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Dear K&L Wine Club Members,

As you know I have to write this a few weeks ahead of its release, so for me it is baseball playoff time. As far as great days go, yesterday, October 7th, was right up there. Within a four-hour window the Los Angeles Dodgers were knocked out of the playoffs and the San Francisco Giants were able to move on. For a Giants fan it doesn't get any better than that—unless we can win our third World Series in five years! A close second in terms of excitement level for me is our wine club choices this month.

It has been interesting, ever since Pinot Noir grabbed everyone's attention, to see the evolution of different styles and terroirs throughout California, with wineries giving their unique takes on the heights Pinot Noir can reach. The Signature Red Club this month has two examples, one from the Russian River Valley and one from the Santa Maria Valley. The 2010 Alysian "Russian River Selection" Russian River Valley is made by famed Pinot Noir pioneer Gary Farrell, who has returned to his roots to fashion small-production, high-quality, artisan Pinot Noir. The next wine, the 2010 Summerland "Bien Nacido" Santa Maria Valley Pinot Noir, is a stunningly pure Pinot Noir from this emerging Central Coast terroir, and speaks well of what we can continue to expect from this Pinot Noir hotbed. I hope you have a lot of fun and enjoyment comparing these two takes on California Pinot Noir from the 2010 vintage.

The Premium Club is my favorite because it offers so much leeway. I get to choose from a myriad of wines. It is a treat to be able to send you something from a region you may not ever have had a wine from. The first of this month's two offerings comes from one of our most popular regions: Bordeaux. The delicious 2009 Château Le Bourdeiu exemplifies the incredible, top-to-bottom quality of the 2009 vintage. We follow up the stunning Bordeaux with the 2012 Thistle Ridge Pinot Noir from New Zealand, a country that has ideal terroir and climate for Pinot Noir, and is beginning to hit its stride in producing amazing values in this wine. It was only a matter of time before we started to see some amazing Pinot Noir out of this tiny island country.

Our Best Buy Club has two wonderful buys. We begin with the 2010 Motte-Maucourt Bordeaux Supérieur, a fantastic red Bordeaux value from one of the best Bordeaux vintages in the last 50 years. The best part of a great vintage in Bordeaux is what fantastic wines can be found for under \$20. The 2010 vintage has been stacked with them, as has the 2009. Next up for the Best Buy Club is the 2012 Kalinda Santa Ynez Sauvignon Blanc, a proprietary wine we made while on one our buying trips in Santa Barbara wine country. When we tasted the juice for this wine, we knew right on the spot we had found our next Kalinda wine. We hope you enjoy the Best Buy wines this month as much as we have!

The Italiano Club is always fun and exciting, and this month's two wines give perfect examples of the uniqueness and cool indigenous varietals that thrive in Italy. The first selection is the 2013 Antichi Vinai Etna Bianco, an expressive white sourced from the volcanic soils of Mt. Etna on the island of Sicily. The other cool selection is the 2010 La Monacesca Camerte Marche Rosso, a Super Tuscan-esque blend of 30% Merlot and 70% Sangiovese from vineyards in the Marche. This fantastic red blends the masterfulness of Italy with one of Bordeaux's greatest varietals. Enjoy these two great representations of the best of what Italy has to offer.

Cheers & Go SF Giants!!

Alex Pross, Wine Club Director, K&L Wine Merchants

# Signature Red Collection Wine Club

## 2010 Alysian “Russian River Selection” Pinot Noir

I’ve long been an admirer of Gary Farrell, one of California’s pioneers in championing that finicky grape known as Pinot Noir. Long before the movie *Sideways* made Pinot Noir wildly popular, Gary Farrell was working his tail off, planting and making wine in the Russian River Valley. He was among the first to recognize that the Russian River Valley and Sonoma Coast appellations offered ideal micro-climates and terroir to grow world-class Pinot Noir. He also realized that the Pinot Noir wines grown here would not be carbon copies of Burgundies, but rather their own unique California interpretations.

I have two favorite regions in California when it comes to Pinot Noir: Russian River Valley/Sonoma Coast, and Santa Maria/Santa Rita Hills. I think these two regions produce California’s purest and most exciting expressions of Pinot Noir. The 2010 Alysian “Russian River Selection” Pinot Noir is an exciting wine with an expressive nose of cola, rose hips, nutmeg and cranberry. The palate brings it all together with bright crunchy red fruit that includes cranberry, cherry and raspberry notes, hints of sage and bitter chocolate. This is an energetic wine. I would pair it with grilled lamb or pork chops.

**Your re-order price for this wine as a club member is: \$24.99 per bottle.**



*Gary Farrell (left) with business partner Bill Hambrecht.*

## 2010 Summerland “Bien Nacido Vineyard” Santa Maria Valley Pinot Noir

I am always fascinated to hear what drew winery proprietors to this industry, and what their thoughts, visions and hopes were when they purchased the winery or began their journey. Most of their stories fit one of two general paths. One path is you work yourself from the ground up at the winery level and eventually get to a position that allows you to own all or part of a winery. The other is, you are a successful businessperson and choose to get into the wine business because of your passion for wine. The first group generally have a pretty good idea of what they are getting themselves into. The second group can be in for a rude awakening. Summerland Winery is a project by Nebil Zarif, who is a long-time veteran of the wine industry. His lifelong education shows in the Summerland wines both in quality and in price. Mr. Zarif also owns Barnwood Vineyards (Santa Barbara) and Laetitia Vineyards (Arroyo Grande).



*Summerland Winery owner Nebil Zarif.*

Santa Maria Valley is a large appellation that primarily caters to Pinot Noir and Chardonnay grapes. The hilly vineyards and the warm days with cool breezes have ideal soil composition and micro-climates for growing fantastic Pinot Noir grapes. Along

with the Sta. Rita Hills (Santa Rita Hills) appellation, Santa Maria Valley is a hotbed for Pinot Noir. It has a more consistent climate than Sonoma or Russian River and an ever-increasing knowledge base of what grapes to grow where. The Pinot Noir from this region is becoming world-renowned.

