

3005 El Camino, Redwood City, CA 94061

Phone (650) 364-8544 x622

or (800) 247-5987 x622

Fax (650) 364-4687

theclubs@klwines.com

Jun 3, 2004

Dear Wine Club Member,

For the last few months, I have been indicating the coming changes to our wine clubs with the expectation that they would be implemented by June 1. Alas, not all things work out as we plan. We are moving toward the goal of integrating our wine club database with the retail store/website database and it could happen any day now. You may want to periodically check our website to see if the changes have become effective.

We are also continuing to improve this monthly newsletter. We are working on a new layout that we hope will improve your reading experience. I have already heard positive comments from many of our members regarding the new format of containing all three clubs in one issue. I encourage you to send me your thoughts on the new format and any additions or changes you would like to see. You may email me directly at [davero@klwines.com](mailto:davero@klwines.com).

Please keep in mind that the reorder lists are now open to any member of any club. We will continue to protect the current month's wines for only members of that club, but wine that appears on the reorder lists at the end of each issue are open to all members. Feel free to call me if you have any questions about a wine from another club.

Some of you may recall that I had previously mentioned an upcoming winemaker dinner featuring the wines of Amici. We are still planning on the dinner, but it probably will not happen until September. I will keep you abreast when I have more details.

This month we feature a Sauvignon Blanc from the Loire valley, two Shiraz's from Australia, Pinot Noir from Marlborough in New Zealand as well as a limited production Cabernet from Napa and a wonderful Viognier from Lodi in California.

Once again, I'd like to remind you about a slight change in our shipping rates. Our freight carriers have increased rates each year, due primarily to increasing fuel and labor costs. We have been absorbing these increases, but effective June 1, 2004, we will increase our shipping rates by a nominal amount (not more than \$1.25 per 2 pack or 4 pack). Going forward, we will continue to work hard at keeping your shipping costs as low as possible.

As you enjoy the club selections, do keep our Referral program in mind. If anyone whom you refer signs up for a membership, we will send you a complimentary bottle of Wine Club wine! All the new member has to do is mention your name when they sign up and we will ship you the bottle with our compliments and appreciation.

Cheers,

Dave Rosenzweig

Wine Club Director

## Signature Red Wine Club

The Signature Red Wine Club offerings for the month of June 2004 come from California's Napa Valley and a Shiraz from the Victoria region of Australia.

### 2000 Paul Hobbs Cabernet Sauvignon, Napa

We are thrilled to offer this Cabernet from a highly regarded premium winery in Napa. Robert Parker had this to say in the 12/31/02 issue of the Wine Advocate: "An impressive resume working with vineyards in South America as well as California has propelled Paul to the top of his game. His wines are big, bold, exuberant offerings regardless of whether they are Pinot Noir, Merlot, Chardonnay, or Cabernet Sauvignon. Readers who have not yet checked out the quality of his wines should not hesitate." Paul Hobbs' fascination with vineyards began when his family first planted wine grapes on their upstate New York farm in 1969. It wasn't long before his father

recognized his son's affinity for the work and put him in charge of the project. While attending the University of Notre Dame, Paul first experienced the world of wine, when his botany professor, a Christian Brother and former California winemaker, encouraged Paul to attend his weekly wine-tasting seminars. A passion was kindled that has led to a life-long career. In 1975 he enrolled in the Master of Food Science program, Department of Enology, University of California at Davis. After Graduation, Robert Mondavi Winery hired Paul as a research technician. Valuable hands-on production experience completed his apprenticeship, and in 1979 Paul was promoted to Enologist. Among other responsibilities Paul was assigned to the Opus One team, and in 1981 was appointed Head Enologist, a position he occupied for four years. Paul joined Simi Winery in February 1985, as Assistant Winemaker. One of his first tasks was to author a new Cabernet Sauvignon style for the winery. Extended macerations and gentle handling of the fruit resulted in rich, supple wines that caught the attention of both the Press and wine-buying public. He was appointed Vice-President/Winemaker in 1989, giving Paul his first opportunity to direct the winemaking program for a major premium California winery. In 1991, along with several partners, he founded Paul Hobbs Winery in Sonoma County. The winery specializes in producing small lot, handcrafted, vineyard designated wines. In December 2000, "Connoisseurs' Guide to California Wine" named Paul "Winemaker of the Year". This Lovely, lush Cabernet comes from some of the finest vineyards in Napa – Beckstoffer, Tokalon, Stagecoach, Hyde and Black. Each of these vineyards is known for making ultra-premium Cabernet's. They provide a combination of Oakville bench, mountaintop and hillside grapes, adding to the complexity of this wonderful wine. Consisting of 76% Cabernet Sauvignon, 12% Merlot, 7% Cabernet Franc and 5% Petit Verdot, the wine was aged for 20 months in French oak, 57% of which was new. Lovely aromatics lead to a palate with loads of plum and black currant fruit with a hint of coffee. The finish is lush and satisfying. Drink now and over the next 5 – 7 years.

