

Wine News

The World's Best Wines. The Bay Area's Best Prices!

January 2005 VOL. 26, NO. 1

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Clyde's Bordeaux Picks for 2005

You don't have to spend a fortune for great wine. Try a few of these:

2000 Plaisance "Cuvee Alix" Premieres Cotes Bordeaux\$14.99

90 points Robert Parker, and I score it 91. Rich, ripe, forward wine with toasty oak nuances and smooth finish. Enjoy now.

1997 Les Hauts de Pontet, Pauillac\$14.99

This is the second label of one of our favorites, Pontet-Canet. Like its big brother, the color of this wine is beauty itself. The glass was suffused with dark, opaque fruit color. This wine is soft and approachable now and treats the drinker to flavors of anise and licorice with a slightly herbal nose

2000 Château La Grace Dieu, St-Emilion\$19.99

Inky ruby in color, the nose offers a sweet roasted coffee bean character that is underscored by cherry, vanilla and herbs. Plenty of toasty oak flavors. Grand Cru St-Emilion for under \$20.

2000 Reserve de Léoville-Barton, St-Julien.....\$27.99

Here is one of the best second wines of this fabulous vintage. On a par with Pagodes and Reserve Comtesse-we have sold 150 cases of it so far.

2000 Château Destieux, St-Emilion\$29.99

An outstanding drinking wine, but give it another three years to round out. Robert Parker scored it 88-90 points, and I agree. Lots of black fruit flavors.

1994 Château Pichon-Baron, Pauillac.....\$34.99

88-90 points Parker, and I think it is better. Ten year old great value Bordeaux from a solid vintage and a great property. Enjoy now and for another five years.

2001 Château Smith-Haut-Lafitte, Pessac.....\$39.99

I love this wine, and so does Mr Parker who scores it 92 points: "An elegant, stylish, deep ruby/purple-colored effort, it reveals notes of smoke, graphite, and red as well as black fruits in its perfumed, nicely evolved bouquet. Sweet flavors, medium body, outstanding concentration, and impressive purity."

1989 Château Gruaud-Larose, St-Julien\$64.99

A great value for a 16-year-old Bordeaux. Focused blackberry and cedar flavors and a compact fruit and tannin structure. 93 points from *Wine Spectator*.

—Clyde Beffa Jr

A Great Bordeaux Dinner/Tasting

Thursday, January 27

Reserve your tickets for a fantastic Bordeaux dinner featuring Château Angélus, Château Destieux and Château La Clemence, three of the best properties from the Right Bank. Talk with the owners of these fine properties. We will also feature Gonet Champagne for the reception. All this takes place at the great Cetrella Restaurant in Half Moon Bay. \$125 per person inclusive. Limited to 100 people. Tickets on our website or in our stores. Tickets on our website or in our stores. Limited to 100 people.

For up-to-date inventories check our award-winning website: www.klwines.com

2001 Bordeaux

You will not find values like these from Classed Growths for many years to come, says Ralph Sands. See page 4.

Brand New Finds from California

Wineries you've never heard of making wine you won't believe! Read Trey's column on page 13.

Great Austrian Red

Yes, you read that correctly. See page 15 for a Blaufränkisch worth its weight in consonants!

Lunch With Eight Bordeaux Owners

And/or winemakers at Bizou Restaurant in San Francisco. Reserve your spot for a casual lunch on Saturday January 22 with some of the new stars of Bordeaux: Angélus, Haut-Bailly, Suduiraut, Petit Villages, Haut-Bages-Libéral, Phelan-Ségur, Giscours and Léoville-Poyferré. \$80 per person inclusive. 70 seats available. Information is on our website and you can reserve tickets online.

Visit www.klwines.com

Here's to More Wine (and less cheese)!

A new year is upon us, and Bonne Année to all! I love the month of January. After the decadence and debauchery of the holidays, January always seems like a great time to reflect, re-group, and resolve to be a better person. Let's start small and talk about resolutions. My first New Year's resolution falls under the category of belt tightening. I will resolve to eat less cheese (this will be tough, believe me), to workout more, (especially if I overdo it on the cheese) and to drink my way through France. Perhaps this third assignment seems antithetical to the first two, however, please allow me to explain.

I have always been a champion of great wine. And not necessarily an expensive wine, or a wine that garners 90+ points, rather a wine with character and specificity that not only tastes good, but can educate me

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about a particular region, food, culture and ultimately, people. Therefore, this month myself, along with several other "wine folk" are off to France in order to visit some of the more off-the-beaten-path wine regions to learn more about these fantastic wines and the people who work so hard and passionately to make them. Our expert guide will be **Charles Neal**, an importer based in San Francisco who specializes in unique wines from relatively unknown appellations like the Savoie, Madiran, Cahors, Jurançon, Côtes du Frontonnais, Gaillac and Béarn. In the coming months I am certain that I will have many great stories to share with you. This month I have included several wines from the regions that I will be visiting. They are all unique, delicious and very reasonably priced, so I hope that you will jump in with both feet and give them all a try.

First stop, the Savoie, located due east of its more famous neighbor, Burgundy. The **2003 Domaine Quenard Chignin "Anne de la Biquerne" Veilles Vignes (\$11.99)** is a scintillating example from Jean-Pierre and Jean-François Quenard, which relies on the jacquere grape for its freshness and delicacy. As an aperitif, or as a bright, lip-smacking counterpoint to rich raclette or fondue, this is an extremely versatile food wine that pairs with just about anything!

The 2003 Maison Angelot Bugey Gamay (\$8.99) is a delightful gamay from a VDQS between Lyon and Geneva, Switzerland. It is bright, fruity and extremely slurpable, and is best served slightly chilled. A glass of Bugey makes a wonderful accompaniment to spicy or rich cuisines that demand a red wine.

Béarn is esoteric appellation located at the base of the Pyrennees in southwest France. The Lapeyre family has been making wine here since 1909, and Pascal Lapeyre, the fourth generation, is now in charge of winemaking. Pascal, like so many other young

The village of Chignin in the Savoie.

winemakers in France, is the first in his family to have actually studied enology, doing an internship at Cheval Blanc. He is also the first generation to use small oak barrels to age his wine, and the first to bring worldwide respect to the Béarn appellation. The **2001 Domaine Lapeyre Béarn Fut de Chene** (\$14.99) is a red made with 60% tannat, 30% cabernet sauvignon and 10% cabernet franc. Each varietal is aged separately in oak, about 20% new each year. In addition, ten months of bottle age is mandatory before the wine is put on the market. The wine is, simply put, a milestone for Béarn. Ripe, dark fruit soars from the glass, while in the mouth, supple vanilla-scented cassis, blackberry, raspberry and almond notes coat the palate.

Finally, Jurancon. Wines from Jurancon have been celebrated since the middle ages. A drop of Jurancon moelleux is said to have moistened the lips of the infant Henry IX at his baptism in 1553. And the French poet Colette was an ardent admirer of the wines, writing "When I was a teenager, I met a prince, imperious traitor, like any great seducer: the Jurancon." Jean-Bernard Larrieu's 2002 Clos Lapeyre Jurancon Moelleux (\$17.99) is a late-harvest wine made with 60% gros manseng and 40% petite manseng. The shriveled grapes are pressed and aged in quality oak barriques. The result is a sweet but delicate wine whose flavors, reminiscent of mango, pineapple, honey, vanilla and spice, dance across the palate with impressive natural acidity. This is a perfect wine to drink as an aperitif, with foie gras, or after dinner with perhaps a nectarine tart. A bientot! —Mulan Chan

Pichon-Lalande & Cos d'Estournel at the Ritz!

Thursday March 3 at the
Ritz Carlton Half Moon Bay.
Limited to 100 people. Tickets go
on sale January 15.
This will be a fabulous dinner/tasting! Visit www.klwines.com
for more information

K&L Staff

In Redwood City: Alex B, Jim B, Clyde B Jr, Trey B, Jim C, Jeff G, Shaun G, Brian H, Thornton J, Matt K, John L, Mary M, Susan P, Anne P, Sharon R, David R, Martin R, Ahila S, Greg S, Ralph S, Jeff V, Jorge V, Gary W, Keith W, Kirk W, Brian Z, Todd Z and Joe Z.

