



3005 El Camino, Redwood City, CA 94061
Phone, to place orders: (800) 247-5987
Wine Club extension: 2766
Fax (650) 364-4687
theclubs@klwines.com

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Dear K&L Wine Club Members,

Summertime usually offers a bit of a respite, but recent changes in my life have pretty much taken my summertime breather away. Last year I assumed the co-buying of the Burgundy category for K&L with K&L co-owner Trey Beffa. Earlier this year I got married and we're expecting our first child at the end of September. I waited until 43 years of age to take on all this responsibility and I am excited to embrace the new challenges except for the inevitable lack of sleep a new baby demands. The clubs are thankfully very well-organized and planned out between me and Clyde Beffa, and will run smoothly during my four-week absence. We have some fantastic wines lined up for the remainder of the year that I am sure you're going to love.

A lot of our Signature Red Club members like big, rich, full-bodied red wines and the two choices this month fit the bill. The 2012 Doyenne "AIX" Red Mountain Washington Red Blend is made by our friends at famed Washington winery DeLille. Our friends in Napa Valley are getting nervous as Washington fashions reds that compete with those of Napa Valley, usually at a fraction of the cost when you factor in the quality. Next up is the 2013 Silver Ghost Cellars Napa Valley Cabernet Sauvignon. Silver Ghost is a relatively new project in Napa Valley that impressed me. Big, rich and seamless, the 2013 Silver Ghost Cellars is a great Cabernet Sauvignon for the money.

We have a pretty cool Premium Club this month. The Premium Club allows for the greatest range of offerings. The club's customer make-up, and the interest in a wide array of varietals and regions, allows me to pick almost anything as long as I see quality in the wines. The 2012 Sbragia "Hone Ranch" Merlot is a silky, fruit-driven wine that makes Merlot feel like an up-and-coming varietal. We've paired it with the 2014 Herencia Altes "Benufet" Garnatxa Blanca Spain, a fresh, bright white that should be just the ticket for those warmer September nights.

Our Best Buy Club comes in strong with two amazing values. Our first wine is the 2014 Roth Estate Sauvignon Blanc Sonoma, a citrus-y white with zesty melon notes buffered by excellent minerality. It's surprisingly good Sauvignon Blanc and a no-brainer at its low price. Along with the Roth comes the 2014 Les Vignerons de Fontes "Prieuré Saint Hippolyte" Languedoc Rouge. We've offered previous vintages of this wine to the club and it's been a great success. The 2014 vintage is easily the best this estate has ever made, with amazing purity of fruit along with fresh washed stone and mineral accents. It's a beautiful red that makes the perfect ying to the yang of the Roth Sauvignon Blanc.

The Italiano Club has two great red wines this month for you. We start off with the 2011 Villa Poggio Salvi Brunello di Montalcino. The 2011 vintage may not be as heralded as the famed 2010, but it includes some amazing wines. The Villa Poggio Salvi is a stellar offering. We paired it with the 2014 Feudo Maccari Nero d'Avola, from one of our perennial favorite producers in Sicily. This rich red is a great example of the quality of wines coming from this beautiful island.

Cheers & Go SF Giants!!

Alex Pross, Wine Club Director, K&L Wine Merchants

Signature Red Collection Wine Club

2012 Doyenne “AIX” Red Mountain Washington Red

When we think of the greatest regions for red wine we naturally envision France and California dueling it out for supremacy—but let’s not forget our friends from Washington State. The biggest challenger to California, Washington has meticulously gone about its business fashioning noteworthy Cabernet Sauvignon, Merlot and Syrah from vineyards dotting the Walla Walla Valley, Yakima Valley, Red Mountain, Columbia Valley, Wahluke Slope and numerous other up-and-coming regions. These reds are typically full-bodied, rich, deep and complex with dark red fruits and chocolate notes as their two main flavor profiles. Most of the grapes are grown in the relatively dry and warm part of the state east of the Cascade Mountains. The arid climate is pretty ideal for growing great red grapes. Many of Washington’s top wineries boast of being on the same latitude as Bordeaux (46°N). They get the same amount of sunlight as their Bordeaux counterparts.

A great example of the kind of wines coming out of Washington is the 2012 Doyenne “AIX” Red Mountain Red a blend of 60% Syrah and 40% Cabernet Sauvignon. It’s made by Delille Cellars, which was founded in 1992 in Woodinville, Washington. The partners in Delille are Charles and Greg Lill, Jay Soloff and winemaker Chris Upchurch. The goal was to create Bordeaux blends from the prestigious Red Mountain AVA and from other top sites in the Yakima Valley. The 2012 Doyenne “AIX” is made in a Provençal style, which combines Cabernet Sauvignon and Syrah. You get dark black fruits such as blackberry, black cherry and plum along with black pepper, spice and toasty vanilla all representative of a fine Rhône-style red. Enjoy this wonder with a lamb chop or filet mignon—either is a perfect pairing. Robert Parker’s *Wine Advocate* and Antonio Galloni *Vinous* both gave this 93 points. *Wine Spectator* and *Wine Enthusiast* both gave it 91 points.

Your re-order price for this wine as a club member is: \$24.99 per bottle.

2013 Silver Ghost Cellars Napa Valley Cabernet Sauvignon

Silver Ghost Cellars is a new project fashioning some impressive Napa Valley Cabernet Sauvignon. This project is refreshing. Many new Napa Valley wineries do an inaugural release at around \$100 a bottle. Silver Ghost Cellars has chosen to come out with wine at a value-oriented price. I tasted this wine and was immediately impressed. When I found out the cost I knew it could fit into the Signature Red Club so I jumped at the chance. I knew it would be a hit. A majority of our Signature Red Club members prefer or enjoy Napa Valley Cabernet Sauvignon. In the past five years, it’s been quite a challenge to find good quality Napa Valley Cabernet Sauvignon that can fit into the club.