## 2000 Best's Great Western Bin No 0 Shiraz, Victoria

Great Western is the birthplace of viticulture in an Australia district noted for its wineries. In 1865, Joseph and Henry Best, inspired by a pair of French winemakers, established their first vineyards in the region. Joseph's vineyard is now part of Seppelt's, the town's major employer and one of the largest sparkling wine producers in Australia. Henry's vineyard, just north of town in the Concongella region, produced award-winning wine year after year. Henry Best died in 1913, and in 1920 his son sold the vineyard and equipment, and the right to use the name "Best's Great Western Wines," to Fredrick Thomson. Fredrick was the son of William Thomson, a former baker who, in 1892, had founded one of the most important family winemaking lines in Australia with the purchase of a 340-acre orchard and vineyard he called "St. Andrews." William and Fredrick Thomson began making wine at St. Andrews, and after they purchased the Henry Best vineyard in 1920, Best's Great Western Wines soon won greater acclaim for their high quality.

Economic difficulties in the 1920's forced the Thomson's to sell St. Andrews, and Concongella became their family homestead. Determined to keep the family enterprise afloat during difficult times, Fredrick incorporated the business as Best's Great Western Wines Limited in 1925. In 1930, he established a new St. Andrews vineyard at Lake Bodega, in the Swan hill region of Northwest Victoria. With energy, versatility and courageous planning, Fredrick Thomson kept his father's idea alive and the tradition continues today in the fifth generation, with Viv Thomson as winemaker. Viv's winemaking philosophy is simple: "In our vineyards it has always been our aim to grow the highest quality fruit that the region and the vintage will allow. I have an aversion to tough, tannic, extracted wines and while this style of wine appeals to some wine consumers, I prefer wines that one can drink right from the word go, rather than just talk about."

The Bin 0 Shiraz is a flagship wine for Best's. They can be extremely long lived wines although Viv has said "these wines were never made to last as long as they have. Ten to fifteen years, perhaps, but not twenty to thirty. In the vineyard we just accepted whatever Mother Nature threw at us, winemaking was basic and new oak was unheard of. Nevertheless, I consider longevity most important, despite the fact that nowadays most wines are consumed very soon after purchase. We are fortunate at Best's that the wines of the district, almost without exception, do improve with cellaring."

The 2000 Bin 0 Shiraz is an elegant and structured wine, rich in blackcurrant and berry flavors, it has forward aromas and a complex palate. Silky tannins and gobs of fruit give the wine great character and boldness. Drink now with an hour or two of aeration or hold for 8 – 12 years. Great choice with Barbecue ribs.

### **Signature Red Club, July 2004 wine re-orders**

For the month of July, 2004, these re-order selections are available to Signature Red Club members only.

6 bottles Signature Red Club wine: \$144.00 (\$24.00/bottle plus shipping, plus tax in California.)

12 bottles Signature Red Club wine: \$280.00 (\$23.33/bottle plus shipping, plus tax in California.)

\_\_\_\_ 6 Bottles of 2000 Paul Hobbs Cabernet Sauvignon, Napa

\_\_\_\_ 12 Bottles of 2000 Paul Hobbs Cabernet Sauvignon, Napa

\_\_\_\_ 6 Bottles of 2000 Bests Great Western Bin 0 Shiraz, Victoria

\_\_\_\_ 12 Bottles of 2000 Bests Great Western Bin 0 Shiraz, Victoria

## **Premium Wine Club**

The June 2004 selections for the Premium Wine Club include a brilliant Sauvignon Blanc from the Loire Valley and a luscious Pinot Noir from New Zealand.

### **2002 Griffin Pinot Noir, Marlborough**

This direct import from illustrates why Pinot Noir is the premium red wine grape of New Zealand.

New Zealand has ten main wine growing regions, each displaying a great diversity in climate and terrain. Marlborough, at the northern end of the south island, is a region typically blessed with significant sunshine and cool nights, ideal Pinot Noir growing conditions. The first grapevines in Marlborough were planted in 1973, and today it is the premeir winegrowing area in New Zealand. Although known primarily for its distinctive Sauvignon Blancs, (See the Kirkham Peak Sauvignon Blanc from the May Best Buy club selections), the gravelly subsoils in the Wairau and Awatere River valleys also provide ideal growing conditions for Pinot Noir and Chardonnay.

Pinot Noir first appeared in New Zealand during the mid 1970s, and today is the most widely planted red grape in the country and is one of New Zealand's most prestigious and acclaimed wines.

This wine was produced from five separate Pinot Noir vineyard blocks, each with distinct soils and microclimatic conditions, adding significant complexity and depth to the wine. No pesticides were used. The hand harvested fully ripe grapes were then sorted and completely destemmed. Individual lots were given either a pre-fermentation cold soak, or put into warm ferment - about half of the wine underwent each treatment. After fermentation, the Pinot Noir was left on the lees, and stirred weekly to assist in the development of the wine's earthy, spicy characteristics. The wine is aged in oak barrels, about half of which were medium to heavily toasted. Lovely plum and cherry aromas lead to a palate in which a touch of oak and earth are added to the mix. This wine would pair beautifully with Turkey or Salmon. Drink now and over the next 3 – 5 years.

### 2003 Pascal Jolivet “Attitude”, Loire Valley

This is an incredible Sauvignon Blanc from one of the premier producers in the Loire Valley. The history of winemaking in the Loire valley extends back nearly 1,500 years. In 582, the bishop Gregory of Tours wrote about the existence of a vineyard in Sancerre. It was around the 12th century, however, that the vineyards of the central region really developed, mostly thanks to the various monasteries of the region. The Augustinian monks of Sancerre, the Benedictines of Ménetou-Salon and Quincy all furthered vine cultivation. From the 12th to the 15th century, the wines could be found on the tables of numerous royal courts. Today, the region produces a wide variety of wine, from the Melon de Bourgogne of Muscadet, to the Chenin Blanc of Vouvray and Sauvignon Blanc of Sancerre and Pouilly Fume. The red wine grapes are primarily Pinot Noir in the upper Loire and Cabernet Franc in the middle Loire.