In San Carlos: Stacy B, Sal C, Don D, Peter D, Kevin I, Brian K, Frank M, Rick N, Kit O, Victor R, Julio S and Sal S.

In San Francisco: Darryl B, Scott B, Steve B, Gregory C, Mulan C, Marco D, Jeff J, Michael J, Mike P, David R, Eric S and Elisabeth S.

In Los Angeles: Chip H and Tommy M. **In Phoenix:** Kerri Beffa.

2003 BORDEAUX FUTURES-FABULOUS VINTAGE

2004 Bordeaux won't be nearly as good or as collectible as 2003.	Léoville-Las-Cases, St-Julien (94-96+)\$169.99	
Check out our 16-page Vintage Report for insight into the vintage and tasting notes. Scores are from the Wine Advocate.	e. nins, turning to leather. Warm and inviting, yet rich and powerful; fantastic	
Angélus, St-Emilion (94-96)\$139.00	purity, yet voluptuous. This is what exciting wine is about."	
95-100 points <i>Wine Spectator</i> : "A fabulous young wine. Beautiful. This is pure	Les Carmes Haut-Brion, Pessac-Léognan (88-91)\$39.99 Malartic-Lagravière, Pessac-Léognan (88-91)\$29.99	
fruit-coated cashmere." (04/04)	Malescot St-Exupéry, Margaux (90-93) \$34.99	
Beausejour-Becot, St-Emilion (90-92)\$44.99	92-94 points <i>Wine Spectator</i> : "Wonderful aromas of blackberries, dark choco-	
Beausejour-Duffau, St-Emilion (89-91+)\$47.99	late, meat and other yummy decadent things Full-bodied, with very well-	
Beychevelle, St-Julien (88-90)	integrated tannins and a long, fresh finish. Silky backbone of tannins."	
um-bodied, with fine tannins and a reserved finish. Delicious already." (04/04)	Margaux, Margaux (96-100)Inquire	
Brane-Cantenac, Margaux (85-88)\$34.99	Monbousquet Rouge, St-Emilion (90-92)\$29.99	
Canon-La-Gaffelière, St-Emilion (87-89)\$49.99	Montlisse, St-Emilion (88-90)Inquire	
Carbonnieux Rouge, Pessac-Léognan\$19.99	Robert Parker: "Perhaps the finest wine this estate has yet made"	
Chauvin, St-Emilion (90-92)\$27.99	Mouton-Rothschild, Pauillac (95-98)\$259.99	
Robert Parker: "Impeccably well-made by Madame Ondet, the inky/ruby/pur-	95-100 points <i>Wine Spectator</i> : "Complex aromas of blackberries, citrus and tobacco. Currants. Subtle nose yet complex"	
ple-colored 2003 offers up beautiful aromas of jammy black fruits intertwined		
with licorice, smoke, and graphite."	Palmer, Margaux (88-91)	
Chasse-Spleen, Moulis\$23.99	Pape-Clément Rouge, Pessac (92-94)\$69.99 Phéan-Ségur, St-Estèphe (87-89)\$26.99	
Chasse-Spleen, Moulis (1.5L)\$47.99	Pichon Baron, Pauillac\$72.99	
According to the <i>Wine Spectator</i> : "A pretty Moulis with raspberry, cherry and berry character. Medium body and silky tannins" (04/04)	Pichon-Lalande, Pauillac (93-95)\$98.99	
	Potensac, Médoc (88-90)	
Clos du Marquis, St-Julien	Poujeaux, Moulis (88-90 sleeper)\$22.99	
Robert Parker: "a substantial yet extraordinarily elegant claretIt is the most	Rausan-Segla, Margaux (88-90)\$49.99	
impressive young Cos I have ever tasted."	Rouget, Pomerol\$24.99	
Destieux, St-Emilion (90-92)\$27.99	Smith-Haut-Lafitte Rouge, Pessac-Léognan (90-92)\$39.99	
Robert Parker: "An undeniable sleeper of the vintage the finest offering pro-	Sociando-Mallet, Médoc (91-94)\$39.99	
prietor Christian Dauriac has ever made at this estate"	St. Pierre, St-Julien (90-92)\$29.99	
d'Issan, Margaux (88-90+)\$29.99	Talbot, St-Julien (88-90)\$32.99	
d'Aiguilhe, Castillon\$19.99	Sauternes: voluptuous like the 1990s	
Domaine de Chevalier Rouge, Pessac-Léognan (88-90)\$29.99		
du Tertre, Margaux\$26.99	Climens, Barsac (.375ml)	
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January is the Month for Bordeaux

Happy New Year! With the holiday season behind us the New Year brings a refreshing start and renewed vigor. It also brings to the U.S.A. the contingency of the Union des Grands Cru from Bordeaux to showcase and debut the new vintage of 2002 here in San Francisco (please see my article from last month on Bordeaux page of www.klwines.com for more info on 2002). It is true, January has become the month for Bordeaux.

As our customers' palates continue to crossover into all the great wine regions of the world, K&L has some fantastic events with some of Bordeaux's most talented winemakers and estates. Exotic and delicious merlot will be the focus at Cetrella Restaurant on January 27, with the wines of Ch. Destieux and Montlisse in St-Emilion and Ch. La Clemence in Pomerol and the great wines from Ch. Angélus. At a rare luncheon at the fine Restaurant Bizou on January 22, eight different estates and their owners/winemakers will be there to answer any questions. We are thrilled to host these events as they are great vehicles for our customers and are guaranteed to accelerate your education on the wines of Bordeaux, as well as stimulate the palate.

On this exact date last year I wrote that 2001 is the great value vintage, amazingly consistent from top to bottom, purchased before the tumble of the dollar, and under the radar of excessive hype and demand. Since that time the wines have arrived and have been tasted by hundreds of our customers at our events and in-store Saturday tastings. There is now no doubt that this is a lovely vintage of deeply flavored wines that indeed have the hallmark qualities of superb balance and elegance.

In my opinion, 2001 mirrors the vintage of 1988, which was also a model of consistency featuring stylish wines that are drinking beautifully today. If you love Bordeaux and collect or you are considering making the plunge into the world of Bordeaux, the most important point I want to drive home to you is this: With our weak dollar it may be a very, very long time before you see prices like these for the great estates in Bordeaux. If you're a points person and don't believe me, get out your magazines, compare the scores (a few points equals a lot of dollars) between these estates and their 2001 prices versus 2000 and 2003. The time is now, and you've been warned, so take advantage, you will not be sorry. Listed below are a few comparisons to ponder.

2001 Ch. Calon-Ségur...\$36.99....the 2003 is \$79.95

2001 Ch. Léoville-Barton...\$42.95....the 2000 is \$140.00

2001 Ch. Cos d'Estournel...\$79.95....the 2003 is \$140.00

2001 Ch. Lafite-Rothschild...\$169.99....the 2000 is \$400.00

2001 Ch. Margaux...\$169.99....the 2000 is \$470.00

2001 Ch. Latour...\$169.99....the 2003 is \$399.00

On the Bordeaux page of our website is the complete 2001 vintage report with our notes on all the wines as well as an archive of my articles on Bordeaux. Please feel free to contact me anytime at ex # 2723 or Ralph@klwines.com. Cheers and Go Bordeaux!

—Ralph Sands

Bearden's Bordeaux Beauties

2001 Château Haut-Beausejour, St-Estèphe (\$14.99) This Cru Bourgeous entices you with lovely scents of earth, mineral and toast. Rustic yet lively, the currant, plum, oak and coffee flavors are sweet, balanced, long and savory. 89 points from the *Wine Spectator* and a huge success at our last Bordeaux tasting!

2001 L'Enclos du Lezongars, Cotes de Bordeaux (\$15.99) This quality blend of 68% merlot and 32% cabernet sauvignon has a lively nose of red fruits, toast and mint. The fruity, vanillalaced mid palate is smooth, round, plump and leads to silky, subtle finish that will have you reaching for another glass of this everyday drinker.

2002 Grand Enclos du Cerons, Graves (\$19.99) This little-known gem starts with aromas of ripe red fruit and damp soil, which seem to jump from the glass. The rich berry fruit is earthy, smooth and round leading to an elegant, lingering mineral finish. Equal parts cabernet sauvignon and merlot, and delicious now, this blend has the balance and structure for aging.