Silver Ghost Cellars was founded by Weston Edison and named after his great-grandfather, John Montagu, a British Peer who helped launch the famed 1909 Silver Ghost Rolls Royce. Weston Edison became interested in the wine business during his graduate studies. He traveled abroad as much as possible, visiting wineries from Chile to South Africa to Bordeaux to Veneto. A visit to the famed Trimbach estate in Alsace was his pivotal moment. That’s where he realized that wine lies at the intersection of tradition and innovation, imagination and restraint. It is art meeting agriculture meeting science, a mash-up that challenges your intellect and your resolve. The world of wine made an indelible imprint, and Weston knew he wanted to be part of it.



Delille winemaker Chris Upchurch made this wine.

In 2012 Weston worked in Napa Valley for Jason Moore of Modus Operandi and decided Napa was where he'd begin to make wine. He soon made relationships with industry veterans in both Sonoma and Napa. The 2013 Silver Ghost Cellars Napa Valley Cabernet Sauvignon is a combination of fruit sourced from some of the finest vineyards. It has lush valley-floor fruit, and also grapes from high-elevation vineyards that lend structure to the wine. Twenty-five percent of the fruit is allowed to ferment in barrel, helping soften the tannins. (This is the practice at many wineries, including Colgin, Harlan and Calluna.) The remaining 75% is in stainless steel to retain purity of fruit.

The 2013 Silver Ghost Cellars Napa Valley Cabernet Sauvignon is a blend of 75% Cabernet Sauvignon with the remaining 25% a mix of Petit Verdot and Merlot. The grapes are sourced from vineyards in Rutherford, Pope Valley and Calistoga from vines averaging 20 years of age. The wine is aged for 24 months in French oak of which 50% is new. The wine is dark red in color with aromas of black cherry, blueberry and cassis. Flavors include black cherry, blackberry, smoked herbs and coffee notes. The wine has phenomenal purity and an opulent texture, with well-integrated tannins and oak accents. This is a sleek, lush wine, hard to resist. Pair this marvel with a New York steak and you will not be disappointed!

Your re-order price for this wine as a club member is: \$24.99 per bottle.



Weston Edison named his winery for the Rolls-Royce model launched by his great-grandfather in 1909.

Premium Wine Club

2012 Sbragia Vineyards "Home Ranch" Merlot Sonoma

Merlot has never really recovered from the movie *Sideways*, in which Myles proclaimed not so subtly that he would not drink any F@^* Merlot. Despite Myles' feelings, California produces quite a few great Merlots. The issue with the grape had evolved in the early-to-mid 1990s, when demand for Merlot jumped and wineries responded by planting the grape aggressively throughout California, with much of the planting along the Central Coast which, it quickly became obvious, did not suit it. The result was a lot of mediocre Merlot, and the grape quickly fell out of favor. Merlot has a lot in common with Sauvignon Blanc. Both grow well in the same soil and climate conditions as Cabernet Sauvignon, which usually fetches two to four times the price per ton. Because of this, Merlot and Sauvignon Blanc rarely get grown in their ideal environments.



Ed Sbragia, formerly head winemaker at Beringer, now runs his own winery.

Sbragia Vineyards is owned by Ed Sbragia and his family. If the name sounds familiar it is because Ed Sbragia was head winemaker at Beringer Vineyards for many years. He fashioned their famed Beringer Private Reserve Cabernet Sauvignons and Chardonnays. Ed took his expertise and ventured out on his own, opening a winery at the end of Dry Creek Road right in front of the Lake Sonoma Dam. Ed sources grapes from vineyard connections he made while at Beringer. The Home Ranch site is premium for great Merlot.

The 2012 Sbragia “Home Ranch” Merlot Sonoma comes from a vineyard that the family has farmed for decades. It surrounds the Sbragia winery and is located in the southern end of Dry Creek Valley. It’s an eight-acre parcel that sits on flat land which was often flooded before the dam was built. As a result the soil is rocky clay loam, perfectly suited to producing great Merlot. The 2012 Sbragia “Home Ranch” Merlot Sonoma is a blend of 95% Merlot, 4% Cabernet Franc and 1% Petit Verdot. Warm, lush flavors of cherry liqueur are punctuated with notes of bright red currant and rhubarb. The wine has a rich mouth-feel without being a heavyweight. It has notes of dark chocolate, vanilla and cinnamon and an intriguing note of pink peppercorn. The tannins are soft and supple and the wine carries a long, smooth finish. Antonio Galloni *Vinous* gave this wine 89-90 points.

Your re-order price for this wine as a club member is: \$14.99 per bottle.

2014 Herencia Altes “Benufet” Garnacha Blanca Spain

Like many young vintners, Nuria Altes comes from a family that has grown grapes for generations. Nuria’s new project, Herencia Altes, is tucked away in a remote corner of Catalonia. It’s outside the village of Batea, in Terra Alta, a little known DO southwest of the Priorat. Remarkably, Terra Alta is one of the largest wine growing regions in Catalonia and still one of which few people are aware, something Nuria has set about changing.

Nuria farms 14 hectares of Garnacha Blanca and Negre at two vineyards: La Serra and Benufet. Both were planted over a hundred years ago, and many of those old vines survive, along with some younger vines estimated to be about 40 years old. The soil around Batea is a thin layer of sand over limestone, very poor, low in nutrients. At a lower elevation than most of the rest of Terra Alta, Batea is on average cooler than the rest of the DO, allowing for a later harvest and higher phenolic ripeness. Harvested by hand, the grapes spend an evening in a refrigerated container before fermentation to prevent oxidation. The Benufet vineyard’s Blanca grapes see a short maceration of three to four hours and are fermented in a conical concrete tank. The wine is aged in concrete tanks for six months before bottling.