Summerland Winery has vineyards all around the Central Coast, allowing them to take advantage of each unique micro-climate and terroir and produce only the best wines, Chardonnay and Syrah as well as Pinot Noir. The 2010 Summerland “Bien Nacido Vineyard” Santa Maria Valley Pinot Noir is one sexy beast of a wine with dark cherry notes and hints of chocolate on the nose. The palate is a gorgeous blend of cherry kirsch, cherry cola, sage and mocha. The finish is long, lush and smooth with great energy throughout. The perfect foil for roast chicken, pork roast or oxtail stew, this versatile wine can pair wonderfully with rich foods or be enjoyed on its own.

**Your re-order price for this wine as a club member is: \$24.99 per bottle.**

## Premium Wine Club

### 2012 Thistle Ridge (Grey’s Peak) Pinot Noir, Waipara Valley, New Zealand

One of the most widely adored wines of the past 12 months at K&L has been the 2012 Grey’s Peak Pinot Noir. It took the wine world by storm, being awarded 96 points by MW Bob Campbell and taking home the Trophy for “Best NZ Pinot Noir” of 2014. So here’s the scoop on this Premium Wine Club offering, the 2012 Thistle Ridge Pinot Noir. It’s almost the exact same wine! Thistle Ridge Pinot Noir is actually the second label of Grey’s Peak. All of the declassified barrels and vineyard blocks that didn’t quite make the cut for the top bottling go into this little beauty! The magic is that this fruit is still all estate grown, farmed by Nick Gill, one of New Zealand’s most highly respected



*The vineyards of Grey’s Peak run from foothills down to valley floor .*

viticulturalists. This wine is made at the Grey’s Peak Estate winery in Waipara by the same winemaker, Dominic Maxwell. Basically, this wine offers a lot of the same quality and juicy Pinot character of its big brother—and as a Club member you get a screamingly good deal on it.

Grey’s Peak (or Greystone, as the winery is known in New Zealand) is situated in the heart of the Waipara Valley. Their majestic estate vineyards run across the alluvial gravels of the valley floor and up into the limestone-studded foothills of Mount Cass. The Pinot Noir vines are planted mostly on the steeper north-facing blocks. They are farmed by hand in a very ecologically sensitive manner without herbicides, pesticides or inorganic fertilizers. The fruit is picked and sorted by hand, cold soaked and fermented with wild yeast with the inclusion of some whole-cluster bunches. The wine spends ten months in French oak, most of which is neutral oak with only about 15% new.

The wine shows lots of dense berry fruits, with some dark cherry and red raspberry coulis edges. The palate is soft and silky with a lovely balance of supple fruit and bright acidity. The elegant but juicy mid-palate fruit gives way to some exotic sweet spice and dusty earthy notes towards the finish. This is such a remarkable wine for the price. It has lots of complex layers that unfold and it really shows its pedigree in the purity and balance achieved. Getting this wine into the Premium Club has been made possible by our

direct-import relationship with Grey's Peak. Cutting out the middle men lets us bring you great wines at even better prices! —*Ryan Woodhouse, K&L New Zealand Wine Buyer*

**Your re-order price for this wine as a club member is: \$14.99 per bottle.**

## **2009 Château Le Bourdieu, Médoc**

We at K&L love the Bordeaux wines from 2009. I think it is the best vintage from Bordeaux perhaps ever. Perfect growing conditions made for healthy grapes and superbly balanced wines. This fruity red is delicious now, but will age well. It knocked us out when we tasted it in April, and we bought it on the spot.

Built circa 1830 by Philippe Delacourt, Lord of Bourdieu, Château Le Bourdieu was recorded in the second edition of Féret in 1878 and in the 1st "Cru Bourgeois" classification (1932). Le Bourdieu is situated in Médoc, near the village of Valeyrac (close to St-Estèphe). This is of course one of the great wine-growing regions of France. Maps indicate that the property existed in the 1700s as Le Bordieu. The property's pigeon tower, surrounded by vines, signals its roots in an earlier area. It is a relatively large estate with about 80 acres in cultivation. The vineyard is planted to 50% Merlot and 50% Cabernet Sauvignon. About 20,000 cases are produced annually.

Don't take our word for it, but look what Neal Martin said about it for erobertparker.com: "This is a lovely Cru Bourgeois: very pure and feminine on the nose with crisp red berries, redcurrant and candied orange peel. The palate is fleshy but not cloying with layers of ripe sweet red fruit, leading to a very lithe sensual finish where the oak is supremely well integrated. Bravo!" 90 points. Tasted November 2011.

I would decant this one hour ahead and serve it with a nice rack of lamb. You could cellar a case of this for ten years and enjoy a bottle each year. —*Clyde Beffa Jr.*

**Your re-order price for this wine as a club member is: \$14.99 per bottle.**

# **Best Buy Wine Club**

## **2010 Château Motte Maucourt, Bordeaux Supérieur**

We tasted this gem on our April 2012 Bordeaux buy trip and thought it would be great for the Best Buy Club. Like 2009 Bordeaux, 2010 was a great vintage. The wines are more structured than the 2009s, more classic Bordeaux. Some of the lesser wines are quite tannic and will require long ageing to smooth out. Not this one though! It is sweet and lovely with lots of blackberry fruit flavors.

Château Motte Maucourt has been in the family of the current owners for six generations. This property is located at the heart of the region of Entre Deux Mers (between two rivers, the Dordogne and the Garonne). It owes its name to a "motte" (a small hill) in the middle of the vineyard. The hill was used for channels of communication in the 18th century. The vines average 25 years old and the wines are made in stainless steel and concrete vats. There is no oak treatment at this property, which is quite small at about 17 acres. It is planted 80% to Merlot and 20% to Cabernet Sauvignon.