2001 Château Léoville-Las-Cases, St-Julien (\$79.99) From the flowery aromatics to the deep purple color, this beauty is a combination of power, finesse and refinement. Give this concentrated, elegant powerhouse 5 to 7 years in the cellar and enjoy one of the superstars of the 2001 Bordeaux vintage. First Growth quality at half the price! 94 points *Wine Spectator* and 93 points Robert Parker.

—Steve Bearden

BORDEAUX 1995-2002

BORDEAUX 1995-2002
1995 Pagodes de Cos\$29.99
1995 Poumey, Pessac\$19.99
1996 Ducru-Beaucaillou (1.5L)\$299.99
1996 Latour Haut-Brion, Pessac\$29.99
Superb value-a mini Haut-Brion.
1996 Mouton-Rothschild (3L)\$879.00
1996 Palmer, Margaux\$99.00
91 points Wine Spectator.
1996 Pichon-Baron, Pauillac\$49.99
92 points <i>Spectator</i> and \$20 less than 2003.
1996 Phelan Segur, St-Estèphe\$29.99
Quite forward for the vintage-enjoy now.
1997 Connetable de Talbot\$15.99
The second wine of Talbot-delicious!
1997 Hauts de Pontet, Pauillac\$14.99
American version of Pontet-Canet's second wine
1997 Phélan-Ségur, St-Estèphe\$24.99
A substantial wine for the vintage. Great value!
1998 Camensac, Médoc\$17.99
This property is making very good wines of late.
1998 Cantemerle, Médoc\$21.99
One of our favorite "value" properties.
1998 Carruades de Lafite, Pauillac\$41.99
Quite fruity for this vintage-lovely wine.
1998 Domaine de Chevalier, Pessac\$39.99
Fabulous earthy aromas and flavors. Real wine.
1998 Haut-Batailley, Pauillac\$19.99 Their best in quite a few years.
1998 l'Arossée, St-Emilion\$29.99
This wine is fabulous-sweet and lovely.
1998 Latour, Pauillac\$149.95
1998 Léoville-Las-Cases, St-Julien\$76.99
93 points Robert Parker: "The 1998 has turned
out to be one of the vintage's superb Medocs."
1998 Pavillon Rouge, Margaux\$42.99
This could be the best second wine of the vintage
and as good as their 1995.
1998 Potensac, Haut-Médoc\$16.95
1999 Bellegrave VanderVoort, Pauil \$19.99
Their best to date-quite silky.
1999 Branaire-Ducru, St-Julien\$29.99
Absolutely delicious wine-enjoy now with a rack of lamb.
1999 Carillon d'Angélus, St-Emilion \$24.99
Sweet and lush-outstanding. 90 points, Clyde.
1999 Clairefont, Margaux\$16.99
1999 Dom de Gartieux, Pauillac\$19.99
A Pichon-Lalande wine with toasty aromas and
flavors. Small production. Rare in the U.S.
1999 Pavie Macquin, St-Emilion\$44.99
1999 Phélan-Ségur, St-Estèphe\$24.99
Another excellent wine from this property.
1999 Poujeaux, Moulis\$20.99
The wine is dominated by delicious sweet, toasty
dark fruit. Sweet and creamy.
1999 Rés de Léoville-Barton (1.5L)\$34.99
Rich and powerful. Great for the cellar.

2000 Arnauld, Médoc-Superb......\$14.99

BORDEAUX 1995-2002

2000 Bellegrave, Pomerol\$27.99 2000 Camensac, Haut-Médoc\$19.99	2000 Pichon-Baron, Pauillac\$99.99 2000 Pichon-Lalande, Pauillac\$149.00	2001 Haut-Batailley, Pauillac\$19.99 2001 Haut-Brion (1.5L)\$249.99
An affordable 2000 for the cellar.	2000 Plaisance "Cuvee Alix"\$14.99	2001 Haut-Beausejour, St-Estèphe\$14.99
2000 Cantemerle, Médoc\$28.99	Superb wine for short term enjoyment.	2001 La Couspaude, St Emil (1.5L)\$69.99
91 points <i>Wine Spectator</i> : "Opulent red. Intense aromas of currants, cigar tobacco and berries. Full-bodied, with a solid core of silky tannins"	2000 Pontet-Canet, Pauillac	2001 l'Arrosée, St-Emilion\$29.99 2001 Lafite-Rothschild, Pauillac\$169.99 # 7 in the Spectator's Top 100 for 2004. 96 points
2000 Carruades de Lafite, Pauillac\$52.99 90 points Robert Parker: "A brilliant second wine"	2000 Poumey, Pessac\$21.99 According to Robert Parker: "delicious plum,	and a Collectibles designation from the <i>Wine Spectator</i>.2001 Lafon-Rochet, St-Estèphe\$27.99
2000 Clerc-Milon, Pauillac\$52.99 2000 Clos Villemaurine, St-Emilion \$19.99	anise, and tobacco nose possesses soft flavors, and plenty of fruit and glycerin."	2001 Langoa-Barton (1.5L)\$57.99 2001 La Mondotte, St-Emilion\$159.99
2000 Coucy Maureze, Mont-St-Em\$18.99 An everyday drinking 2000 vintage wine. NICE!	2000 Puy Arnaud, Côtes Castillion\$16.99 Excellent value from 2000 vintage.	2001 Larruau, Margaux\$21.99 2001 Lascombes, Margaux\$44.99
2000 Cos d'Estournel, St-Estèphe\$119.99 Number 2 of the <i>Spectator's</i> Top 100 wines of	2000 Réserve de Léoville-Barton\$27.99 One of the best second wines of this vintage.	2001 Latour, Pauillac\$169.99 2001 Léoville-Las-Cases, St-Julien\$79.99
2003! 96 points <i>Wine Spectator.</i>	2000 Trimboulet, St-Emilion\$19.99	2001 Léoville-Las-Cases (1.5L)\$159.99
2000 Destieux, St-Emilion\$29.99	Old-school winemaking at its best.	94 points Wine Spectator: "Very floral and per-
2000 de Birot, Cotes de Bordeaux\$10.99 2000 Ducru-Beaucaillou, St-Julien \$119.99 2000 du Taillan, Haut-Médoc\$14.99	2000 Yon Figeac, St Emilion\$24.99 2001 Angélus, St-Emilion\$99.99 2001 Angélus, St-Emilion (1.5L)\$169.99	fumed with violets, roses, berries. Full-bodied, with ultrafine tannins and racy finish. Focused and clean." (03/04)
Du Taillan is the first estate one encounters travel-	2001 Barde-Haut, St-Emilion\$28.99	2001 l'Enclos du Lezongars, Cotes\$15.99
ing from the city of Bordeaux to the Médoc in the	2001 Beausejour-Duffau, St-Emilion\$49.95	According to Joanna Simon of the UK's Sunday
north. What a value, and just when you thought	2001 Beausejour-Duffau (1.5L)\$79.99	Times: "Ideal Christmas claret – and for the next
for sure there were no more deals in 2000 Bordeaux!	2001 Bernadotte, Haut-Médoc\$17.99	six years. Serious but seductive, with ripe mulber- ry fruit and fine tannins. One of Bordeaux's rising
	2001 Bon Pasteur, Pomerol\$49.99	stars, so buy now while you still can." (11/04)
2000 Fournas de Bernadotte,	Big score, little price! Value!	2001 l'Hermitage, St-Emilion\$52.99
Pauillac\$14.99 Toasty, coffee aromas. Smooth on palate.	2001 Branon, Pessac\$49.99	2001 Les Grands Marechaux\$9.99
	2001 Branon, Pessac (1.5L)\$99.99	2001 Magrez Fombrauge, St-Emilion\$98.99
2000 Fourcas Hosten, Listrac\$14.99	2001 Calon-Ségur, St-Estèphe\$36.99	2001 Margaux, Margaux\$179.99
2000 Grand Mayor St. Emilian \$40.00	Half the price of the 2003! I'll take this one.	2001 Montrose, St-Estephe\$49.99
2000 Grand Phys. Legaste Pavilles \$65.00	2001 Cambon la Pelouse,	92-94 points <i>Wine Spectator:</i> Sweet and ripe
2000 Grand-Puy-Lacoste, Pauillac\$65.99 2000 Haut-Bages-Libéral, Pauillac\$39.99	Haut-Médoc	fruit, with spice and tarragon. Full- to medium-
92 points <i>Spectator</i> : "Best HBL ever. Lots of cur-	2001 Canon-La-Gaffeliere (1.5L)\$89.99	bodied, with silky tannins and a long finish.
rant bush and berry aromas and flavors. Full-bod-	2001 Cantemerle, Médoc\$19.99	Refined. Almost like 1996"
ied, with compacted fruit and a silky tannin"	An absolute steal and a mid-term ager.	2001 Nenin, Pomerol\$39.99
2000 Haut-Brion, Pessac\$379.00	2001 Carruades de Lafite, Pauillac\$39.99	2001 Pagodes de Cos, St-Estèphe\$24.99
2000 la Conseillante, Pomerol\$199.00	2001 Cheval Blanc, St-Emilion\$219.00	2001 Palmer, Margaux\$129.99
2000 La Grace Dieu, St-Emilion\$19.99	2001 Cheval Blanc (1.5L)\$389.00	2001 Pavie Macquin, St-Emilion\$44.99
2000 La Forge, St-Emilion\$75.00	2001 Clos du Marquis (1.5L)\$59.99	2001 Peby Faugeres, St-Emilion\$69.99
2000 La Fleur de Bouard\$39.99 2000 La Fleur Maillet, Pomerol	2001 Clos du Marquis, St-Julien\$28.99 A dazzling wine-so much ripe fruit!	2001 Pichon Baron, Pauillac\$49.99 93 points Robert Parker: "A very successful effort for this vintage in the Medoc, this deep ruby/pur-
(.375ml)\$13.99	2001 Cos d'Estournel, St-Estèphe\$79.99	ple-colored Pauillac exhibits class/nobility/breed
2000 La Mondotte, St-Emilion\$279.00	One of the best of the vintage. Superb value.	along with black currant liqueur, licorice, and
2000 Lafite-Rothschild, Pauillac\$399.99	2001 d'Armailhac, Pauillac\$25.99	incense notes. Sweet, expansive, fleshy, and medium to full-bodied, with good structure, ripe
2000 Lafon Rochet, St-Estèphe\$39.99	2001 Domaine de Chevalier Rouge\$31.99	tannin"
2000 La Tour Carnet, Margaux\$26.99	Elegant and refined-this goes in my cellar.	2001 Pichon-Lalande, Pauillac\$69.99
2000 Latour, Pauillac\$469.00	2001 du Moulin, Haut-Médoc\$18.99	2001 Potensac (1.5L)\$29.99
2000 Léoville-Las-Cases, St-Julien\$249.00	According to the Wine Spectator: "Good berry	2001 Quinault d'Enclos\$49.99
2000 Malartic-Lagravière, Pessac\$39.99	and mineral character in this medium-bodied red	2001 Reserve de Comtesse, Pauillac\$25.99
2000 Margaux, Margaux\$469.00	with silky tannins and a fresh finish Best after	Just as the 2001 Pichon is better than the 2000,
2000 Monbousquet, St-Emilion\$99.99	2005."	this fabulous wine beats out the Comtesse 2000.
2000 Ormes de Pez, St-Estèphe\$29.99	2001 Ferrand-Lartique, St-Emilion\$26.99	2001 Rol Valentin, St-Emilion\$39.99
2000 Palmer, Margaux\$169.99	2001 Grand-Puy-Ducasse, Pauillac\$18.99	2001 Rol Valentin, St-Emilion
2000 Pavillon Rouge, Margaux\$59.99	2001 Grand-Puy-Lacoste, Pauillac\$27.99	(1.5L)\$79.00
2000 Phélan-Ségur, St-Estèphe\$31.99	2001 Haut-Bailly, Pessac (1.5L)\$59.99	2001 Smith-Haut-Lafitte, Pessac\$39.99
2000 Pibran, Pauillac\$24.99	2001 Haut-Bailly, Pessac\$29.99 87-89 points, Parker. Clyde scores it 92 points.	2001 Vieux-Château-Certan\$89.99