Nuria Altes is working to make her DO, Terra Alta, better known.

The Spanish wine industry has a lot going for it right now. The wines are very affordable for the quality you get—that’s obviously the most important thing. But along with incredible value there’s an amazing amount of diversity across white, red and sparkling wine varietals. Wineries have incredibly old vines planted as well as young vines, and make wines at every price level. So as you drink more Spanish wines at the affordable level, if you’re intrigued you can then trade up to pricier, higher quality wines. A great mid-tier offering is this 2014 Herencia Altes “Benufet” Granacha Blanca, a step up from the entry-level offerings of Garnacha Blanca. This wine is 95% Garnatxa Blanca (the Catalan name for the grape) with 5% Viognier added. The wine has aromas of white flower and honeysuckle with a fresh, bright and zippy palate of honeydew melon, Asian pear, white flowers and jasmine. Great with fresh

fruit, summer salads or seafood, this wine offers a delightful alternative for those of you who are feeling bored with Chardonnay and Sauvignon Blanc.

Your re-order price for this wine as a club member is: \$14.99 per bottle.

Best Buy Wine Club

2014 Prieuré Saint Hippolyte Languedoc Rouge

The 2014 Prieuré Saint Hippolyte Languedoc Rouge follows the very successful 2013 and 2012 vintages, also featured in our club. It comes from a small town in the South of France called Fontès. K&L buyer Mulan Chan and I discovered this property and their wines in 2012. We were exploring the countryside north of Montpellier and were taken to this beautiful little town about an hour north of the city. The whole town was there to greet us—they were having a BIG block party in the town square. We met the mayor and his wife. The mayor was over 90 years old and in fine shape. He said it was because he drank a bottle of their local wine every day!



Prieuré Saint Hippolyte was established as a priory in the eleventh century.

This small, relatively unknown area of the Languedoc is mostly known for Rosé. Ninety-five percent of the wine made in Fontès is Rosé. If some of the best Rosé comes from this area's Grenache, Syrah, Mourvèdre or Cinsault (all Rhône varieties) then it stands to reason that those grapes must also provide the raw material to make pretty damn good red wine. That is exactly what the people at Prieuré Saint Hippolyte knew. We have absolutely loved their Rosé—it has been our biggest selling Rosé for the last few years—and this red is equally good. The 2014 Prieuré Saint Hippolyte Languedoc Rouge is a blend of 75% Syrah and 25% Grenache with aromas of freshly picked blackberries, wild black plums and spicy black pepper notes. The palate is a nice medley of blackberry, plum, and Asian spice notes all framed against supple tannins and racy acidity. There is a touch of minerality on the palate. The finish is smooth and lingering with a nice snap on the end. I think this 2014 is a step ahead of the 2013. Pair this with lamb, pork or a nice flank steak fresh from the grill. —Clyde Beffa

Your re-order price for this wine as a club member is: \$9.99 per bottle.

2014 Roth Sonoma Sauvignon Blanc

I always have been a fan of Sauvignon Blanc. I fondly remember buying and drinking the \$6.99 Sauvignon Blancs from Chalk Hill, Markham, Joseph Phelps and Cakebread—those were some serious producers making very good wines. Then all of a sudden prices jumped, quality lulled and Sauvignon Blanc from New Zealand stole the consumer's attention while I still thoroughly enjoyed my California Sauvignon Blancs. When I tasted the 2014 Roth Sauvignon Blanc I was transported back to the early nineties, the days of great, affordable Sauvignon Blanc.

Roth winery was founded in 2001 by Ted Simpkins, a high-ranking executive at Southern Wine & Spirits, California's largest alcohol wholesaler. Ted started this winery along with Lancaster Estate, where he wanted to fashion top-notch wines from vineyards in Alexander Valley. Later both wineries were purchased by Bill Foley, who owns and runs Epic wine distributors. Bill Foley saw them as great

undiscovered gems which he could bring to even dizzier heights.

The 2014 Roth Sonoma Sauvignon Blanc is sourced from vineyards in the Alexander Valley. The wine is 100% Sauvignon Blanc and has aromas of honeysuckle and melon followed by a juicy palate of citrus, orange marmalade and wet stone. Good acidity, brisk minerality and perfect balance accentuate the deliciousness of this wine. I would pair this fruit-forward, easily accessible offering with roast chicken or a cheese plate. Or, enjoy on its own as a nice apéritif white. Robert Parker's *Wine Advocate* gave this 89 points, and *Wine Enthusiast* gave it 91 points.

Your re-order price for this wine as a club member is: \$9.99 per bottle.

Club Italiano *Notes by Greg St. Clair, K&L's Italian wine buyer.*

2014 Feudo Maccari Nero d'Avola

Through millennia of history passing by the shores of Sicily, one constant has remained. Sicily has always been the bread basket for the Italian peninsula. With its fertile soil and great fishing access, it has supplied the mainland with the foodstuffs to feed empires. It was the Greeks who made a difference for our story, by establishing vineyards in Sicily. Avola, a small town in the southeastern corner of Sicily, is the home to one of its most famous grape varieties, Nero d'Avola, the Black from Avola. In the mid 1990s when the Mafia presence was dealt a huge blow, investment came in from all over. Miles of vineyards got planted to Nero d'Avola, betting on its supple, fruity and easy to drink nature to make it the next California Pinot Noir. Unfortunately a lot of these vineyards have produced vast quantities of plonk, giving Nero d'Avola a reputation less than it deserves.