The 2010 Château Motte Maucourt has an intense purple color. The nose has vanilla notes and red, ripe-fruit aromas. On the palate, it is round with a nice structure, and the finish is long and lingering with the hints of ripe red fruit. This is a wine to enjoy now or keep for up to five years in the cellar. It is very hard to find such excellent tasting Bordeaux wines as this for under \$10 these days. This wine is still young, so decant it one hour before serving it, and try with your Tuesday night grilled hamburger.

—*Clyde Beffa Jr.*

**Your re-order price for this wine as a club member is: \$9.99 per bottle.**

## 2012 Kalinda Santa Ynez Valley Sauvignon Blanc

Last year a group of us from K&L took a trip down to the Central Coast/Santa Barbara area to taste wines, explore, connect with many of our partner wineries, and of course buy. It was a great chance to get reacquainted with some of our longtime friends down there. There's some really interesting stuff going on in the Central Coast. Established guys are getting long-overdue recognition, and young upstarts are crafting terroir-driven wines from specific sites; they're using the Central Coast vineyards much as the Burgundians do theirs. Amidst all this we ran across some amazing Sauvignon Blanc juice that would end up being our 2012 Kalinda Santa Ynez Valley Sauvignon Blanc.



*Sauvignon Blanc vines thrive in the same terroir as Cabernet Sauvignon.*

I have always been a fan of Sauvignon Blanc but it often suffers from the same mistreatment as Merlot: It gets planted in the wrong terroir/climate. This happens to Sauvignon Blanc because it flourishes in the exact same terroir/climate as Cabernet Sauvignon, which fetches anywhere from three to ten times the price per ton. Luckily many vineyards that were planted in the right spots can now financially validate their continued existence through sales and cost analysis. Many vineyard sites along the Central Coast have turned out to be ideal locations to make vibrant, character-driven Sauvignon Blancs.

The 2012 Kalinda Santa Ynez Valley Sauvignon Blanc features an intoxicating nose of green fig, guava, stone fruit, kaffir lime and wet stone. On the palate the wine displays bright citrus fruits, zippy acidity, pit fruit and a cool rush of iodine. Perfect for the last few warm days ahead, this wine can pair perfectly with shellfish, fruit salad or grilled chicken.

**Your re-order price for this wine as a club member is: \$9.99 per bottle.**

## Club Italiano *Notes by Greg St. Clair, K&L's Italian wine buyer.*

### 2010 La Monacesca "Camerte" Marche Rosso I.G.T.

I've fallen in love with this *Vallata Camertina*, as the locals call it. *Camerte* is short for *Camertina*. This valley is the home to Verdicchio di Matelica and it is one of Italy's most incredible growing areas for white grapes. It is in the Marche region, which is on the Adriatic side of the peninsula; however, it is isolated in the middle of the Apennine Mountains. At the beginning of the 1900s, this little valley, so famous for white wines, was known for stellar reds as well. Aldo Cifola, the owner of La Monacesca, wished to bring back the local red-wine tradition. The vineyard that he chose for his Sangiovese and Merlot has a more compact clay structure, less beneficial for white grapes than the marine limestone that predominates in the valley. This vineyard is perfect for reds.

The Camerte is 30% Merlot that is harvested in the middle of September. The wine spends 20 days on the skins and then goes into French barrique for six months. The barriques are a mixture of one-third each new, second passage and third passage. The 70% of Sangiovese in this Camerte is a later ripening variety; they don't start that harvest until the middle of October. The Sangiovese then gets its own 20 days of fermentation on the skins and the same barrel regimen of six months. After their first six months

in barrel the two wines are blended together and aged for another six months. Then the wine is bottled, and it's aged for another year-plus before release.

The 2010 vintage was outstanding for Marche reds. The core of Sangiovese gives this wine great length and the Merlot gives a supple, up-front richness. The nose shows a lot of complex plum and spicebox and then segues into a bit of leather. On the palate the wine's richness is immediately evident, and as it lengthens it shows lots of earth and iron. This wine is perfect with any grilled meats or hard cheeses. The winery suggests having it with a boneless leg of lamb stuffed with prosciutto, pecorino cheese and black truffle.

**Your re-order price for this wine as a club member is: \$22.99 per bottle.**



*The tasting room at La Monacesca.*

## **2013 Antichi Vinai “Petralava” Etna Bianco DOC**

On my first visit to the Etna region, I thought I heard a thunderstorm at dinner and mentioned it at the table. My host tilted his head back, sniffed the air a bit and said, in a matter-fact-way, “No, that’s the volcano.” He went back to eating his pasta. I went outside and the scent of brimstone filled my nostrils. In the unfathomable darkness the stark boldness of molten rock flowing down the mountainside was thrilling. Mt. Etna is one spectacular place and in the climate zone surrounding the 10,991-foot volcano, the wines have a special character. It is the nature of the light, the soil of black volcanic sand, the minerality, the elevation, the diurnal temperature fluctuation. Specific grapes have found a home there, and the resulting wines are extraordinarily unique.



*Mt Etna rises above the vineyards at Antichi Vinai.*

The Antichi Vinai estate has been producing and exporting wine since 1877 and is now in the fourth generation of the Gangemi family. Their estate is in the town of Passopisciaro, about 16 miles from the coast. They produce a broad variety of red, white and rosé wines. The Etna Bianco DOC that is this month's selection is made from two white grapes, Carricante and Catarratto, both indigenous to the region. They are generally harvested in the first ten days of October. They undergo a bit of crio-maceration and fermentation in stainless steel and are bottled after about six months.