OLD & RARE IMPORTS

Check our website for up-to-date inventory. All old wine sales are final. Call us if you have properly stored wines for sale.

nuve property stored wines for sale.		
Red Bordeaux		
1948 Cheval Blanc, St-Emilion\$	1399.00	
As good as their legendary 1947! Magnif	icent!	
1961 Grand-Puy-Lacoste, Pauillac.	.\$199.99	
1966 Lafite-Rothschild	.\$249.00	
1966 Léoville-Las-Cases,	.\$129.99	
1970 Cos d' Estournel (1.5L)	.\$269.00	
1970 Margaux, Margaux	.\$169.99	
1970 Mouton-Rothschild	.\$219.00	
1970 Mouton-Baronne Paulliac	\$59.99	
1970 Palmer, Margaux		
95 points Parker. Direct from the château		
1975 Haut-Brion, Pessac		
1975 Palmer, Margaux	.\$149.00	
90 points Parker: " has consistently bee of the top wines of the vintage."	en one	
1975 Pichon-Lalande (1.5L)	.\$279.00	
Direct from the property. 92 points Parker boned, full-bodied Pichon-Lalande"	: "Big-	
1976 Latour, Pauillac	.\$199.00	
1976 Pétrus, Pomerol		
1978 Pétrus, Pomerol	.\$599.00	
1979 La Mission-Haut-Brion	.\$159.00	
1979 Latour, Pauillac	.\$249.00	
1979 Margaux, Margaux	.\$249.00	
1979 Pétrus, Pomerol	.\$499.00	
1982 Cheval Blanc, St-Emilion	.\$669.00	
1982 Haut-Brion, Pessac	.\$349.00	
1982 Palmer, Margaux	.\$199.00	
1983 l'Evangile, Pomerol	.\$119.00	

willes of the vilitage	Direct Horii tii	e Chateau.
1985 Ducru-Beaucai	llou	\$139.00
1985 Palmer, Margau	ıx	\$159.99
**** Broadbent: " a	acombination of	classic
styling and rich, ripe frui	it." Château dir	ect.

1983 Palmer, Margaux\$299.00 97 points from Robert Parker: "One of the superb

1	.986 Grand-Puy-Lacoste (1.5L)\$169.99
	Michael Broadbent: "An impressive '86, in fact
	one of the best if you are prepared to wait for
	this sinewy wine to mature."

1986 Haut-Brion, Pessac	\$199.00
93 points from Parker: "hig	hly concentrated,
nowerful wine "	

1986 Lafon-Rochet	t, St-Estèphe	\$59.9
Robert Parker 88 poir	nts: "one of th	e estate's
best wines made duri	ing the eighties."	•

1988 Haut-Brion, Pessac	\$179.99
Excellent wine and half the p	rice of 1989.

1988 Latour, Pauillac	\$249.00
91 points Robert Parker.	

1988	Pétrus, Pomerol	\$669.00
1989	Beausejour-Duffau (1.5L)	\$169.00

88 points Robert Parker: "This spicy, tannic, medium to full-bodied 1989 is promising ..."

1989 Gruaud-Larose, St-Julier	1\$64.99
91 points Wine Spectator: "firm t	tannins and
long, silky-textured, minty, berry fin	iish"

1989 Haut-Brion, Pessac\$479.00
100 points Robert Parker: "The 1989 is the most
profound young Haut-Brion I have ever tasted."

1989 La Louviere, Pessac	\$59.99
1989 Latour, Pauillac (1.5L)	\$529.00
1989 Léoville-Barton, St-Julien	\$129.00
1989 Léoville-Las-Cases	\$149.99
1989 Palmer, Margaux	\$199.00
1989 St-Pierre, St-Julien	\$39.99
1990 Lafite-Rothschild	\$359.00
1990 Palmer, Margaux	\$179.99
92 points <i>Wine Spectator:</i> "A beauty. S	Seductive,

with currant, berry, tobacco, cedar and nowers	
1993 Léoville-Las-Cases\$64.99	
90 points Robert Parker.	