Feudo Maccari sits south of Avola at almost the most southern point on the island and it is a marvel. It was here the Greeks introduced "Alberello," what we call head-trained vines, with no trellising. The method is still used here, and Feudo Maccari's vineyards are a marvel to behold, closely packed together by the end of the season. They produce only about 2.5 tons per acre, remarkably low for a wine in this price range. This 2014 Feudo Maccari Nero d'Avola is fermented in stainless steel and is a pure expression of sun, soil and vine. I love the supple drinkability. But this wine is no wimp. It has character, lots of flavor facets and excellent balance. This is a perfect accompaniment to roast chicken, veal or a mushroom-based pappardelle. While the wine is super drinkable now, it will age for another three to five years easily.

Your re-order price for this wine as a club member is: \$12.99 per bottle.

2011 Villa Poggio Salvi Brunello

The 2010 vintage for Brunello di Montalcino was the best ever, extraordinary, like no other before. But it did one terrible thing: overshadow the really good 2011 vintage. The public has focused solely on 2010. While tremendous, 2010 isn't and won't be the only vintage ever! Last September I tasted more than 100 different 2011 Brunello wines with James Suckling. He had wanted to taste Barolo but I convinced him the 2011 vintage was really good and we owed it to the region to let everyone know it wasn't a onetime occurrence. The wines were tremendous, a different flavor from 2010 (which was like nothing before) but really delicious, lots of fruit but still some earthy intrigue along the lines of 2010.



Harvest at Feudo Maccari, southern Sicily.

We tasted over several days and the consistent quality was remarkable. The wines had their wineries' classic flavors, depth and drinkability as well. I tasted many of these wines after the bottles had been open for several days. The wines have real staying power, real balance and long finishes. If the 2011 vintage had not had to be follow the 2010, everyone would have a different understanding of the quality of the vintage.

The 2011 Villa Poggio Salvi Brunello is a superb example. This winery sits high up on a ridge north of the village of Montalcino looking to the west. The wine has wonderful plummy fruit, with the estate's signature leather, iron and spice notes, dominates the mid palate and continues into a long finish. The wine is fermented in stainless steel and then aged in large Slavonian oak casks for three and a half years, softening the tannins and integrating flavors. I really think you will be surprised by the quality and balance of this wine. I would suggest a pork roast slathered with rosemary, or a rare T-Bone with extra virgin olive oil drizzled across the top. You'll enjoy the combinations!

Your re-order price for this wine as a club member is: \$26.99 per bottle.

Re-order Form

As a member of a K&L Wine Club, you have the opportunity to order previous offerings from any of our clubs. The following pages contain a "backlist" of each club. Please note the prices for each wine. The phone number to place orders is 800-247-5987. The order desk is open Monday through Friday from 9:00 a.m. to 5:00 p.m. If you have any wine club-related issues, call us at x2766 and we will help you resolve them. We have a voice-mail system, and if we can't take your call immediately we will return it as soon as possible. In addition, you can email us at theclubs@klwines.com.

All wine can be purchased by the single bottle. Prices are shown after each wine listed.

Tax (in California) and shipping will be added to each order.

For a complete, up-to-date inventory listing visit us online at: www.klwines.com

Signature Red Club Previous Offerings

____ Bottle(s) 2012 Calluna Vineyards Cuvee Chalk Hill @ \$24.99 per bottle

The 2012 Calluna Vineyards Cuvee Chalk Hill emulates a Right Bank Bordeaux blend. In Bordeaux, the Right Bank is St. Emilion and Pomerol, which lie to the right of the estuary of the river Gironde. The two dominant grape varietals there are Merlot and Cabernet Franc. The 2012 Calluna Vineyards Cuvee is aged for 21 months in French oak, of which 30% is new. The result is a dark red wine with aromas of dark chocolate and crème de cassis and a palate of dark berry fruit, graphite notes, figs, black plums and spice. The wine is fleshy with a long, full finish and can ideally pair with steak or prime rib. *Wine & Spirits* gave this wine 95 points, and Robert Parker gave it 91.

____ Bottle(s) 2013 Carpe Diem Anderson Valley Pinot Noir @ \$24.99 per bottle

The 2013 Carpe Diem Anderson Valley Pinot Noir comes entirely from vineyards in Anderson Valley and is aged for nine months in barrel. The wine has a relatively low alcohol level of 13.7% which plays into the bright, zippy palate of cherries, strawberries and exotic spice notes. The beautiful fruit shows great delineation and complexity while the wine feels energetic and lively on the palate. This wine will pair well with roast chicken and fresh salmon.

____ Bottle(s) 2013 Elvio Cogno Barbera "Bricco Merli" d'Alba @ \$24.99 per bottle

This is a fascinating red wine. It has spice, leather and scorched-earth aromas with fresh berry notes. The palate is loaded with black cherry, plum and roasted meat flavors. The acidity is there as are tannins which give the wine energy and body. All of these contribute to making this a great food wine. Because of their relatively high acidity, most Italian red wines (this one included) magically open up and soften when they are paired with food. Pair this with grilled meats, flatbread pizza or a pasta dish with a red sauce. *Wine Enthusiast* and Robert Parker's *Wine Advocate* both gave this 90 points, and James Suckling gave it 91 points.

_____ Bottle(s) 2013 Mas d'En Compte Red Priorat, Spain @ \$24.99 per bottle

A blend of Garnatxa Negra, Carinyena and Cabernet Sauvignon aged for 14 months in 30% new French oak and 70% in foudres. Packed with dark berry and dark cherry fruit and chocolate notes, this rich, full-bodied red gives California Cabernet Sauvignon a run for its money. Pair this beauty with rich red meats or charcuterie, or just enjoy it on its own.

_____ Bottle(s) 2013 Domaine Faiveley "Clos Rond" Mercurey @ \$24.99 per bottle

From a vineyard in the Côte Chalonnaise, a stone's throw from numerous Premier Cru vineyards. A classic Mercurey, it deftly combines crunchy red fruits and spice notes, and a brisk minerality of graphite notes and wet stone. It's perfectly pleasing, a great introduction to classic Red Burgundy that won't break the bank. Try it with grilled lamb or pork chops.