Carricante is the soul of Etna Bianco. It has a searing minerality which gets buffered by the Catarratto with its blousy richness, completing the wine's textural presence. Aromatically it is reminiscent of Italian springtime when the hills are covered with yellow flowered Ginestra (broom), that enticing, bewitching fragrance. On the palate this wine is bold, rich and fleshy while still only having 12.5% alcohol. Don't let that number fool you: This is a powerful and dense wine. While the winery says you should have it with fish or shellfish dishes, for me its incredibly salty character and acidity make it a perfect accompaniment to a seafood risotto or spaghetti carbonara (the real way, no cream). If you find it exciting, try the 2013 Petralava Rosato as well.

**Your re-order price for this wine as a club member is: \$16.99 per bottle.**

# Re-order Form

As a member of a K&L Wine Club, you have the opportunity to order previous offerings from any of our clubs. The following pages contain a “backlist” of each club. Please note the prices for each wine. The phone number to place orders is 800-247-5987. The order desk is open Monday through Friday from 9:00 a.m. to 5:00 p.m. If you have any wine club-related issues, call us at x2766 and we will help you resolve them. We have a voice-mail system, and if we can't take your call immediately we will return it as soon as possible. In addition, you can email us at [theclubs@klwines.com](mailto:theclubs@klwines.com).

**All wine can be purchased by the single bottle. Prices are shown after each wine listed.**

**Tax (in California) and shipping will be added to each order.**

***For a complete, up-to-date inventory listing visit us online at: [www.klwines.com](http://www.klwines.com)***

## Signature Red Club Previous Offerings

\_\_\_\_ Bottle(s) 2011 Robert Stemmler “Estate” Carneros Pinot Noir @ \$27.99 per bottle

The perfect example of a vintage-driven Pinot Noir. While 2011 was an extremely difficult vintage for Bordeaux varietals, both Chardonnay and Pinot Noir flourished. The cold, wet vintage allowed for higher acidity and lower sugar levels while allowing phenolic ripeness. I have found some recent vintages of Chardonnay and Pinot Noir to be pushing the limits of both alcohol level and ripeness so was happy to taste this wine. Nature allowed the winemakers to pull back a bit. The result is a delicious, terroir-driven Pinot Noir—exactly the kind of wine that they should be producing. The 2011 Stemmler “Estate” Carneros Pinot Noir is a subtle beauty with pretty fruit notes, hints of herb and spice, vibrant acidity and firm tannins. A quintessential example of a Carneros Pinot Noir, this beauty should be paired with grilled salmon, a cheese plate or some grilled lamb. *Wine Spectator* gave this 90 points.

\_\_\_\_ Bottle(s) 2010 Benjamin Romeo “Predicador” Rioja @ \$21.99 per bottle

The 2010 Benjamin Romeo “Predicador” Rioja is a blend of 93% Tempranillo and 7% Garnacha (Grenache). It starts off with an intoxicating nose of cherry liqueur, dried herbs and spice notes. On the palate the wine has a densely spun core of red berry fruit, cocoa powder, sage, cherry cola and licorice. The wine has a layered palate and a dense core of fruit, and zippy acidity which holds it together. You can pair this wine with lamb or veal and with richer red meats such as short rib or oxtail. The wine can be enjoyed now or held for five to ten years. Robert Parker's *Wine Advocate* gave this 92 points, and Stephen Tanzer gave it 91.

\_\_\_\_ Bottle(s) 2011 Sons of Eden “Kennedy” Grenache/Shiraz/Mourvèdre, Barossa Valley @ \$25.99 per bottle

This wine is a classic blend of old-vine Barossa Grenache (39%), Shiraz (37%) and Mourvèdre (24%). The Kennedy name is a tribute to the legendary Barossa vignerons who pioneered the planting of the old, treasured vineyards. The Grenache fruit, the soul of this blend, is from an exceptionally low-yielding, 50-plus-year-old Light Pass vineyard planted by the Kennedy family. The wine is deep crimson in color, with fresh aromas of ripe blackcurrants and plum. It has a rich complex, savory palate, displaying layers of ripe berry flavor and velvety tannins, finishing with roundness and great length. —*Ryan Woodhouse, K&L Australia/New Zealand wine buyer*

\_\_\_\_ Bottle(s) 2012 Back Nine Cellars Rutherford Cabernet Sauvignon @ \$23.99 per bottle

The 2012 Back Nine Cellars Rutherford Cabernet Sauvignon is a full-throttle wine from the very first moment you smell it from the glass. Aromas of black fig, Asian spice, melted black licorice and baker's chocolate all present themselves front and center. The palate is a subtle blend of black cherry, black walnut, crème de cassis and mocha with a velvety smooth finish. This wine will pair marvelously with filet mignon or any great cut of red meat.

\_\_\_\_ Bottle(s) 2012 Carpe Diem Anderson Valley Pinot Noir @ \$24.99 per bottle

The 2012 Carpe Diem Anderson Valley Pinot Noir displays admirable power, depth and density with deep aromas of black cherry and cola. The wine has excellent delineation, with layer after layer of cherry and berry fruit mixed with notes of herbs and subtle spices. This is a perfect wine for grilled chicken or lamb shank, and with its pretty fruit and racy acidity it is incredibly versatile. *Wine Spectator* gave this wine 90 points.

\_\_\_\_ Bottle(s) 2011 Seghesio “Old Vines” Sonoma County Zinfandel @ \$24.99 per bottle

The 2011 Old Vines has a spicy nose of red raspberries, black plum, clove and marzipan with a palate of red berries, cinnamon, red licorice and mocha notes. A rush of fruit on the back palate gives the wine a full-bodied and

powerful finish. Pair this with pizza, or pasta with red sauce, or anything off the grill.