The domaine of Pascal Jolivet comprises 20 hectares of vineyards between Sancerre and Pouilly Fumé. The vineyards are planted exclusively with Sauvignon Blanc and a little Pinot Noir. The Jolivet style aims for finesse and elegance with exceptional balance. Unlike many others in the region who have experimented with oak and malolactic fermentation, all the wines are exclusively vinified in stainless steel vats, which are temperature-controlled, and the fermentation is accomplished only with natural yeast. The fermentation period of 6 – 8 weeks, is longer than at most other domaines in the region and the wines are then left on the lees for a minimum of 4 to 6 months, depending on the style of the vintage. The philosophy of the house is to "let nature make the wine as much as possible". Wine & Spirits Magazine named Pascal Jolivet one of their “Best Wineries of the Year” in both 2000 and 2001.

“Attitude” is 100% Sauvignon Blanc that has been fermented very slowly using only natural yeast. Intended for a “new world” palate, the wine shows juicy fruit flavors of apple and grapefruit balanced by a refreshing minerality and grassiness. This is a very clean and crisp wine, excellent for warm spring and summer days. A great choice with grilled fish. Drink now and over the next 2 – 3 years.

### **Premium Wine Club, June 2004 wine re-orders**

For the month of May, 2004, these re-order selections are available to Premium Wine Club members only.

6 bottles Premium Wine Club wine: \$82.00 (\$13.66/bottle plus shipping, plus tax in California.)

12 bottles Premium Wine Club wine: \$162.00 (\$13.50/bottle plus shipping, plus tax in California.)

\_\_\_\_\_ 6 Bottles of 2002 Griffin Pinot Noir, Marlborough

\_\_\_\_\_ 12 Bottles of 2002 Griffin Pinot Noir, Marlborough

\_\_\_\_\_ 6 Bottles of 2003 Pascal Jolivet “Attitude”, Loire Valley

\_\_\_\_\_ 12 Bottles of 2003 Pascal Jolivet “Attitude”, Loire Valley

## **Best Buy Wine Club**

2003 Renwood Viognier, “Select Series”, Lodi

Surrounded by some of America’s oldest Zinfandel vineyards, Renwood Winery is located in the picturesque California foothills of the Sierra Nevada Mountains. Renwood produces world-class award winning wines from Amador County and the Sierra Foothills. Boston native Robert Smerling founded Renwood in 1993, with an eye towards providing tremendous quality wine at a

reasonable price. Mr. Smerling fell in love with Amador County's rich history and magnificent vineyards. Wine production has grown from 2,500 cases in 1993 to over 100,000 cases today. The critics all agree that Renwood produces consistently exceptional wines that cover the spectrum from big, bold, jammy Zins to wonderfully balanced Syrahs and Barberas. Today they produce over 18 different wines, including 2 Proprietary wines, 3 Vineyard Designated wines, 6 Amador County wines, 4 Sierra Series wines and 3 Dessert wines. Renwood has been featured in Wine Spectator, Wine Enthusiast, Food & Wine Magazine, Touring & Tasting, Decanter, and many other magazines. Renwood has been awarded top medals at world wine competitions including California State Fair, Los Angeles County Fair, San Francisco International Wine Competition, Hilton Head Wine Festival, Atlanta Wine Challenge and many more worldwide. Though known primarily for Zinfandel (their flagship wine, Renwood "Grandpère" Zinfandel comes from the oldest clone of Zinfandel in America dating back to the 1860's.), they have been making wonderful viognier for the last ten years. In fact, up until this year, when they produced a Pinot Grigio, Viognier was the only white wine they made.

This wine, from the Select Series, comes primarily from the Mohr Fry Ranch in Lodi. Robert worked with the vineyard owners to change some of the grape growing methods and instituted a unique canopy and trellis system to prevent the grapes from becoming sunburned during the intense summertime heat. Viognier is a difficult wine to make, because it requires extended time on the vine in order for the sugar levels to be sufficient to produce top quality wine. Winemaker David Crippen actually picks the grapes when they reach between 24 and 24-½ brix, the same level he harvests the Zinfandel. The real secret of this wine, however, is the addition of a small quantity of orange Muscat, which adds citrus and spice notes and allows the natural characteristics of Viognier to shine. The blend is 94% Viognier, 4% Orange Muscat and 2% Pinot Gris. The wine is 95% fermented in stainless steel tanks, keeping the flavors bright and crisp, with the balance barrel fermented adding complexity. Aromas of citrus blossoms, pears and apricot lead to a rich creamy palate of ripe pears, lemon, peaches and apricots. The spicy finish lingers, displaying layers of honeysuckle and a hint of vanilla. This is a great choice with a wide variety of food, but particularly pairs well with Asian cuisine. Drink now and over the next 2 –3 years.

## 2002 Nugan Family Shiraz, Southeastern Australia

This is the kind of bright, juicy Shiraz that Australia is famous for.