_____ Bottle(s) 2012 Alysian Russian River Pinot Noir @ \$24.99 per bottle

This come from multiple vineyard sources in the Russian River Valley. The Russian River Valley is in my opinion the greatest source of top-notch Pinot Noir outside of Burgundy. That shows in the quality of this wine. It's packed with ripe strawberry and raspberry flavors. Its aromas have notes of rose petal and fresh sage. This mouthwatering Pinot Noir delivers beautiful fruit and good acidity and balance. Perfect with salmon or fresh spinach salad.

_____ Bottle(s) 2013 Chante Cigale Châteauneuf-du-Pape @ \$27.99 per bottle

Notes of rich berry fruit, confiture of figs, potpourri and Chinese five-spice powder erupt from the glass, while on the palate fresh blackberries and pipe tobacco prevail. This is worthy of the cellar for a few years, but it's also superb to enjoy now with hearty stews, cassoulet, or grilled meats. —*Keith Mabry, K&L Rhône/French Regional Buyer*

_____ Bottle(s) 2014 Kalinda Napa Valley Cabernet Sauvignon @ \$21.99 per bottle

Terrific in the glass with aromas of black licorice, blackberry kirsch, plums and spice. These intoxicating aromas give way to a palate loaded with fresh-picked blackberries, crème de cassis, spice and rich chocolate notes. Smooth and harmonious with silky tannins and a complex feel, this wine is big. It needs a hour-plus in the decanter to truly be able to strut its stuff. Pair this beauty with filet mignon and a dab of Béarnaise sauce— a heavenly repast.

_____ Bottle(s) 2011 Cal Batlet D'Iatra Priorat @ \$24.99 per bottle

Floral notes, crushed rock and hints of black raspberry kirsch spring from the glass followed by a dense core of raspberry jam, black fruits and sweet oak accents. Full and rich with great purity and delineation, this wine shows subtle grace given its size and weight. Pair this beauty with a pan-grilled pork chop or thin-crust pizza. Robert Parker's *Wine Advocate* gave this wine 93 points, and Stephen Tanzer's *International Wine Cellar* gave it 91.

_____ Bottle(s) 2013 Mas Alta Artigas Priorat @ \$24.99 per bottle

The 2012 Mas Alta Artigas Priorat had a 94-point score from Robert Parker's *Wine Advocate* and a 91-point score from Stephen Tanzer's *International Wine Cellar* so not only was it more expensive; it also sold out very, very quickly. With this wine, the 2013 Mas Alta Artigas Priorat, we had the advantage of making the deal before the press had come out. The wine offers gorgeous aromas of licorice, smoke, and black fruits while on the palate it reveals a deep core of blackcurrant, black raspberry and lavender with great purity, sweet tannin and surprising minerality. This wine is an outstanding deal. Pair this stunner with rich red meats or hearty pasta with red sauce.

_____ Bottle(s) 2011 Finca Villacreces Ribera Del Duero Spain @ \$24.99 per bottle

Exotic notes of blue and black fruits fall from the glass. With a hedonistic palate of cherry-vanilla coke, spice, smoke, mocha and volcanic earth notes, this full-throttle offering is simply irresistible! Pair this wine with spicy, wood-oven pizzas, a rich cut of filet mignon or a gourmet hamburger. *Vinous* gave this wine 92 points, and Robert Parker's *Wine Advocate* gave it 90 points.

_____ Bottle(s) 2013 Myka Cellars "Rebecca's" Santa Cruz Mountains Pinot Noir @ \$19.99 per bottle

A delicious wine, packed with pretty berry flavors and aromas of rose and hibiscus, buffered by racy acidity. This is a top-notch offering. The fruit is pure and delineated with just the right amount of tannin and acid balance, and the finish is long, smooth and supple with hints of dried herbs. Pair this beauty with fresh salmon or a roast chicken.

_____ Bottle(s) 2012 T-Vine Napa Valley Petite Sirah @ \$19.99 per bottle

Delicious, packed with blackberry jam, black plums, crème de cassis, spice notes and baker's chocolate. This is a hedonist's delight, a lot of fun. It's big and bold as Petite Sirah should be, and deftly mixes size and weight without coming off heavy or hot. Pair this puppy with slow-cooked red meats and rich foods that need an equally rich foil.

Premium Wine Club Previous Offerings

____ Bottle(s) 2012 Cambria “Bench Break” Santa Maria Valley Pinot Noir @ \$14.99 per bottle

The 2012 Cambria Bench Break Santa Maria Valley Pinot Noir is a delicious Pinot Noir. It has red cherry, plum and strawberry flavors with menthol, spice and herb accents. The palate is supple, round and flush with plump tannins, silky textures and good acidity. This is an easy drinking, food-friendly Pinot Noir. You can pair it with a myriad of culinary options from summer salads to hearty red meat. *Vinous* gave this wine 90 points.

____ Bottle(s) 2015 Rafael Palacios “Bolo” Galicia Spain @ \$14.99 per bottle

A beautiful white wine. The vines are 10 to 40 years of age and the vineyard is farmed organically. Aromas are of white flowers, wet stone and hints of citrus while the palate is a complex unfolding tapestry of citrus, lychee, spice, minerals and hints of iodine. This layered wine has great energy and verve, and a depth rarely seen from a Godello-based wine. Pair this with shellfish, seafood or a burrata and tomato salad.