1993 Margaux, Margaux	\$179.99
According to Robert Parker: "A beautiful	
elegant, rich style of Margaux."	

1994 Clos du Marquis, St-Julien	\$29.99
88 points Parker: "reveals the sweet,	, pure cas-
sis fruit of Leoville-Las-Cases, good fatr	ness, medi-
um body, low acidity, and no astringen	CV"

1994 Haut-Batailley, Pauillac	\$22.99
Lovely wine-plenty of stuffing, Lingering	ı finish.

1994 Mouton-Rothschild	\$129.00
91 points Spectator: "silky tannins and	d a chewy,
ripe fruit-accented finish impressive N	Nouton "

1994 Ormes	de Pez,	St-Estèphe	\$16.99
A great value	10 year o	old inavnanciva	Rordozuv

1	.994 Paimer, Margaux5/9.95
	According to the Wine Spectator: "Exuberant aro-
	mas of new wood, chocolate and tobacco. Medi-
	um- to full-hodied vet wonderfully refined "

1994 Pichon-Baron, Pauillac\$34.9
Robert Parker: "sweet, smoky, cassis-scented
nose, supple, round tanninexcellent richness"

Sauternes

1953 Doisy Daëne, Barsac	.\$199.00
1989 Guiraud, Sauternes	\$49.99
1991 d'Yquem, Sauternes	.\$159.00
1991 d'Yquem, Sauternes (1.5L)	.\$299.00
1997 Sigalas Rabaud	\$37.99
1997 d'Yquem, Sauternes (.375ml)	
1998 d'Yquem, Sauternes	
1999 d'Yquem, Sauternes (.375ml)	
1999 d'Yquem, Sauternes	•
2001 de Myrat, Sauternes	\$29.99
95-100 points Wine Spectator: "Even bet	tter than
I remember from last year."	

Champagne

1969 Rene Collard Cuvee Reserve\$139.00
1975 Rene Collard Cuvee Reserve\$77.99
1976 Rene Collard Cuvee Reserve\$74.99
1976 Rene Collard Prestige Roi Rene\$89.00
1985 Rene Collard Cuvee Reserve\$59.99

1996 Bollinger Grand Année\$64.99
1997 Laurent Perrier Gr Siecle-Cuvee
Alexandra\$89.99
1996 Dom PérignonInquire
<u>Port</u>
1900 Krohn Vintage Reserve\$999.00
1945 Croft\$899.00
1958 Krohn Colheita\$83.95
1960 Krohn Colheita\$84.95
1961 Warre Grand Colheita\$119.00
1963 Cockburn\$169.00
1963 Taylor\$269.00
1970 Dow\$139.00
1970 Fonseca\$179.00
1970 Graham\$159.99
1970 Quinta do Noval\$99.99
1974 Quinta do Noval Colheita\$84.99
1977 Graham\$129.99
1982 Smith Wood Quinta Madalena \$29.99
1983 Graham (1.5L \$139.00)\$79.99
1985 Croft\$52.99
1985 Fonseca\$79.99
1985 Taylor\$89.00
1990 Quinta do Vesuvio\$69.95
1994 Krohn ColheitaInquire
1997 Dow LBV\$17.99
1997 Fonseca\$49.99
1998 Churchill Quinta do Agua Alta\$14.99
1999 Taylor LBV\$17.95
2000 Croft\$44.99
2000 Dow\$49.99
2000 Fonseca\$79.99
2000 Quinta do Noval "Silval"\$32.99
Dow "trademark"\$13.99
Krohn 20-yr-old Tawny\$34.99
Quinta do Tedo Ruby Reserve #31\$16.99
Ramos Pinto Collector\$13.99

SHERRY/MADEIRA

Quinta do Noval 10-yr-old Tawny\$24.99

Valdespino "Innocente" Fino\$6.99
Antonio Barbadillo Manzanilla\$9.99
Antonio Barbadillo Amontillado\$9.99
Hidalgo Napolean Cream Sherry\$11.99
Tio Pepe Fino\$13.99
Hidalgo Pedro Ximmenez Viejo\$18.99
A Barbadillo "Rafael" Olor Dulce\$22.99
A Barbadillo "Laura" Mosc Muscat \$22.99
Lustau "Pata de Gallina" Oloroso\$27.95
Hidalgo Jerez Cortado Palo Cortado \$28.99
Hidalgo "Pastrana" Amont Viejo\$29.99
A Barbadillo "Principie" Amont\$30.99
A Barbadillo "Obispo" Palo Cortado\$39.99
Sacristia de Garvey "Museo" Cream \$59.99
Sacristia de Garvey Onana Amont\$59.99
Garvey Grd Orden Pedro Ximmenez\$59.99

DIRECT BUYS FROM FRANCE

K&L buys many imported wines directly from the producers or negociants. The advantages of this direct buying are twofold: first, we can taste the wines at the property and negotiate with the seller, often finding wines that are not available in the U.S. market; second, we can get the wines to our customers for less. There are no middlemen taking a percentage while passing it through distribution. You reap the benefits of direct buying by getting outstanding, hand-picked, best-value wines at less-than-normal market prices.

Alsace/Loire Valley
J.P. Becker-Incredible wines from Alsace just arrived. See page 18Inquire 2002 Pinot Noir and 2002 Pinot Blanc, Charles BaurInquire Solid, fine values from an excellent producer.
2002 Riesling, Grand Cru, "Eichberg," Charles Baur\$16.99 Nuances of peach, Kaffir lime, and guyaba are absolutely intoxicating. This is a spectacular example of Alsatian Riesling.
2002 Gewürztraminer, Grand Cru, "Pfersigberg," Baur\$19.99 Very racy and so clean! Ruby grapefruit, jasmine blossom and lychee are popular descriptors for the varietal, and this one's got them in spades.
2002 Muscadet Sur Lie, Château La Moriniere\$9.99
2002 Chinon, Château de Ligre, Pierre Ferrand\$10.99 Deeply colored and offers exceptional aromas of cassis and cherries.
2003 Sauvignon Blanc Haut Poitou, Demoiselles de Brizay\$9.99 The 2003 is alive with broad fruit flavors and an almost decadent litchi nut to mango quality in the fruit presentation in its aromatics and flavors.
2003 Sancerre Blanc, Franck Millet
These represent the best values in the Loire Valley.
Red Bordeaux/Sweet Wines
2002 Château Souvenir, Bordeaux \$9.99 After decanting, the blackberry aromas and flavors really come through.
2001 Château Delord, Premiere Cotes de Bordeaux\$9.99 "Provides fresh cherry-like fruit, soft tannins, and is just a joy to consume on a regular basis at a great price," Jim Barr
2000 Château de Birot, Premiere Cotes de Bordeaux\$10.99 Lots of structure, with broad fruit and complexity, with a roasted coffee bean to cassis nose, soft tannins, moderate complexity and near-term drinkability.
2000 Château de Viaud, Lalande-de-Pomerol\$14.99
Spicy, lively wine. Rich and ripe. Enjoy over the next ten years.
2000 Fournas de Bernadotte, Pauillac\$14.99
This special cuvee is delicious. Made by the Pichon-Lalande crew.
2001 Château Haut Vigneau, Pessac
2000 Château Bois Martin, Pessac\$17.99
From the Perrin family of Carbonnieux fame. Toasty, elegant, good stuffing.
2000 Château Cantelys Rouge, Pessac-Léognan\$19.99 From the Cathiards of Smith-Haut-Lafitte fame.
2000 La Parde de Haut-Bailly, Pessac
2002 Grand Enclos de Château Cerons Rouge, Graves\$19.99 Elegant, with mineral notes and red fruit aromas, this wine has ripe berry flavors and smooth, velvety tannins.
2002 Petit Vedrines, Sauternes (.375ml)\$11.99
2001 Petit Vedrines, Sauternes\$23.99
Second wine of Doisy Vedrines—superb bargain!
2001 Grand Enclos du Château Cerons Blanc, Cerons\$24.99 100% semillon, heavily influenced with botrytis, aged in new oak barrels for 18