Nugan Estate is a result of the hard work and dedication by Alfredo Nugan, who began his career in Spain in the fruit export market. In the 1940's, Alfredo settled in Griffith, New South Wales and drew on his Spanish experiences to become a pre-eminent supplier of superior produce, first to Australia and then to the world. He chose Griffith in South Western New South Wales because of its abundance of sunshine and the availability of water, allowing for agricultural applications all year round. Nugan Estate, with its blend of Old World tradition and the latest in New World winemaking technology, has a stable of wines sourced from vineyards in McLaren Vale, Limestone Coast, Coonawarra, King Valley and the Riverina. The Riverina region is semi arid, with about 12 inches of rain a year. The dry conditions means disease is rarely a problem. The vineyards are irrigated through an elaborate series of underground pipes and wells. With water so pure, it has been approved for brewing – the vines are irrigated with complete control over all aspects of the irrigation.. The yields in the vineyards are kept to a level that is 50% less than their

neighbors. These low-yields reinforce the quality rather than quantity-driven focus of the Nugan wines.

The success of the Nugan Estate vineyards is nothing new. For many years, they have been the largest and best supplier of fruit in the Riverina region to Southcorp and Penfolds and have been awarded over a hundred medals in various wine competitions.

Robert Parker awarded 89 points with these notes: "A knock-out value, the 2002 Shiraz offers loads of blackberry fruit characteristics intertwined with notes of licorice and camphor. Dense and medium to full-bodied, with outstanding purity as well as flavor, it should drink well for 3-4 years." Here is a list of the many dishes Nugan Family indicates would match with this wine:

Twice cooked duck with buckwheat noodles, orange and ginger jam, served with steamed Chinese broccoli or spinach leaves; Chicken wings; pan-blackened Cajun steak; pasta with carbonara sauce or meat sauce; BBQ or marinated chicken; beef bourguignonne; teriyaki steak; filet mignon; grilled or sautéed lamb chops; sun-dried tomatoes; grilled vegetables; grilled veal chops. Just reading that list has my mouth watering. Time to get cookin'.

**We don't want you to miss any shipments! Please get in touch with us:**

- Whenever you change your credit card number or the expiration date changes.
- Whenever you change shipping addresses or phone numbers.
- If you will be away when the shipment arrives during the first two weeks of the month. We will hold the shipment until you are there to receive it.
- To give us your e-mail address. Through e-mail, we can let you know of Wine Club member-only specials in a more timely fashion than through the Club newsletter.

**Best Buy Wine Club, May 2004 wine re-orders**

For the month of May, 2004, these re-order selections are available to Best Buy Wine Club members only.

6 bottles Best Buy Wine Club wine: \$52.00 (\$8.66/bottle plus shipping, plus tax in California.)

12 bottles Best Buy Wine Club wine: \$100.00 (\$8.33/bottle plus shipping, plus tax in California.)

\_\_\_\_\_ 6 Bottles of 2003 Renwood Viognier, "Select Series", Lodi

\_\_\_\_\_ 12 Bottles of 2003 Renwood Viognier, "Select Series", Lodi

\_\_\_\_\_ 6 Bottles of 2002 Nugan Family Shiraz, Southeastern Australia

\_\_\_\_\_ 12 Bottles of 2002 Nugan Family Shiraz, Southeastern Australia

## Re-order Form

As a member of any of the K&L Wine Clubs, you now have the opportunity to order previous offerings of any of our clubs. The following pages contain the full "backlist" of each club. *Please note the prices for each club's wines* (directly under the individual club's "Previous Offerings" headline). For this month, we still require a minimum order of six bottles, but you may select three bottles of two different wines to meet the minimum requirement. (We are in a transitional period with our new software; see page 1 for more details.) Our phone numbers for the Wine Club are (650) 364-8544 ext. 622, or outside the 650, 415, 510, and 408 area codes (800) 247-5987 ext. 622. The order desk is open Monday through Friday from 9:00 a.m. to 5:00 p.m. We

have a voice mail system, and if we can't take your call immediately we will return it as soon as possible. In addition, you can e-mail us at [theclubs@klwines.com](mailto:theclubs@klwines.com).

## **Signature Red Club: Previous Offerings**

6 bottles Signature Red Club wine: \$144.00 (\$24.00/bottle plus shipping, plus tax in California.)

12 bottles Signature Red Club wine: \$280.00 (\$23.33/bottle plus shipping, plus tax in California.)

\_\_\_\_\_ 6 Bottles of 2000 Dominus "Napanook", Napa

\_\_\_\_\_ 12 Bottles of 2000 Dominus "Napanook", Napa

68% Cabernet Sauvignon, 17% Cabernet Franc, 11% Merlot and 4% Petit Verdot, aged for sixteen months in French oak barrels. This medium-full-bodied wine has very pretty cherry and plum flavors with a hint of cedar and chocolate. Very supple tannins and a smooth finish make this ideal to drink now and over the next four to six years. Great choice with Filet Mignon.

\_\_\_\_\_ 6 Bottles of 2000 Signorello Cabernet Sauvignon, Napa

\_\_\_\_\_ 12 Bottles of 2000 Signorello Cabernet Sauvignon, Napa

75% Cabernet Sauvignon, 15% Merlot and 10% Cabernet Franc, aged for 20 months in French oak barrels. The aromas take a while to develop but show lovely notes of black cherry, vanilla and cedar. The palate echoes those flavors and adds a hint of mocha and chocolate. The finish is lush and long. Drink this now after giving it one to two hours of aeration, or hold it for six to eight years. A good choice with rack of lamb.