____ Bottle(s) 2014 Stéphane Aviron Morgon “Côte du Py Vieilles Vignes” Cru du Beaujolais @ \$14.99 per bottle

The 2014 Stephane Aviron Morgon “Côte du Py Vieilles Vignes” Cru du Beaujolais is a fantastic Beaujolais. I tend to have tepid expectations for Beaujolais, expecting them to be weak, light and weedy, but this is a great wine, loaded with dark berry fruit, herbs, minerals and layers of complexity. I was blown away by it, and determined to get it into the wine clubs so you could see how wonderful and enjoyable a great Beaujolais is to drink, as well as what great bargains they can be. Their versatility is also amazing. Serve this with a chill and it can pair with salmon or other fish dishes, and with chicken or pork. If you find a lot of entry-level Burgundy too light, try a Beaujolais and you might be pleasantly surprised. *Wine Spectator* gave this wine 90 points.

____ Bottle(s) 2013 Floodgate Wine Company Russian River Valley Chardonnay @ \$14.99 per bottle

The 2013 Floodgate Wine Company Russian River Valley Chardonnay is great! A pretty nose of tropical fruits, white flower and hints of toasty oak quickly lead to a palate awash with pear, apple and tropical fruit flavors. This wine has good balance, with excellent harmony between tannins, sugars and acidity. It feels rich and full bodied without coming off heavy or clumsy. Match this beauty with roast chicken or pasta primavera, or enjoy it as apéritif.

____ Bottle(s) 2012 Arnaldo Caprai Montefalco Rosso @ \$14.99 per bottle

The 2012 Arnaldo Caprai Montefalco Rosso is a blend of 70% Sangiovese, 15% Sangrantino and 15% Merlot aged for 12 months in 70% Slavonian oak barrels and 30% French oak barriques. The wine has dried berry aromas, hints of black licorice and spice notes mingled with chewy tannins and graphite and berry flavors. Long, rich and full-bodied, this is perfect with barbecue, rich stews and chicken molé. James Suckling gave this wine 91 points.

____ Bottle(s) 2013 Barber Cellars “Mr Beast” Sonoma Mountain Zinfandel @ \$14.99 per bottle

The Zin that Barber Cellars produces from this vineyard has a classic style. The 2013 Barber Cellars “Mr Beast” Sonoma Mountain Zinfandel is a cool-climate, elegant wine with raspberry notes and chili pepper flavors. Racy red fruit spices come from the vineyard’s plethora of volcanic soils. Coastal fog keeps the vineyard cool, the grape sugars low, and the wine focused and lean. Here’s how *Wine Enthusiast* describes the wine: “A field blend with defined amounts of Petite Sirah and Alicante Bouschet, this wine is perfumed and light bodied, exhibiting soft, persistent waves of black pepper and crisp red fruit that give it a cool-climate edge of approachability and intrigue.”

____ Bottle(s) 2014 Emmolo Napa Valley Sauvignon Blanc @ \$14.99 per bottle.

The 2014 Emmolo Napa Valley Sauvignon Blanc is sourced from two family vineyards, Rutherford and Oak Knoll. The fruit from Rutherford vineyard helps to provide fresh citrus characteristics while the Oak Knoll provides crisp minerality. The grapes are lightly pressed and then fermented in stainless steel tanks and aged in both stainless steel and older French oak barrels. The resulting wine has fresh floral aromas with hints of citrus and a touch of salinity while the palate displays beautiful grapefruit, tangerine, and honeysuckle notes with bright acidity and hints of wet stone. This is a great Sauvignon Blanc. Pair this beauty with sea bass, fresh salmon or a zippy salad.

____ Bottle(s) 2013 Simi Cabernet Sauvignon Alexander Valley Sonoma County @ \$14.99 per bottle

On the nose the wine displays pretty notes of black cherry, cola, mocha, spice and hints of cassis. The palate unfolds seamlessly to flavors of cherries, plums, blackcurrants and spice with fresh acidity, great balance and impressive complexity. The tannins are firm and fine with a soft, lush finish. Pair this winner with strip loin and mushrooms or a nice lamb shank. *Wine & Spirits* gave this wine 90 points.

Best Buy Wine Club Previous Offerings

_____ Bottle(s) Red 7 Non-Vintage Proprietary Red North Coast @ \$9.99 per bottle

This is a blend of multiple vintages. It is 58% Pinot Noir, 18% Barbera, 12% Syrah, 5% Zinfandel, 4% Merlot, 2% Cabernet Sauvignon and 1% Petit Sirah. It's reminiscent of many old-style field blends. Aromas of red raspberry, cherry, lavender and spice spring from the glass. The juicy palate displays red cherry, blackberry and spice flavors with a silky smooth finish. This delicious red wine can pair marvelously with your typical backyard barbecue and picnic fare.

_____ Bottle(s) 2014 Firestone Vineyards Santa Ynez Riesling @ \$9.99 per bottle

This is 85% Riesling with 15% Gewürztraminer blended in. It has a low alcohol level, 12.5%. This juicy, tasty white has aromas of jasmine and honey with flavors of citrus, peach, mandarin orange and wet stone. Zippy and bright with ever so slight a tinge of sweetness, this white is perfect for enjoying on the deck, with a plate of cheeses and meats or on its own when you just want an easy, quaffable white wine.

_____ Bottle(s) 2015 Jean de la Roche Sauvignon Val de Loire @ \$9.99 per bottle

This wine is made from Sauvignon grapes from both Touraine and Anjou. The wine sees no oak and has a dry, lively nose of white flowers and blackcurrant. The palate is dry, with flavors of passion fruit, lychee and hints of talc along with zippy acidity. Great with fish or cheeses, this lively white wine will perk up any meal.

_____ Bottle(s) 2013 Sostener Santa Lucia Highlands Pinot Noir @ \$9.99 per bottle

This wine, made by Eric Laumann, is a huge success. Loaded with cherry fruit and strawberry accents, it's a delicious, easy-drinking, affordable Pinot Noir that can easily become your go-to everyday drinker. With excellent balance, soft tannins and pretty fruit throughout this wine can pair nicely with grilled salmon or roast chicken.