\_\_\_\_ Bottle(s) 2010 Domaine des Bosquets Gigondas @ \$29.99 per bottle

The 2010 Domaine des Bosquets Gigondas is a blend of 70% Grenache, 20% Syrah, 5% Mourvèdre and 5% Cinsault. It's a spectacular offering with a blood-red-like color and powerful aromatics of spice, licorice and red cherry liqueur. The palate is a sexy mesh of spice, dark berry fruit and a racy acidity that gives this bold red surprising lift along with its full-bodied feel. This wine is delicious on its own but will pair marvelously with pork, lamb or beef. 92 points, *Wine Spectator*; 91 points, Robert Parker; 90 points, Stephen Tanzer.

\_\_\_\_ Bottle(s) 2011 Flowers Perennial Red Sonoma Coast @ **Super Special Price \$21.99 per bottle**

The 2011 Flowers Perennial Red Sonoma Coast is a fascinating wine with aromatics of wild blueberries, sage, and snappy red fruit aromas. The palate is full of delicate berry fruit, hints of lavender, wet earth and mineral notes. The wine has an elegant feel, with complex layers of fruit nicely framed by racy acidity and soft floral aromas. A perfect food wine, it will marry well with fish, pork or roasted vegetables.

\_\_\_\_ Bottle(s) 2012 Bacio Divino "Pazzo Call Me Crazy" Napa Valley Red @ \$24.99 per bottle

A blend of 54% Sangiovese, 28% Syrah, 10% Petite Sirah and 8% Cabernet Sauvignon, the wine has a nose of blackberry jam and cassis with chocolate spice notes. The palate is a blast of blackberry, dark plum, crème de cassis, licorice and mocha. The wine has a sexy mouthfeel with smooth, sleek tannins and suave finish. Pair this big boy with a filet mignon or wood-fired pizza.

\_\_\_\_ Bottle(s) 2009 Château de Villegeorge, Haut-Médoc @ \$21.99 per bottle

Dark brick color and licorice aromas follow to the palate. The wine is a dense red in color and has good depth of spicy, blackberry fruit. The mouth-feel is balanced and round with soft tannins behind loads of fruit. This is a really well-made wine, an elegant, classic Haut-Médoc. Decant it one hour before serving it now. It will cellar well for five years at least. Best now with a juicy rib steak. — *Clyde Beffa*

\_\_\_\_ Bottle(s) 2012 Robert Craig Napa Valley Cabernet Sauvignon @ Please Inquire

A blend of 75% Cabernet Sauvignon, 10% Merlot, 7% Petit Verdot, 6% Malbec, 1% Cabernet Franc and 1% Petit Sirah, this has a beautiful structure of deep red fruits nicely nestled against a firm core of dark berries, milk chocolate and mocha notes. The density, complexity and long, smooth finish make this a terrific Cabernet that displays all the wonders awaiting us from the 2012 vintage in Napa Valley. Pair this wine with a great cut of red meat or enjoy it with hearty rich cheese and meats.

\_\_\_\_ Bottle(s) 2008 Waterstone "Study in Blue" Napa Valley Red @ \$24.99 per bottle

This is a blend of 39% Cabernet Sauvignon (sourced from hillside vineyards in Oakville, Rutherford and Spring Mountain District), 36% Merlot (Truchard Vineyard in Carneros) and 25% Syrah (also Truchard Vineyard in Carneros). It was aged for 30 months in French oak of which 80% is new. The wine is flat-out delicious with deep, dark berry fruit aromas accented by mocha-laced oak. It is bold on the palate with berry fruit, dark chocolate, spice and cedar notes and a long, lush finish. Pair this wine with filet mignon or short ribs.

## Premium Wine Club Previous Offerings

\_\_\_\_ Bottle(s) 2012 Back Nine Cellars Napa Valley Chardonnay @ \$13.99 per bottle

The 2012 Back Nine Cellars Napa Valley Chardonnay has sexy aromas of tropical fruit, sandalwood, buttered popcorn and nutmeg. The palate is a diverse collection of Asian pear, lemon verbena, green figs, hazelnut and oak accents. Nice acidity coupled with fine tannins give a seamless feel and the wine is also full-bodied, with a finish that goes on and on. I would pair this with roast chicken or Fettuccine Alfredo.

\_\_\_\_ Bottle(s) 2012 Château Saint-Roch "Kerbuccio" Maury Sec Rouge @ \$15.99 per bottle

The 2012 Château Saint-Roch "Kerbuccio" Maury Sec Rouge is a blend of 40% Syrah, 30% Mourvèdre and 30% Grenache, aged in concrete. The wine starts out with a stunning nose of blackberry preserves, pipe tobacco and baking spice. That leads seamlessly to a palate packed with supple black fruit, black raspberry liqueur, zesty herbs and hints of earth and mineral. The wine has a lively, energetic palate that nicely balances the ample dark fruits with hints of spice. A delicious red wine. I would pair this grilled eggplant, burgers or a flatbread pizza. Robert Parker gave this wine 90 points.

\_\_\_\_ Bottle(s) 2013 Cakebread Cellars Napa Valley Sauvignon Blanc @ \$19.99 per bottle

The 2013 Cakebread Cellars Napa Valley Sauvignon Blanc is a flat-out gorgeous wine. Aromas of lime blossom, kumquat, pea shoots and subtle spice notes waft from the glass. On the palate the wine displays admirable energy with flavors of zesty lime, pear, fig and wet stone, and a lively finish. This wine will pair marvelously with seafood, grilled poultry or a fresh summer salad.