\_\_\_\_\_ 6 Bottles of 1999 Saint-Julien, St-Julien

\_\_\_\_\_ 12 Bottles of 1999 Saint-Julien, St-Julien

The vineyards of Château Pichon-Lalande cover a total of 75 hectares at the southern extremity of the Pauillac commune and just south of it, in the commune of St-Julien. This wine is made from the vineyards in St-Julien. They are planted with 45% Cabernet Sauvignon, 35% Merlot, 12% Cabernet Franc and 8% Petit Verdot. This wine is usually not found in the United States, but through Clyde Beffa's friendship with Mme de Lencquesaing, we were able to secure these wines for our loyal members. The 1999 shows a nose of plums with cedar oak. The palate is smooth and lush with cassis and black cherry flavors along with some earthy characteristics. This is excellent for drinking now and over the next four to seven years.

\_\_\_\_\_ 6 Bottles of 1996 V Sassetti Brunello di Montalcino, Piedmonte

\_\_\_\_\_ 12 Bottles of 1996 V Sassetti Brunello di Montalcino, Piedmonte

A subtle nose of berry and herbs leads to a palate of dried cherries and a touch of spice. Aerating the wine will open up hidden aspects and add a lush and warm character to the mouthfeel. Try with Veal Osso Buco. Drink this now after giving it two to six hours of aeration, or cellar it for eight to twelve years.

\_\_\_\_\_ 6 Bottles of 2000 Amici Cellars Cabernet Sauvignon, Rutherford

\_\_\_\_\_ 12 Bottles of 2000 Amici Cellars Cabernet Sauvignon, Rutherford

100% Cabernet Sauvignon. The wine spent 24 months in French oak, 40% of which was new. Aromas of black fruits and sweet vanilla spice. Layers of blackcurrant and other dark fruits along with bittersweet chocolate drench the palate. Drink now or hold eight to ten years.

\_\_\_\_\_ 6 Bottles of 2000 Raymond Reserve Cabernet Sauvignon, Napa

\_\_\_\_\_ 12 Bottles of 2000 Raymond Reserve Cabernet Sauvignon, Napa

87% Cabernet Sauvignon, 9% Cabernet Franc and 4% Merlot. The wine is aged for 18-22 months in a combination of French and American oak. Aromas of ripe blackberries and violets lead to a palate with notes of cassis and black cherry. Although the wine is lush and well balanced, it also shows the briary, dusty notes typical of Rutherford Cabernet. A smooth, flavorful, and long finish will have you reaching for more when your glass is empty. Drink now or hold for 5-7 years. A great choice with Prime Rib.

\_\_\_\_\_ 6 Bottles of 1997 Château Phélan-Ségur, Saint-Estèphe

\_\_\_\_\_ 12 Bottles of 1997 Château Phélan-Ségur, Saint-Estèphe

This wine is among the more supple and elegant examples of Saint-Estèphe. The fruit, soil and oak all harmonize to produce a lovely wine that speaks clearly of its origins. The flavors include cassis and blackberry with a hint of earth and tobacco. Drink now (give it an hour's aeration) and over the next three to five years. Wonderful with lamb chops.

\_\_\_\_\_6 Bottles of 1999 Beaulieu Vineyards Reserve “Tapestry,” Napa

\_\_\_\_\_12 Bottles of 1999 Beaulieu Vineyards Reserve “Tapestry,” Napa

82% Cabernet Sauvignon, 13% Merlot, 3% Petit Verdot and 2% Cabernet Franc, aged for 20 months in a combination of American and French oak. Aromas of berries, black cherries and a hint of mint lead to a palate where notes of vanilla and coffee join the flavor mix. Delicious today with a bit of aeration, the wine will hold for at least seven to ten more years.

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\_\_\_\_\_6 Bottles of 1998 Clos du Val Reserve Cabernet Sauvignon, Napa

\_\_\_\_\_12 Bottles of 1998 Clos du Val Reserve Cabernet Sauvignon, Napa

Pure flavors of cassis and berry, with floral aromas and an earthy minerality. This wine has elegance and balance along with firm tannins. You can drink it now, one or two hours after decanting. This wine will hold for at least seven to ten years.

\_\_\_\_\_6 Bottles of 1999 Chapoutier Châteauneuf-du-Pape “la Bernardine”

\_\_\_\_\_12 Bottles of 1999 Chapoutier Châteauneuf-du-Pape “la Bernardine”

This wine is deeply colored and has spicy aromas of black cherries and plums, leading to a complex palate where coffee notes, spice, and licorice join the mix. This is delicious served with marinated tri-tip. Drink it now with some aeration or hold for another seven to ten years.

\_\_\_\_\_6 Bottles of 1999 Lancaster Estate, Sonoma

\_\_\_\_\_12 Bottles of 1999 Lancaster Estate, Sonoma

A lush, deeply rich red blend with notes of black cherry, plum and cassis. Perfect balance and smooth tannins lend elegance. Drink this now after aerating it for an hour, or hold it for eight to ten years.

Wonderful with Filet Mignon. **Lists for \$75 on The Wine Spectator website.**

## **Premium Wine Club: Previous Offerings**

6 bottles Premium Wine Club wine: \$82.00 (\$13.66/bottle plus shipping, plus tax in California.)