_____ Bottle(s) 2014 Château de la Negly "La Côte" Languedoc la Clape @ \$9.99 per bottle

Loaded with gorgeous blackberry, currant, spice and garrigue notes, this is a wine of sumptuous pleasure. Think everything you love about a Côtes du Rhône, amplified with more freshness. Serve this classic with steak and pommes frites or maybe a braised lamb shank. Go Mediterranean: sprinkle a mélange of fresh herbs over your dish and watch this wine over-deliver. —*Keith Mabry, K&L Rhône/French Regional Buyer*

_____ Bottle(s) 2014 Espelt Old Vines Garnacha Blanca @ \$9.99 per bottle

This bright crisp white comes from 50-year-old vines planted in sandy granite and slate soil. 100% Garnacha Blanca, it spends only three months aging in French oak barrels before bottling so the wine is incredibly fresh, bright and clean with notes of peach, citrus and white flowers, racy mineral and wet stone. The perfect wine for fish, roast chicken or oysters, this versatile white can pair well with most foods thanks to its clean palate and good acidity.

_____ Bottle(s) 2014 Domaine Lafage "Novellum" Chardonnay Languedoc-Roussillon @ \$9.99 per bottle

This is 100% Chardonnay. About one-third of is aged for three months in Burgundian barrels, the rest in stainless-steel tanks. An interesting twist: 70% of the wine aged in tank was aged on Viognier lees to add floral characteristics. A bright, crisp and beautiful offering, it has gorgeous floral notes with tropical fruit flavors, peach, honeysuckle, apricot and pineapple. Impressive balance. A great Chardonnay that competes with California offerings that are double and triple its price!

Club Italiano Previous Offerings *Notes by Greg St. Clair, K&L's Italian wine buyer.*

_____ Bottle(s) 2009 Vie Cave Malbec @ \$24.99 per bottle

This is one of the few examples of Malbec in Italy, and is perhaps more reflective of Argentinian Malbec than French. It has a full, fruit-driven nose that bursts from your glass and on the palate the tannin structure is completely balanced and shows a long finish. A perfect accompaniment to grilled meats, or pasta with meat-laden sauce.

_____ Bottle(s) 2013 Le Battistelle Soave Classico Roccolo del Durlo @ \$14.99 per bottle

The Roccolo del Durlo vineyard is pure basalt, locally called carbone because it is so black. Throughout the vineyard are vines more than 100 years old, all on their own root stock and on steep slopes. The wines show so much mineral and such purity of fruit, I get excited every time I put my nose in the glass. The wines have a slight saline character so seafood would be better than freshwater fish with this. I can drink this wine all by itself!

____ Bottle(s) 2010 Secoli Amarone Riserva @ \$29.99 per bottle

A powerful wine. The nose lets you know immediately; the wine's ripeness is evident. The drying process retains the acidity of the grapes, and that gives the wine balance. The traditional process of gentle drying is nowadays done in computer-driven, temperature-controlled facilities are the norm. This wine's nose is a mixture of wild cherry and plum that burst from the glass. On the palate the wine is luscious, lustrously smooth. It rolls across your palate and it finishes clean and balanced. Best match for this wine is a big hunk of Parmigiano Reggiano.

____ Bottle(s) 2013 Ronco Blanchis Collio Pinot Grigio @ \$12.99 per bottle

Pinot Grigio is not generally a grape variety that fires me up but this is a Pinot Grigio of real quality. The 2013 Ronco Blanchis Pinot Grigio Collio has a nose full of white flowers, with a bit of allspice flowing from the glass. On the palate it is decisively rich and supple, showing lots of weight and presence. A long and persistent finish makes this wine stand out of the crowd. Fermented and aged in stainless steel, this is an ideal food wine, pairing perfectly with full-bodied fish such as halibut or swordfish. I'd add a sautéed vegetable medley to it, and voila! Enjoy!

____ Bottle(s) 2008 Fattoria Rodano Monna Claudia @ \$26.99 per bottle

A Super Tuscan blend of 50% Sangiovese aged in traditional large Slavonian oak barrels for two years, and 50% Cabernet Sauvignon aged in French barrique for two years. The result is a powerful, structured wine with lots of earth, spice, plummy fruit and length. I would heartily recommend decanting this wine an hour or two before you wish to drink it. The results are amazing!

____ Bottle(s) 2011 Fontodi Chianti Classico @ \$24.99 per bottle

Fontodi sits above what the locals call the Conca d'Oro (the Golden Conch shell), an amphitheater of a vineyard, the largest single exposure of vineyards in Chianti Classico. Chianti is a geographic and geologic nightmare, in a way; it doesn't allow for much in the way of homogeneity. The Conca d'Oro is as good as it gets. The Chianti Classico is Fontodi's largest production wine, over 14,000 cases. The 2011 was fermented using indigenous yeasts and then aged in used Tronçais and Allier barrels for 18 months from all-organic vineyards. The wine has wonderful richness but still that classic central structure. Perfect for your next barbecue!

____ Bottle(s) 2012 Vignalta Agno Casto @ \$19.99 per bottle

The wine is fermented in a pneumatic press at 64 degrees for 8 to 15 days depending on the year, then spends ten months on the lees before release. When I tasted this wine last year at Vinitaly I was stunned at the aromatic purity, the palate depth, the full-bodied nature and overall drinkability. This isn't a simple wine; it has power, depth and real aging possibility. I find it a perfect pairing for full-bodied fish such as swordfish, or halibut risotto with asparagus, or mixed seafood grill. Or, just enjoy it on its own on a sunny spring day.

____ Bottle(s) 2010 Il Valentiano "Campo do Marzo" Brunello di Montalcino @ \$22.99 per bottle

This is a beautiful, supple and expressive wine. Listen up! A couple of hours before you drink this wine, decant it. It doesn't seem as if it would need the air time as it's so well balanced, but trust me, it does!