\_\_\_\_ Bottle(s) 2011 Happy Canyon Red Margerum @ \$14.99 per bottle

Our 2011 Happy Canyon Red Margerum is made up of 68% Cabernet Sauvignon, 20% Merlot, 10% Cabernet Franc and 2% Petit Verdot. It drinks well right now but should hold for two to three years. —*Mike Jordan, K&L Domestic Wine Buyer*

\_\_\_\_ Bottle(s) 2009 Château Tourril “Panatella” Minervois @ \$14.99 per bottle

A blend of 80% Syrah and 20% Grenache, this presents itself with a deep red hue in the glass with aromas of spice, smoke and dark berry preserves. The palate comes alive with flavors of candied black fruits, dark berries, sweet black licorice, spice, hints of truffles and subtle oak nuances. The wine has great length, with a sexy, smooth feel that leads seamlessly to a soft, luxurious finish. Pair this wine with a hearty beef stew or cassoulet. 92 points, *Wine Enthusiast*.

## Best Buy Wine Club Previous Offerings

\_\_\_\_ Bottle(s) 2012 Château Pesquié “Le Paradou Blanc” Côtes du Ventoux @ \$9.99 per bottle

The 2012 Château Pesquié “Le Paradou Blanc” Côtes du Ventoux is 100% Viognier that spends five months in tank before bottling. Aromas of lychee nut, white peach and white flowers dominate the nose while bright notes of pear, peach, green plum and mineral notes flow across the palate. This beautiful wine drinks extremely well and is the perfect wine to enjoy during the last few spells of warm weather before we head into winter.

\_\_\_\_ Bottle(s) 2012 Domaine des Deux Puits Syrah Languedoc Roussillon @ \$9.99 per bottle

The 2012 Domaine des Deux Puits Syrah Languedoc-Roussillon can now be called a Côtes Catalanes, since this is now a recognized region. The wine comes from 20-year-old to 40-year-old vines, which are hand-harvested. The wine is fermented with indigenous yeast in stainless steel, then aged in concrete tanks, and then bottled unfiltered. The resulting wine is a sexy powerhouse that displays aromas of blackberry, camphor and hints of spice while the palate is a silken combination of smooth tannins, dark fruits and notes of licorice and incense. This wine totally over-delivers given its meager price. Pair it with pizza, fig and blue cheese salad or a nice cut of red meat.

\_\_\_\_ Bottle(s) 2011 Château Bellevue La Randée Bordeaux @ \$8.99 per bottle

A fantastic value from Bordeaux. From the very first sniff Clyde and I knew this wine had it going on. Aromas of milk chocolate, black plum and cherry, spice and tobacco spring from the glass. On the palate is a seductive blend of chocolate, dark berries, spice, menthol, black tobacco and mocha, giving way to a long, sexy and smooth finish. A great value, this is a delicious wine and a perfect example of the amazing values you can still find from Bordeaux if you're on the lookout for them.

\_\_\_\_ Bottle(s) 2013 Espelt “Coralí” Rosado, Spain @ \$10.99 per bottle

The 2013 Espelt “Coralí” Rosado is a classically styled Rosé with bright aromas of peach, raspberry and bubble gum. On the palate the wine is a delicious mixture of peach, raspberry, strawberry, herbs and stone fruit. With its brilliant coral color (hence the name “Coralí”), this is the perfect Rosé to drink on the deck while enjoying the last few days of summer. Pair this with salads, fresh seafood, cheese or roast chicken.

\_\_\_\_ Bottle(s) 2012 Château Grand Bateau, Bordeaux @ \$9.99 per bottle

Medium- to full-bodied, this wine has luscious ripe blackberry fruit flavors, spice and a touch of new oak. Superb value. Though this is a fruit-forward wine, I still recommend opening the bottle and decanting the wine one hour before serving it. After all, it is a very young vintage. I served it with a juicy, rare hamburger off the barbie. A great match! I urge you to try this wine soon and stock up for the year. This is a party-time Bordeaux for under \$10. The label has a picture of the mythical galleon of the famous Château Beychevelle. —*Clyde Beffa*

\_\_\_\_ Bottle(s) 2013 Bourgogne Chardonnay, Collection Alain Corcia @ \$9.99 per bottle

Creamy, apple-y aromas mesh with a touch of toasty oak. This wine is very clean and refreshing on the palate with a lingering finish. White Burgundy for under \$10 really does not exist these days—except for this beauty. Try this

with a nice piece of swordfish or halibut. Do not over-chill it. — *Clyde Beffa*

\_\_\_\_ Bottle(s) 2012 Bodegas Castaño Macabeo/Chardonnay, Yecla, Spain @ \$9.99 per bottle

A blend of 50% Chardonnay and 50% Macabeo, the 2012 Bodegas Castaño Macabeo/Chardonnay has a distinctly different feel. A rich yellow hue in the glass, it kicks off with aromas of white flowers, pineapple, honey and hazelnuts. A viscous palate reveals stone fruit, pear, honeycomb and citrus fruits. Rich, bright and zesty, this wine can be served as an apéritif or paired with seafood or a summer salad. Its many layers of complexity and zippy acidity make it versatile. Enjoy this unique, different spin on the white blend.

\_\_\_\_ Bottle(s) 2013 Bodegas Castaño Monastrell, Yecla, Spain @ \$9.99 per bottle

This 100% Monastrell (Mourvèdre) is explosive from the glass. Aromas of white pepper, tomatoes, red cherry and some saline absolutely jump out. The palate is packed with red raspberry, red licorice, beef jerky and pepper. With tons of energy and verve, this wine is alive on the palate with an energetic finish. This red is a lot of fun to drink. It can pair with hamburgers, beet salad or marinated tri-tip but can also be quite lovely on its own.

\_\_\_\_ Bottle(s) 2010 Cameron Hughes “Lot 354” Crozes-Hermitage @ \$10.99 per bottle

This wine is a great, classic example of a Crozes-Hermitage, an exciting blend of dark berry fruit, dried meat, hints of earth and spices with a blast of black pepper at the end. The 2010 vintage is a great one in the Rhône Valley; that helps explain why this wine is hitting on all cylinders. Pair this wine with roast duck, lamb or a thick-cut pork chop and it will absolutely sing. Enjoy the wine—and always go with your passion!