12 bottles Premium Wine Club wine: \$162.00 (\$13.50/bottle plus shipping, plus tax in California.)

\_\_\_\_\_6 Bottles of 2001 Edgewood Estate Syrah, Napa

\_\_\_\_\_12 Bottles of 2001 Edgewood Estate Syrah, Napa

100% Syrah aged in French oak for nineteen months. The complex nose shows hints of black cherries, spice and violets. The palate echoes those flavors and adds black pepper and plums to the mix. This deep, full-bodied wine will benefit from one to two hours of aeration and can be held for eight to ten years. Great with game.

\_\_\_\_\_6 Bottles of 2001 Kalinda Cabernet Sauvignon, Alexander Valley

\_\_\_\_\_12 Bottles of 2001 Kalinda Cabernet Sauvignon, Alexander Valley

100 % Cabernet Sauvignon. This wine is elegant, yet has great structure. The flavors are of cassis and black cherry integrated with toasty oak. An excellent choice served with rack of lamb. Drink now or hold for five to eight years.

\_\_\_\_\_6 Bottles of 2002 Louis Tête Pouilly-Fuissé, Burgundy

\_\_\_\_\_12 Bottles of 2002 Louis Tête Pouilly-Fuissé, Burgundy

This lovely wine was a gold-medal winner at this year’s Mâcon wine fair. 100% Chardonnay aged in oak casks, it is never bottled later than April 15th (when it’s seven to eight months old) to ensure maximum freshness. A distinctively rich nose of flowers, apples and minerals leads to a palate with notes of apple and vanilla framed by minerals. Although it has crisp and focused flavors, the palate impression is one of creaminess, similar to a California Chardonnay. This is a great choice to serve with shellfish and fish. Drink now and over the next two to four years.

\_\_\_\_\_6 Bottles of 2002 Leeuwin “Siblings,” Margaret River

\_\_\_\_\_12 Bottles of 2002 Leeuwin “Siblings,” Margaret River

A blend of 64% Sauvignon Blanc and 36% Semillon. Fresh tropical fruit flavors along with a hint of spice are complemented by lovely scents of fresh cut grass, all leading to a refreshingly crisp finish. Excellent as

an apéritif, this wine also is a beautiful match for fish and light chicken dishes. Drink now and over the next two to three years.

\_\_\_\_\_ 6 Bottles of 1999 Buehler Estate Cabernet Sauvignon, Napa

\_\_\_\_\_ 12 Bottles of 1999 Buehler Estate Cabernet Sauvignon, Napa

This wine was aged 24 months in barrels: 45% new French oak, and 5% American oak. The aromas are pure blackcherry fruit with accents of cassis. A hint of chocolate and spice complements the fruit aromas. On the palate, the wine shows layers of deeply extracted flavors that carry through to a long finish. Drink now after giving it an hour's aeration, or hold for five to seven years.

\_\_\_\_\_ 6 Bottles of 2001 Olivet Lane Pinot Noir, Russian River Valley

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\_\_\_\_\_ 12 Bottles of 2001 Olivet Lane Pinot Noir, Russian River Valley

This wine has a lovely intensity of flavor, provided by a light filtration and no fining. A lovely nose of red fruits and spice is followed by a burst of flavor on the palate. Serve with salmon or pork chops. Drink now and over the next three to five years.

\_\_\_\_\_ 6 Bottles of 2002 Bell Chardonnay, Napa

\_\_\_\_\_ 12 Bottles of 2002 Bell Chardonnay, Napa

The wine, which spent six months in a combination of new and used French oak, shows tropical fruit flavors and aromas of vanilla, and is crisp and refreshing on the palate. Malolactic treatment gives the wine a lovely buttery mouthfeel. Try with roast chicken, or fish with a beurre blanc. Drink now and over the next two to four years.

\_\_\_\_\_ 6 Bottles of 2000 Château Bois Martin, Pessac-Leognan

\_\_\_\_\_ 12 Bottles of 2000 Château Bois Martin, Pessac-Leognan

A typical Graves nose of mineral and earth leads to a marvelously smooth palate with sweet oak, cassis and plum. A very easy wine to enjoy due to its round tannins, this should be consumed now and over the next three to five years. Enjoy it with pork chops.

\_\_\_\_\_ 6 Bottles of 2001 Fritz "Dutton Ranch" Chardonnay, Russian River Valley

\_\_\_\_\_ 12 Bottles of 2001 Fritz "Dutton Ranch" Chardonnay, Russian River Valley

This Chardonnay comes from the Dutton Hill and Mill Station Vineyards, two top vineyards of the worldrenowned Dutton Ranch in the Russian River Valley. Fresh pineapple and warm apricot flavors overwhelm the senses. The wine is elegant and rich, with hints of butterscotch extract and crisp almond toastiness to finish it off.

\_\_\_\_\_ 6 Bottles of 2000 Château Le Thil Comte Clary Rouge, Pessac-Leognan

\_\_\_\_\_ 12 Bottles of 2000 Château Le Thil Comte Clary Rouge, Pessac-Leognan

70% Merlot and 30% Cabernet Sauvignon. From the first aromas of cigar box, currant and earth, to the palate where black cherry and a hint of espresso are added to the mix, this is definitively Bordeaux. Drinkable now with a bit of aeration, this wine should hold for another seven to ten years. Try with steak and mushrooms.