____ Bottle(s) 2012 Terre di Giurfo "Nardalici" Etna Rosso @ \$24.99 per bottle

I was really blown away by the density and richness of this wine. It has a broad, powerful finish and shows some tannic grip. A lot of other Etna wines are far more ethereal and don't pack as much depth and power. Perhaps Achille's ideas for Etna are different because he is used to flavors and structure from a different region. This wine would be great with the eggplant-based Sicilian classic Pasta alla Norma. The grapes used in Etna Rosso (Nerello Mascalese with a much smaller percentage of Nerello Cappuccio), especially when grown on Etna, have a unique, very special character. I characterize them as a cross between Burgundy and Barolo... please allow me a bit of poetic leeway here.

____ Bottle(s) 2014 Terre del Principe Roseto del Volturno @ **SPECIAL \$19.99** per bottle

Peppe Mancini and Manuela Piancastelli have just over 25 acres of land in Valle del Volturno, about an hour northeast of Naples. The soils are ancient sea beds mixed with volcanic debris, marl and clays; it's 18 miles from Vesuvius. I so enjoyed this 2014 Terre del Principe Roseto del Volturno, and I thought it would make an ideal introduction to Manuela and Peppe's estate. This Rosé is drained off of the skins of Pallagrello Nero and Casavecchia grapes destined for their Castello delle Femmine. That's a whole other story!

Champagne Club Previous Offerings *Notes by Gary Westby, K&L's Champagne Buyer.*

___ Bottle(s) Jean-Jacques Lamoureux Brut Rosé Champagne @ \$34.99 per bottle

The Jean-Jacques Lamoureux Brut Rosé Champagne is 100% Pinot Noir, and all of the skins are kept in contact with all of the juice for about two days for maximum color and flavor. This is full-bodied Rosé, perfect for a first course of smoked salmon, or even a main course of grilled salmon.

___ Bottle(s) 2004 Joseph Perrier Vintage Brut Champagne @ \$34.99 per bottle

This wine is a great example of the vintage, composed of 50% Chardonnay, 41% Pinot Noir and 9% Meunier. While the Champagne is made in Chalon, there are no vines there. All of the fruit for this has been sourced from Grand Cru and 1er Cru vineyards such as Mesnil, Cumieres and Mailly. This sixteen-year-old bottle has had the time to develop lovely brioche. I suggest saving it for a party of two.

___ Bottle(s) 2006 Fallet-Dart Brut Champagne @ \$44.99 per bottle

The Fallet family has been growing grapes since 1610. They have learned to be patient. This, their current vintage release, is ten years old. This is one of the most premium bottles ever offered in the club, and I feel very proud to offer it. The wine is 70% Chardonnay and 30% Pinot Noir and has had over seven years on the lees. I was knocked out by the extraordinary texture that the long ageing has given this wine. It has a bead as fine as any big name in the store. The time has not made this wine overly toasty; the vineyard sources are of such top quality that the wine still seems young, with an almost minty, clean white fruit and aroma and flavor. The back end is long, and all chalky class. This will make a fine partner to any high quality fish. Our first bottle will be with halibut en papillote!

___ Bottle(s) Jean Josselin "Cuvee des Jean" NV Brut @ \$24.99 per bottle

If you like a great deal, this is the best deal we have ever offered in this club. The wines come from an estate of just under 30 acres that has been producing Champagne since the 1950s. Everything is pressed the old-fashioned way in the gentle but labor-intensive Coquard basket press. This all-Pinot Noir Champagne has an excellent black cherry fruit aroma, balanced by very good acidity on the dry finish. It is one of the best apéritif Champagnes we have offered, with a clean, bracing style that will make you want to come back for more. A toast to you!

___ Bottle(s) 2008 Michel Lorient Apollonis Vintage Extra Brut @ \$34.99 per bottle

Composed of 60% Meunier and 40% Chardonnay and aged for over six years on the lees. The nutty, subtle toast and shimmering minerality of this great bottle made a perfect pairing with sashimi. Having tasted the Lorient wines back to 1959, I highly recommend cellaring as many bottles of this as you can for the future, if you like it today!

Signature Red Six-Pack #1 (Crazy Cali Cab Deal)

This is such a great deal I might just buy a few for myself! This six-pack contains only California Cabernet Sauvignon with 2 bottles each of **2010 Foley Johnson Napa Valley Cabernet Sauvignon**, 2 bottles **2011 Stonestreet Alexander Valley Cabernet Sauvignon** (93pts *Wine Enthusiast*) and 2 bottles of **2012 Girard Napa Valley Cabernet Sauvignon**. K&L's regular retail price for these six bottles would be \$189.94 and with your special club pricing you would save \$40 and pay \$149.94. But with our incredible six-pack deal you save an additional \$30. **Pay only \$119.94 for six incredible bottles of California Cabernet Sauvignon!** This deal is almost too crazy to be real!

Signature Red Six-pack #2 (The All Mixed-Up Pack)

If variety is the spice of life then this All Mixed-Up Pack is the sriracha sauce of wine sampler packs! In this great deal you get 2 bottles of **2011 Seavey "Caravina" Napa Valley Cabernet Sauvignon**, 2 bottles of **2013 Seghesio "Rockpile" Zinfandel** (93 points *Wine Spectator*) and 2 bottles of the **2013 Myka Cellars "Rebecca's" Santa Cruz Mountains Pinot Noir**. The six wines in this fantastic pack retail at K&L for \$225.94 and with your wine club discount you would save an additional \$46 and pay \$179.94. **But with the special six-pack deal we have for you, you'll save an additional \$60 and pay only \$119.94.** This is almost 50% off the regular retail price. An amazing deal!