Southern France/Rhône
2001 Corbieres Cuvee Henri Serres-Just arrived\$13.99
2000 Côtes du Rhône Rosé "Toques," Vignerons Beaume\$7.99
A delicious wine—dry and crisp with plenty of body and length.
2003 Côtes du Ventoux Res Rouge, Beaumont du Ventoux\$8.99
Aromas of very ripe blackberries with notes of peppers and garrigue. It is subtle in the mouth with a good structure, finishing with soft and ripe tannins.
2003 Vacqueyras, Domaine Mas du Bouquet\$9.99
Bright raspberry flavors meshed with underlying spiciness. Gold Medal winner.
2001 Côtes du Rhône, Domaine Montfaucon\$9.99
Bold, ripe and rich, with tons of berry fruit and smooth, integrated tannin.
2003 Côtes du Rhône, Chateau Malijay-Just arrived\$10.99
2001 Valreas "Domaine du Val Des Rois," Bouchard\$11.99
Just arrived. Solid wine with fine acidity and terroir.
2000 Vacqueyras, Cecile Chassagne\$11.99
Very ripe and spicy with jammy raspberry flavors. Delightful and affordable.
2001 Gigondas, Cecile Chassagne\$14.99
Offers lots of rich, black fruit and a full-bodied plumy finish. 70% grenache, 15% mourvèdre and 15% syrah.
2001 Sablet Reserve "VV," JC Chassagne\$14.99
2003 Rasteau Rosé, Domaine Girasols\$10.99
The rosé is a lighter, fresher version of the reds, with pink fruit flavors (you know, like those rose-hued raspberries you sometimes see/
2001 Rasteau, Domaine Girasols\$14.99
Spicy on palate with an assertive black pepper character, with the syrah shining through! This wine is lush, rich and full, with a long, warm, complex finish.
2000 Côtes du Rhône "VV," Domaine Girasols\$15.99
From its deep, bright red color to its aroma of currants and blackberries, to its panoply of fruit and more earthy flavors, this is a powerhouse red.
2001 Gigondas Tradition, Moulin du Gardette\$17.99
Loaded with chocolate and spicy black fruit flavors, round and concentrated.
2001 Gigondas "Ventabren" Moulin de Gardette (1.5L)\$49.99

New Rhône Wines for a New Year.

2003 Côtes du Rhône, Domaine de la Mordoree (\$9.99) A verv user-friendly wine composed of 40% grenache, 30% syrah, 15% cinsault and 5% counoise. Lush raspberry fruit in the nose with generous vanilla scents. In the mouth, rich raspberries, boysenberries and a slight hint of cassis. Very soft tannins. Nutmeg on the finish.

2001 Domaine Santa Duc Cairanne "Les Buissons" (\$15.99) A distinct contrast to the Mordoree, the Santa Duc is rustically styled with animal scents and roasted meat aromas. In the mouth, black fruits (mostly currants), roasted nuts, earth, tobacco and game meat flavors plus a big, tannic finish that will knock your socks off!

2002 Jean-Louis Denois Grand Cuvee Red (\$17.99) This lovely wine comes from the Languedoc-Roussillon region and is a blend of merlot (30%), cabernet sauvignon (30%) and grenache (30%). In Europe, Jean-Louis Denois is quite a well-known winemaker, while virtually unknown in the U.S. In the mouth, red fruits, including raspberries and Rainier cherries. A hint of minerality.

2001 Rasteau "Fleur de Confiance," Domaine la Soumade (\$46.99) While I tend to focus on "best buys," once in a while a more expensive wine really blows me away. The Rasteau "Fleur de Confiance" pretty much has it all! Black currants and blackberry fruit in the nose and on the palate. Add magnificent flavors of licorice, new oak and spice and WOW. A favorite of Parker (92 points), this is only produced in the best of vintages. —Scott Beckerley

months. Aroma-wise, there is lots to resemble Sauternes: bitter orange, citrus,

honey. On the palate an exquisite balance between acidity and sweetness.

RHÔNE VALLEY

2003 Côtes du Rhône, Domaine Verquiere\$8.99
From a small family vineyard specializing in concentrated field blends, this is
consistently one of the best-selling Rhônes in the store.
2001 Côtes du Rhône, Guigal\$9.49
2003 Côtes du Rhône, Domaine Grand Veneur\$9.99
2003 Côtes du Rhône, Domaine de la Mordoree\$9.99
2003 Côtes du Rhône Rosé, Domaine de la Mordoree
Robert Parker: "One of the world's great winemaking estates, proprietor Christophe Delorme has taken this property to the pinnacle of quality"
2003 Côtes du Rhône, de Segries-Serious wine\$10.99
2003 Côtes du Rhône "Cuvee Romaine" Dom Garrigue\$12.49
2001 Côtes du Rhône Mon Coeur, JL Chave\$14.99
2003 Viognier, Domaine Grand Veneur\$14.99
2001 Cairanne, Domaine Santa Duc "Les Buissons"\$15.99
2000 Crozes-Hermitage JC Fayolle "Le Grand Seguine"\$17.99
Spicy red and black fruits mix with peppery rustic notes. Eminently drinkable!
2001 Rasteau Prestige, Domaine Soumade-90 points Parker\$19.99
2000 Crozes-Hermitage "Cuvee Louis Belle" Albert Belle\$25.99
2001 Gigondas "Laurel" Patrick Lessac\$26.99
2001 Châteauneuf-du-Pape, La Gardine\$29.99
2001 Châteauneuf-du-Pape, Roger Sabon "Les Olivets"\$29.99
2000 Cornas "VV" Voge-One of the best. 70-year-old vines\$29.99
2000 Côte-Rôtie, Domaine Duclaux\$29.99
2001 Châteauneuf-du-Pape, Sabon "Reserve"\$34.99
2001 Châteauneuf-du-Pape, Domaine Marcoux
2001 Châteauneuf, Charbonniere "VV" or "Brousquieres"\$39.99
2001 Rasteau "Fleur de Confiance" Domaine Soumade\$39.99
92 points Parker: "black currant liqueur, melted licorice, and blackberries."
2000 Cornas "La Louvee," Jean Luc Colombo\$48.99
2001 Châteauneuf-du-Pape, "Cuvee Arnaud," Cabrières\$49.99
2001 Châteauneuf-du-Pape, "Cuvee Arnaud," (1.5L)\$99.99 92-94 points Robert Parker.
2001 Châteauneuf, Bosquet des Papes "Chante Merle"\$49.99
91-94 points Robert Parker: "The most concentrated and potentially longest- lived cuvee is the Chante Le Merle."
2001 Châteauneuf, Hommage a Mon Pere, Jean Royer\$49.99
92 points Robert Parker: "A superb effort this is a seriously-endowed Chateauneuf du Pape to drink between 2008-2018."
2001 Hermitage Blanc, JL Chave\$79.99
2000 Cote Rotie "Ampuis" Guigal\$99.99

January Rhônes

2000 Domain Girasols Côtes du Rhône Vieilles Vignes (\$15.99)

This is not an ordinary Côtes du Rhône; anyone familiar with this producer knows this. If you are not familiar Girasols, well this is the perfect introduction. This wine is dark and powerful, just what you have come to expect from this wonderful vintage and from old-vine grenache and cinsault. The nose and the palate echo dark fruits, blackberries and currants, and hearty portion of earth and spice. Medium bodied with depth and some punch.

2003 Côtes du Rhône "Cuvee Romaine" Domaine Garrigue (\$12.49) Take a walk on the rustic side! This is a cuvee of old-vine grenache and syrah. Dark berries and fruits jump out on the nose with subtle herbal spice. The medium-bodied palate follows suit with the dark fruits and rustic earthy tannins that will soften up either with 30-45 minutes decanting or with a pairing against a rustic stew or game.