\_\_\_\_\_ 6 Bottles of 2001 Fourcas-Hosten, Lustrac Médoc

\_\_\_\_\_ 12 Bottles of 2001 Fourcas-Hosten, Lustrac Médoc

\_\_\_\_\_ 6 Bottles of 2000 Fourcas-Hosten, Lustrac Médoc

\_\_\_\_\_ 12 Bottles of 2000 Fourcas-Hosten, Lustrac Médoc

These two wines share lovely cherry and berry notes, with a hint of tobacco and spice. Each would benefit from aeration before serving to bring out hidden complexities. Both wines should hold for at least five to ten years and will probably be at their best from now to 2007.

\_\_\_\_\_ 6 Bottles of 2000 Fournas Bernadotte, Haut-Médoc

\_\_\_\_\_ 12 Bottles of 2000 Fournas Bernadotte, Haut-Médoc

This is lovely and elegant, with notes of cassis, coffee, toasty oak and a hint of cedar. Soft tannins and a long finish will have you finishing every last drop. Try with grilled Filet Mignon. Drink now and over the next three to five years.

\_\_\_\_\_ 6 Bottles of 1999 Château de Clairefont, Margaux

\_\_\_\_\_ 12 Bottles of 1999 Château de Clairefont, Margaux

Beautiful aromas of cassis mixed with toasty oak lead to a palate of black cherry, spice and fruitcake. The tannins are smooth and well integrated, making this wine just a sheer delight to drink. Try it with simply grilled meats. Drink now and over the next four to six years.

\_\_\_\_\_ 6 Bottles of 2001 Felsner “Best of” Gruner Veltliner, Kremstal, Austria **Special End-of-bin price: \$70**

\_\_\_\_\_ 12 Bottles of 2001 Felsner “Best of” Gruner Veltliner, Kremstal, Austria **Special End-of-bin price: \$140**

This Gruner Veltliner is powerful, broad and fleshy, a mouth-filling experience. It’s balanced perfectly with just a hint of acidity on the palate, and shows the underlying minerality and spicy white-pepper nose associated with this varietal. Drink now or hold for up to fifteen years. A great match for a wide variety of foods.

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## **Best Buy Wine Club: Previous Offerings**

6 bottles Best Buy Wine Club wine: \$52.00 (\$8.66/bottle plus shipping, plus tax in California.)

12 bottles Best Buy Wine Club wine: \$100.00 (\$8.33/bottle plus shipping, plus tax in California.)

\_\_\_\_\_ 6 Bottles of 2002 Kirkham Peak Sauvignon Blanc, Margaret River

\_\_\_\_\_ 12 Bottles of 2002 Kirkham Peak Sauvignon Blanc, Margaret River

100% varietal Sauvignon Blanc that clearly shows the classic, intense, passion-fruit and gooseberry aromas for which Marlborough is renowned. This is a wonderfully refreshing and flavorful Sauvignon Blanc, reminiscent of the Nobilo that we sent out a few months ago. A great wine for the spring and summer months.

\_\_\_\_\_ 6 Bottles of 2002 Purisima Canyon Cabernet Sauvignon, North Coast

\_\_\_\_\_ 12 Bottles of 2002 Purisima Canyon Cabernet Sauvignon, North Coast

82% Cabernet Sauvignon, 17.5% Merlot, and 1.5% Petite Sirah. A wonderfully lush wine, with loads of fruit and soft tannins. A perfect red for summertime. Drink now and over the next 2 –3 years. Great with Hamburgers on a sunny day.

\_\_\_\_\_ 6 Bottles of 1999 V. Sassetti Rosso di Montalcino, Tuscany

\_\_\_\_\_ 12 Bottles of 1999 V. Sassetti Rosso di Montalcino, Tuscany

This wine, by Vasco of the famous Sassetti winemaking family, comes from the excellent 1999 vintage. A lovely nose of spice and cherries leads to a palate with notes of chocolate, berries and a hint of earth. The tannins are silky smooth and the finish is long and lush. This would be a great choice with pasta with a Bolognese sauce. Drink now and over the next three to four years.

\_\_\_\_\_ 6 Bottles of 2002 La Posta Cabernet Sauvignon, Argentina

\_\_\_\_\_ 12 Bottles of 2002 La Posta Cabernet Sauvignon, Argentina

100% Cabernet Sauvignon from vines with an average age of over 30 years. It spent nine months in second-use French and American oak barrels. Notes of currants and black cherries with a hint of sandalwood lead to a palate of cassis and plums and a touch of earth. This is a great choice with hamburgers or roast chicken. Drink it now and over the next three to six years.

\_\_\_\_\_ 6 Bottles of 1999 Jean-Luc Colombo Syrah “Les Collines de Laure”

\_\_\_\_\_ 12 Bottles of 1999 Jean-Luc Colombo Syrah “Les Collines de Laure”

100% Syrah. The nose exhibits a wide range of ripe red fruits with spicy overtones and silky tannins. The palate shows dark black and red fruits with a hint of spice. This is a rich and generous wine that is very easy to enjoy. Great with roasted meats and stews. Drink now and over the next three to five years.

\_\_\_\_\_ 6 Bottles of 1999 Marques de Riscal Rioja Reserva

\_\_\_\_\_ 12 Bottles of 1999 Marques de Riscal Rioja Reserva

This Reserva is made primarily of Tempranillo (90%), from vines more than fifteen years old. The balance is Graciano and Marzuelo. Aromas include exotic spice, currant and licorice. On the palate, the wine practically tingles with acidity and tannin, making it an excellent choice for robust foods such as roasted meat and rustic stews. Drink it now and over the next two to three years.