\_\_\_\_ Bottle(s) 2011 Trim California Cabernet Sauvignon @ \$10.99 per bottle

A delicious wine, ruby red in the glass with a slightly reticent nose of red cherry, red licorice and hints of mocha with a lively palate of black cherry, cinnamon, sage, scorched earth and just a hint of oak. This wine has great acidity and balance and is quite lively on the palate. It has enough fruit and balance that it's very versatile; you can pair it with foods across the board whether roast chicken, pizza, barbecue—any dish that requires an elegant red wine.

## **Club Italiano Previous Offerings** *Notes by Greg St. Clair, K&L's Italian wine buyer.*

\_\_\_\_ Bottle(s) 2013 Muri Gries Pinot Nero @ \$19.99 per bottle

The Muri-Gries vineyards are on an ideal southeast-facing slope that ranges from 650 feet to 1300 feet above sea level. The soils are calcareous, ideal for racy Pinot Noir. The wine is fermented in stainless steel and then put into large Slavonian oak casks of 30hl to 50hl. In just one 30hl barrel, you could fit the juice from 13 of California's standard wine barrels (barriques). That means this Pinot doesn't take a lot of flavor from its barrels. You get a wine that is more a reflection of its terroir, and this one shows its origins! The nose is a mix of red fruit and earth. It has a bit of tannin yet is still supple enough to drink now.

\_\_\_\_ Bottle(s) 2012 La Monacesca “Ecclesia” Chardonnay @ \$19.99 per bottle

La Monacesca's idea for this wine is for a crisp white, fresh and vibrant and the perfect accompaniment to the Marche's seafood bounty, especially shellfish. The grapes are harvested in the early part of September and then aged for a year in stainless before the wine is bottled. The wine has a super focus, bright and clean with an underlying mineral presence and a long finish. I would decant this wine an hour or so before you drink it, to allow it to open up a bit. Enjoy with your favorite seafood!

\_\_\_\_ Bottle(s) 2012 Masseria del Feudo “Il Giglio” Nero d'Avola @ \$12.99 per bottle

Francesco and Carolina practice organic farming for all of their vineyards. All the grapes are hand harvested and they usually begin harvest in the middle of September. The finished product is sensual. The nose is dark fruit and has hints of spice and leather while the texture has just enough grip to keep your attention without becoming tannic. The acidity stretches out the finish, balancing its palate presence. I always think of Sicilian eggplant dishes to go with Nero d'Avola, but it is so versatile you can have it with about anything!

\_\_\_\_ Bottle(s) 2011 Cantine Viola @ \$19.99 per bottle

The 2011 Cantine Viola Rosso sees no wood aging at all, just fermentation in stainless steel and then bottle age. The wine's aromatics are untamed; it smells of wild brush and roasted meats and while those aromatics are profound they seem to drift side to side at the rim of the glass rather than bursting forth. On the palate the wine spreads and

flows, and its luscious texture is highlighted with spikes of smoky intrigue guided by a gently caressing tannic border. I recently made a lamb stew that was based on a caponata (eggplant, zucchini, tomatoes, red peppers, onion, capers and kalamata olives) and this wine embraced that combination of flavors like nothing I've experienced lately.

\_\_\_\_ Bottle(s) 2010 Casaloste Chianti Classico @ \$21.99 per bottle

While still young, this has enough up-front fruit that it is already allowing us to see its depth of character and flavor. Decant this wine a full two hours ahead of time, to improve its current drinkability. This wine shows a deeper character of complex fruit. It isn't a reflection of ripe sunshine; these are flavors that come from the earth, brooding, intertwined with stones and mineral deposits, a bit gritty at times. Decant this wine and let it sit for a couple of hours, have a grilled T-Bone, cooked rare. Drizzle some Tuscan Extra Virgin Olive Oil onto it, add a bit of sel gris. Have a bite of that with a sip of this wine and you'll find yourself in Tuscany, in the heart of Chianti Classico!

\_\_\_\_ Bottle(s) 2009 Ugo Lequio Barbera d'Alba Superiore @ \$22.99 per bottle.

The 2009 Ugo Lequio Barbera d'Alba Superiore is produced with strictly selected Barbera grapes coming from vineyards of the Gallina Hill near the village of Neive. This is a very special area, famous for the richness and complexity of its wines. This 2009 has an intense ruby color with hints of pomegranate. It continues with a hint of strawberries, cherries and sweet cocoa. From the beginning the flavor is full-bodied but delicate at the same time. Serve with the classic Langhe dishes of braised meat and porcini risotto. —*Clyde Beffa*

\_\_\_\_ Bottle(s) 2011 Musella Valpolicella Superiore @ \$16.99 per bottle

The 2011 growing season began with a long drought and a very warm early April, leading to a fast development of the buds. This was followed by some rainy weeks with below-normal temperatures until July. In August, the temperatures rose and the maturation was very early. The quantity of the harvest was below average but its quality was quite high. It's a great vintage. This wine is very balanced and features a core of black cherry, aromatic herb, crème de cassis and wild strawberry fruit, with hints of gumdrop and smoke. This wine is so fresh and inviting right now. Drink it on the young side. This is a great summertime wine. —*Clyde Beffa*

\_\_\_\_ Bottle(s) 1998 Cornaleto Franciacorta Pas Dose @ \$26.99 per bottle

I remember when my salesman approached me on this wine. "Mate, have I got a wine for you and your Club!" He was pitching a bone-dry, Italian sparkling wine, 15 years old. I was a bit circumspect. He's actually quite a serious fellow so I said let's pop the cork and see. I was stunned by the initial aromatics. This was the real thing, complex, clean, with a long, lingering nose. I'm used to wines lingering on the palate, but this wine's aromas seemed to permeate my local vicinity and engulf me, which was unique. On the palate, it has persistent carbonation, very complex brioche-like flavors and a long and yes, drawn-out finish. I hope you enjoy it as much as I did.