SOUTHERN HEMISPHERE-COMMONWEALTH

South Africa

2003 Kanu Chenin Blanc	\$7.99
2003 Excelsior Cabernet Sauvignon	\$8.99
2002 Goats do Roam Red	\$8.99
2004 Neil Ellis "Sincerely" Sauvignon Blanc	
2003 Porcupine Ridge Syrah	.\$10.99
2003 Glen Carlou Chardonnay	
2003 Goat-Roti, Fairview	
2004 Warwick "Professor Black" Sauvignon Blanc, Stellen	.\$15.99
2004 Thelema Sauvignon Blanc	.\$16.99
2002 Diversity Gamma (de Toren)	
2004 Mulderbosch Sauvignon Blanc	
2000 Waterford Cabernet Sauvignon, Stellenbosch	
2002 Mulderbosch Chardonnay-92 points Spectator	
2002 Thelema Cabernet Sauvignon	
2001 Kevin Arnold Shiraz, Stellenbosch	
New Zealand	
2004 Babich Unwooded Chardonnay, Hawkes Bay	\$8.99
2003 Lawson's Dry Hills Sauvignon Blanc	.\$12.99
2004 Huia Pinot Gris-New arrival	.\$14.99
2004 Huia Sauvignon Blanc	.\$14.99
2003 Konrad Sauvignon Blanc, Marlborough	.\$14.99
2004 Kim Crawford Sauvignon Blanc, Marl-91 points Spectator	
2003 Sherwood Marlborough Pinot Noir	.\$14.99
2003 Nautilus Pinot Gris, Marlborough	.\$15.99
2003 Craggy Range Sauvignon Blanc, Martinborough	.\$16.99
2002 Griffin Estate Pinot Noir	.\$16.99
2003 Pegasus Bay Riesling, Waipara	.\$17.99
2003 Mt Difficulty Central Otago Pinot Noir	.\$25.99
2003 Kumeu River Chardonnay	
<u>Australia</u>	
2001 Wynn's Coonawara Cabernet	.\$10.99
2002 Water Wheel "Memsie" Shraz-Cabernet-Malbec	.\$12.99
2002 Coldstream Hills Pinot Noir, Yarra Valley	.\$12.99
2001 d'Arenberg "Footbolt" Shiraz, McLaren Vale	.\$13.99
2003 Thorn-Clarke "Shotfire Ridge" Shiraz	.\$14.99
2002 Mak Shiraz, Clare Valley	.\$15.99
2002 Connor Park Shiraz	
2003 Hewitson "Ned and Henry's Shiraz	
2002 Heathvale Eden Valley Shiraz-92 points Robert Parker	
2001 Dominique Portet Yarra Valley Cabernet	
2002 Branson Coach House "Grenock Block" Shiraz	
2000 Penley Estate Reserve Cabernet, Coonawara-92 pts Parker	\$49.99
2002 d'Arenberg "Coppermine Road" Cabernet-93+ pts, Parker	
1999 Penfolds Grange Hermitage	

This wine possesses good intensity, and plenty of the spice (from which this domaine takes its name).

2001 Châteauneuf-du-Pape, Domaine Marcoux (\$37.99) This is not a blockbuster, powerhouse, in-your-face, full-throttle Châteauneuf-du-Pape. This is a beautifully deep, soulful and complex wine, best suited to an evening of great food and even better company. It possesses a pure and brilliant fruit that enfolds a solid core of ripe tannins intrigue and spice! Sensual and evolving, every sip showcases new flavors. It is very enjoyable to drink tonight, though it needs at least an hour in a decanter, or at least 10 more years in bottle. —*Kirk Walker*

FRENCH REGIONAL

2003 Dom Duffour Banc Gascogne\$6.99
2000 Ch Haut Lignieres "Romy"
Faugeres\$7.99
2002 Maison Angelot Bugey Gamay\$7.99
2003 Ch Calabre Bergerac Rouge\$9.99
2002 Mas Guilhem "VV" Syrah\$10.99
2002 Dom La Sauvageonne "Les Ruffes"
Cotes de Languedoc\$10.99
2001 Lapeyre Minervois l'Amourier \$12.99
2002 Domaine Rimbert "Le Mas au
Schiste" Saint Chinian\$13.99
2002 Dom des Persenades Gros Manseng
Moelleux\$13.99
2003 Domaine Gavoty Cotes de Provence
Clarendon Blanc\$13.99
2002 Clos Val Bruyere Cassis\$14.99
2001 Château d'Estoublon, Les Baux de
Provence\$17.99
2002 Clos Lapeyre Jurancon
Moelleux\$17.99
2001 Domaine de la Bastide Banche
Bandol\$18.99
2001 Chloe, Jean Louis Denois\$19.99
This guy makes great wines. Rich and round.
2000 Les Clos Paulilles Collioure\$19.99
2001 Prieuré de St-Jean de Bebian\$25.99
2001 Dom du Mas Blanc "Les
Junquets"\$28.99
2000 Château La Rouviere Bandol\$29.99
2003 Château Simone Rosé\$29.99
Fabulous rosé-one of the best in the world.

Tasting Schedule

All tastings are from Noon to 3 p.m. in San Francisco and 1 to 4 p.m. in Redwood City. Also, join us in the San Francisco store on Thursday evenings from 4:30 to 6:30 p.m.

Saturday, January 8: *French Burgundy.* Keith Wollenberg and Mulan Chan lead our very popular Burgundy tastings in both stores. Look for new arrivals and favorite picks. Ten wines, both red and white, to be poured.

Saturday, January 15: *Grand Italian Tasting* at Chantilly Restaurant in Redwood City (Noon to 3 p.m.), *Port* in San Francisco.

Greg St. Clair and Mike Parres bring us the best of Italy. Our annual Grand Italian Tasting will take place at Chantilly Restaurant adjacent to the Redwood City store from Noon to 3 p.m. We'll pour new arrivals, great buys and wines for the cellar, over 50 wines with finger food. Tickets must be purchased in advance. Please call, or check our website for any additional information.

In San Francisco, Marco will pour a selection of vintage and non-vintage Port to ward off

OLD & RARE CALIFORNIA CABERNET

1958 Beaulieu Vineyard PR Napa\$749.00
1958 Charles Krug VS\$499.00
1974 Rob Mondavi Res (1.5 L)\$299.00
1977 Beaulieu Vineyard PR Napa\$89.95
1978 Mondavi Res Napa (1.5L)\$299.95
1978 Robert Mondavi Res Napa\$139.95
1979 Mayacamas Napa\$99.95
1980 Beaulieu Vineyard PR Napa\$89.00
1980 Kenwood "Artist Series" (6L) \$799.00
1980 Montelena Napa\$99.00
1980 Opus One Napa\$249.00
1980 Robert Mondavi Reserve Napa \$79.00
1981 Dunn Howell Mtn (5L)\$1,199.00
1981 Kenwood Artist Series (6L)\$799.00
1982 Beringer PR Napa (1.5L)\$275.00
1982 Jordan Alexander Valley\$69.00
1982 Montelena Napa\$99.00
1983 Beringer PR Napa\$109.00
1983 Dunn Howell Mountain (5L)\$999.00
1983 Opus One Napa (1.5L)\$499.00
1984 Beaulieu Vineyard PR Napa\$84.99
1984 Beaulieu Vine PR Napa (6L)\$899.95
1984 Dominus Napa\$149.00
1984 Kenwood Artist Series\$799.00
1984 Mayacamas Napa\$99.95
1984 Ridge "Jimsomare" Santa Cruz \$69.95
1984 Silver Oak Alexander (1.5L)\$899.00
1985 Caymus SS Napa (1.5L)\$799.00
1985 Diamond Creek RRT\$129.00
1985 Dunn Howell Mountain\$179.00
1985 Groth Napa\$99.95
1985 Heitz "Martha's"-(1.5L \$799.00) \$299.00
1985 Jordan Alexander Valley\$89.95
1985 Mayacamas Napa\$99.95
1986 Beringer PR Napa\$120.00
1986 Diamond Creek RRT\$119.00
1986 Diamond Creek Volcanic Hill \$129.00
1986 Dunn Howell Mtn (1.5L)\$349.00
1986 Heitz Bella Oaks Napa\$79.95
1986 Pahlmeyer Caldwell Red\$149.00
1986 Ridge Monte Bello Santa Cruz \$89.95
1986 Ridge York Creek Napa\$69.00
1986 Robert Mondavi Reserve\$109.00