\_\_\_\_\_ 6 Bottles of 2002 Kirkham Peak Semillon, North Coast

\_\_\_\_\_ 12 Bottles of 2002 Kirkham Peak Semillon, North Coast

The blend is a combination of mostly un-oaked Semillon and un-oaked Chardonnay. Deep, fruity aromas are reminiscent of Sauvignon Blanc, with white peach, guava and wet stone among the elements. On the palate, a hint of fig appears. An ideal wine with fish or simple roast chicken.

\_\_\_\_\_ 6 Bottles of 2000 Davis Bynum “Boar-Doe,” Sonoma

\_\_\_\_\_ 12 Bottles of 2000 Davis Bynum “Boar-Doe,” Sonoma

63% Merlot, 10% Malbec, 8% Petit Verdot, 19% Cabernet Sauvignon. Aromas of mulberry and hazelnut, and smooth rich tannins of smoky tobacco and cedar. Black cherry flavors mixed with spice. Outstanding. Drink now and over the next two to three years.

\_\_\_\_\_ 6 Bottles of 2000 Arboleda Chardonnay, Chile

\_\_\_\_\_ 12 Bottles of 2000 Arboleda Chardonnay, Chile

100% Chardonnay. Aromas of tropical fruit and citrus lead to a palate that picks up coffee, butterscotch and coconut notes. Try with chicken in mushroom sauce. Drink now and over the next two to three years.

\_\_\_\_\_ 6 Bottles of 2001 Kalinda Zinfandel, Paso Robles

\_\_\_\_\_ 12 Bottles of 2001 Kalinda Zinfandel, Paso Robles

85% Zinfandel and 15% Syrah. A ripe palate of raspberry, blackberry and vanilla flavors with a hint of spice leads to a long, juicy finish. Drink now and over the next two to three years. Great choice with a grilled rib-eye steak.

\_\_\_\_\_ 6 Bottles of 2001 Best’s Great Western Shiraz, Victoria **Special End-of-bin price: \$38**

\_\_\_\_\_ 12 Bottles 2001 Best’s Great Western Shiraz, Victoria **Special End-of-bin price: \$72**

Wonderful notes of blackberry and dark raspberry fruit, spice and vanilla. Refined tannins allow this wine to be enjoyed now, but it will continue to improve over the next three to five years. Enjoy it with barbecued chicken.

\_\_\_\_\_ 6 Bottles of 2001 Felsner Gruner Veltliner “Kabinett,” Austria **Special End-of-bin price: \$38**

\_\_\_\_\_ 12 Bottles of 2001 Felsner Gruner Veltliner “Kabinett,” Austria **Special End-of-bin price: \$72**

A wonderful crisp wine with flavors of grapefruit, white pepper and lentil matched with good underlying structure. Excellent acidity keeps the flavors lingering. Drink now and over the next three to five years.

\_\_\_\_\_ 6 Bottles of 2001 Bodegas Castano Monastrell, Yecla **Special End-of-bin price: \$38**

\_\_\_\_\_ 12 Bottles of 2001 Bodegas Castano Monastrell, Yecla **Special End-of-bin price: \$72**

This 100% Monastrell is a big, juicy red with plenty of blackberry fruit and spice. It is full on the palate with good zip and length on the finish. Outstanding.

***Special Offers—Available to all club members!***

## **2000 Dominus Estate, Napa**

This is the flagship wine of Dominus Estate. Robert Parker says, “Christian Moueix and his talented winemaking team continue to rewrite the definition of a Napa Valley reference point wine.” The wine lists for \$99 on the *Wine Spectator* website. Although it can be found for less than that, we believe nobody else in the country is offering it at our member-only price of \$59.99. The 2000 vintage consists of 83% Cabernet Sauvignon, 9% Cabernet Franc, 5% Merlot and 3% Petit Verdot. It is aged for 18 months in French oak barrels. This is a big, complex wine with flavors of black currants and dark fruit and notes of coffee and earth. The aromatics are a bit more open than the palate impressions at this early stage and the wine is still fairly tannic. It will require two to four hours of aeration if opened now. It can be held for eight to twelve years. Special Price: \$359.94 per 6 bottles; \$719.88 per 12 bottles (\$59.99 per bottle)

\_\_\_\_\_ 6 Bottles of 2000 Dominus Estate, Napa

\_\_\_\_\_ 12 Bottles of 2000 Dominus Estate, Napa

## **1999 Beaulieu Vineyards, Georges de Latour Private Reserve Cabernet**

We just received 10 more cases! Yeah! The Georges de Latour vintages reach back to 1936 and over the years have proven one of the most consistently outstanding Cabernets in California. The 1999 has garnered numerous 90+ point scores and will cellar well for ten to fifteen years. You will not find a lower price for this wine anywhere else.

Special Price: \$269.70 per 6 bottles; \$539.40 per 12 bottles (\$44.95 per bottle)

\_\_\_\_\_6 Bottles of 1999 Beaulieu Vineyards, Georges de Latour Private Reserve Cabernet

\_\_\_\_\_12 Bottles of 1999 Beaulieu Vineyards, Georges de Latour Private Reserve Cabernet

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