## **Champagne Club Previous Offerings** *Notes by Gary Westby, K&L's Champagne Buyer.*

\_\_\_\_ Bottle(s) Billecart-Salmon Brut Reserve @ \$39.99 per bottle

Early picking and long fermentations make the Billecart-Salmon "Brut Reserve" Champagne perfect for refreshment—one of the best bottles one could wish for. It took us more than half a year to talk Billecart-Salmon into doing this deal. I hope you like this Champagne as much as we do! It is composed of 40% Meunier, 30% Pinot Noir and 30% Chardonnay, and done exclusively in stainless steel, with very little, if any, malolactic fermentation. This Champagne is pure and racy, but not at all austere. It makes an ideal apéritif.

\_\_\_\_ Bottle(s) Coutelas Cuvée Louis Victor @ \$29.99 per bottle

The Amaury Coutelas "Cuvée Louis Victor" Brut Champagne is full of spice and richness. This is the first solera-style Champagne that we have offered in the club. This style is championed by Jacques Selosse and some other cult producers in the region. I couldn't tell you the exact composition of grape varieties—and neither could the winemaker, Damien Coutelas. He started in 2007, by filling a 4000-liter foudre (giant wood barrel) with the best parcel of juice that he had. Every year he extracts 1000 liters and bottles it, and adds back in 1000 liters of whatever he thinks is the best juice, regardless of grape variety. The last harvest to be added before bottling this batch was 2010. The wine was then aged a further three years on the lees before disgorgement. It has a big sourdough-toast nose with some vanilla notes and a complex, layered and entirely original flavor. It is super long finishing. I love this with charcuterie.

\_\_\_\_ Bottle(s) Ariston Aspasia "Prestige Vieilles Vignes" Champagne @ \$34.99 per bottle

Although not labeled as vintage, the Ariston Aspasia "Prestige Vieilles Vignes" Champagne is entirely 2008, and it's

made from the oldest plots on the estate. Curiously, Paul-Vincent thinks that the grapes from old vines should never be used to make vintage-dated wine. His reasoning is that, with deep roots protecting the plant from the vagaries of the weather, old vines tell more the story of the land than the story of a specific year. This wine is composed of 50% Chardonnay, 25% Pinot Noir and 25% Meunier and has a powerful, concentrated character that goes very well with charcuterie and other rich appetizers.

\_\_\_\_\_ Bottle(s) Devaux “Grand Réserve” Brut Champagne @ \$34.99 per bottle

From the southern part of Champagne, down past the Brie pastures, we have an excellent offering in the Devaux “Grand Réserve” Brut Champagne. This winery was introduced to us by Camille Zanette, a former French national champion in figure skating. This wine is composed of two thirds Pinot Noir and one third Chardonnay, even though Chardonnay is quite rare in this part of Champagne. Those of you who like a bit of toast and a bit of citrus excitement in your Champagne will be very pleased with this all-stainless-steel-fermented bottling.

## ***2008 Sesta di Sopra Brunello***

The 2009 Sesta di Sopra Brunello has just arrived! Wait a minute, we still have some of the 2008 in stock. This 2008 was very slow to open but it's really glorious now. We do still need to move it out, so you're the beneficiary! —*Greg St. Clair, K&L Italian wine buyer*

Regular K&L price is \$49.99. **Special price for Club members: \$39.99**

## ***2011 Fuse Napa Valley Cabernet Sauvignon***

*Wine Enthusiast* called the 2009 vintage of this Napa Valley Cab one of the “Best Cabernets for \$30 or Less.” The 2011 version, which is 82% Cab and the rest Syrah and Merlot, is aged separately in French and American oak. Notes from the winery: “The nose expresses a combination of sweet cherry, blueberry, hints of vanilla and earthy undertones. On the palate, layers of cherry and blueberry are balanced with delicate notes of nutmeg and vanilla. This medium-bodied wine will continue to improve over the next 8 years, and is wonderfully drinkable now.” Very limited availability.

Regular K&L price is \$29.99. **Special price for Club members: \$15.99**

## ***“Champagne Greats” Six-Pack***

The “Champagne Greats” Club Pack for 2014 is the best six pack we have ever put together for our members. This is an outstanding selection of small-production, artisan Champagne, and we are pleased to offer it to Club members at an outstanding value. Inside the pack you will find two bottles each of **2000 Daniel Ginsburg “Cuvée Sous Bois” Brut Champagne, Pierre Paillard Grand Cru Brut Champagne** and **2007 Michel Lorient “Monodie Meunier” Brut Champagne Extra Brut**. The Ginsburg will give you a top-notch, rich, toasty, mature Champagne experience, the Paillard is a sleek Pinot Noir powerhouse and the Lorient is a statement on the pure class of the best single-vineyard Meunier. Don't wait; we have fewer than 100 of these six-packs available!

K&L's retail price would be \$279.94. **The price for Club members is just \$199.99.**

## ***Signature Red “Going Back to Cali” Six-Pack***

It's been a while since we've done a California-only Signature Red Six-Pack so I figure it's about time. This might be our best deal yet. You get 2 bottles of **2009 Arrowood Sonoma Cabernet Sauvignon**, 2 bottles of **2009 Cadre “The Architects” Pinot Noir Central Coast** and 2 bottles of **2012 Robert Craig Napa Valley Cabernet Sauvignon**, all for the **Club special price of \$119.94**. That saves you an additional \$36 off the already low wine club prices. These three wines are all fantastic, hitting all the right notes. Regularly these wines would cost you \$199.94. Buy this before it sells out!