1986 Robert Mondavi Res (1.5L)\$249.95
1986 Shafer Hillside Select\$249.00
1986 Sterling Reserve Napa\$89.95
1987 Cain Five Napa Red (1.5 L)\$225.00
1987 Dunn Howell Mtn (1.5L)\$369.00
1987 Grace Family Napa\$349.00
1987 Groth Reserve Napa\$199.95
1987 Pahlmeyer Caldwell Red\$149.00
1987 Terraces -(Was \$119.95) \$99.95
1988 Heitz "Martha's" Napa\$99.95
1988 Robert Mondavi Reserve Napa \$59.00
1988 Spottswoode Napa (1.5L)\$199.00
1989 Caymus Napa\$69.95
1989 Diamond Creek Volcanic Hill \$89.95
1989 Philip Togni Napa\$79.95
1989 Robert Mondavi Reserve Napa \$59.00
1990 Etude Napa\$89.00
1990 Pahlmeyer Caldwell Vineyard \$139.00
1990 Spottswoode Napa\$125.00
1991 Heitz "Martha's"\$149.00
1991 Opus One Napa Prop\$225.00
1991 Pahlmeyer Napa Proprietary\$149.00
1991 Silver Oak Alexander Valley\$129.00
1992 Newton\$69.95
1993 Beaulieu Vineyard PR Napa\$79.95
1993 Beringer PR Napa\$99.00
1993 Diamond Creek Volcanic Hill \$119.00
1993 Diamond Creek Gravelly M\$119.00
1993 Diamond Creek RRT\$119.00
1993 Silver Oak Alexander Valley\$110.00
1993 Spottswoode Napa\$99.95
1993 Vineyard 29 Napa\$129.00
1994 Beaulieu Vineyard PR Napa\$99.99
1994 Beaulieu Vineyard Rutherford \$29.95
1994 Beaulieu Vineyard Tapestry\$49.95
1994 Beringer PR Napa\$119.00
1994 Groth Reserve Napa\$199.00
1994 Heitz "Trailside" Napa\$79.99
1994 Montelena Estate Napa\$149.00
1994 Robert Mondavi Res Napa\$109.95
1994 Silver Oak Alexander Valley\$129.00
1994 Silverado Reserve Napa\$125.00
1994 Pezzi King\$39.99

the chill of winter. He'll focus on Ruby Ports, and eight will be served. Tasting price TBA.

Saturday, January 22: *California Cabernet* in Redwood City. *Special Winemakers Lunch* at Bizou restaurant in San Francisco and special Bordeaux Estate Tasting.

In Redwood City, Trey will feature picks from the 2001 vintage of California Cabernet with a preview of new 2002s. Price TBA. In San Francisco, we feature a special lunch at Bizou with the owners/winemakers from 10 estates. Seating is limited to 70 people, and tickets must be prepaid. In addition, we will

have a tasting of wines from these estates in the San Francisco store from Noon to 3 p.m. Ten wines to be poured. Price TBA.

Saturday, January 29: Bordeaux! Clyde, Ralph and Steve bring us our monthly selections of new arrivals and take a look back at an older vintage Bordeaux. Highlights include the 2001 vintage with any (and all!) questions answered about the upcoming 2002s and 2003s. Ten wines to be poured with eight reds (one older vintage), one white and one Sauterne. Tasting price TBA.

—Scott Beckerley

CABERNET SAUVIGNON 2001 Provenance, Rutherford\$27.99 2000 Heitz, Napa\$29.99 2002 Twenty Bench, Napa\$14.99 2000 Joseph Phelps "Insignia"\$84.99 2001 Salvestrin, Napa\$41.99 2002 Viader, Napa.....\$69.98 2000 Roth Alexander Valley Red\$19.99 2001 Seavey, Napa.....\$54.99 2002 Whispering Dove, Oakville\$29.99 2001 Anderson's Conn Valley Eloge..\$54.99 2001 Silverado, Napa\$32.99 2002 X Winery, Napa\$17.99 "Rich, full and intense, this has loads of big fruit 2001 Spring Mountain "Elivette"\$69.98 2003 Avila, Santa Barbara\$8.99 and a lot of wood and tobacco," Mike Jordan **2001 Spring Mountain Estate......\$42.99** 2003 Esser, California......\$7.99 2001 Arbios, Alexander Valley......\$24.99 2001 St. Clement "Oroppas"\$39.99 2003 McManis, California\$8.99 2001 Archipel, Napa Red\$27.98 2001 Staglin Family, Napa\$99.00 **DOMESTIC REDS** 2001 Atalon, Napa\$24.98 94 points from Robert Parker! 2001 BR Cohn, California\$12.99 2001 Stag's Leap "Fay," Napa\$64.99 1999 Petroni "Poggio All Pietra"\$39.99 2001 BV, Rutherford.....\$16.98 2001 Stag's Leap Winery, Napa......\$34.98 2001 Altamura Sangiovese\$29.99 2001 BV Napa Tapestry\$27.99 2001 Sterling Reserve, Napa......\$54.98 2001 EXP Dunnigan Hills Syrah\$10.99 2001 BV Napa Private Res\$59.99 2001 Sterling "SVR"\$29.99 2001 JC Cellars "Ventana" Syrah\$26.99 2001 BV Napa Dulcet\$24.99 2001 Terra Valentine, Napa\$26.99 2001 Hess Select Syrah\$11.99 2001 Benziger, Sonoma\$12.99 2001 Turnbull, Napa.....\$29.99 2001 Martella "Hammer" Syrah\$19.99 2001Cain Napa "NV1"\$21.99 2001 Vine Cliff, Napa\$34.99 2001 Paraduxx Napa Red\$39.99 2001 Ch Montelena, Napa\$36.99 2001 Verite "Le Desir"\$125.00 2001 Purisima Cnyn Dry Crk Syrah ..\$9.99 2001 Ch St Jean, Sonoma.....\$ 19.98 95 points from Robert Parker! 2002 Chalone Estate Syrah\$27.99 2001 Ch. St Jean "Cinq Cepages" \$59.98 2001 Versant, Napa.....\$74.99 2002 Cloumbia Crest Shiraz\$6.99 92 points from the Wine Spectator! 2001 Volker Eisele Estate, Napa\$34.99 2002 Edna Valley "Paragon" Syrah ..\$10.99 2001 Chimney Rock, "Stag's Leap" ..\$44.99 2001 Whitehall Lane, Napa\$32.98 2002 Four Vines "Anarchy"\$21.99 2001 Clark Claudon, Napa\$84.99 2001 ZD, Napa\$29.99 2002 J.D. Bryan S.B. Syrah\$16.99 2001 Cliff Ledge, Napa\$46.99 2002 A to Z Claret\$14.99 2002 Justin Paso Robles Syrah\$19.98 2001 Clos du Val, Napa.....\$21.99 2002 Avalon, Napa\$9.99 This wine shows a firm, jazzy earthiness while 2001 Clos Pegase, Napa\$24.98 2002 Bacio Divino "Pazzo"\$24.99 showing off the soft, supple fleshy style of Paso! 2001 Cloud View Napa Red\$59.99 2002 Buehler, Napa.....\$17.98 2002 Ojai Santa Barbara Syrah\$22.99 2001 Cloverdale Ranch, Alex Valley \$16.99 2002 Buehler Estate Napa.....\$29.99 2002 Palmina Bien Nacido Barbera..\$24.99 2001 Corison, Napa\$54.99 2002 Caymus, NapaInquire 2002 Rock Rabbit Centr Coast Syrah \$9.99 2001 Dominus, Napa\$99.00 2002 Decoy, Napa\$23.99 2002 Seven Hills Wash. Syrah\$16.99 "Rich and full bodied, with sweet but noticeable 2002 Dynamite, North Coast\$10.99 2002 Tor "Old Clone" Syrah.....\$44.99 tannin, a layered mid-palate and a long finish. 2002 Edge, Napa\$17.99 2002 Vinum Cellars Red Dirt Red\$27.99 Fragrance of cedar and coffee," Mike Jordan 2002 Elizabeth Spencer, Napa\$26.99 2003 Bonny Doon Big House Red\$7.99 2001 Echelon, California\$8.99 2002 Hawk Crest, Califorina\$9.99 2003 Drew Family "Sixth Sense"\$24.99 2001 Far Niente, Napa\$84.99 2002 Hess Select, California.....\$12.99 2003 Orin Swift "The Prisoner"......\$23.99 2001 Flora Springs "Trilogy"\$44.99 2002 Hollywood & Vine "2480"\$78.99 2003 Pellegrini Carignane\$12.99 92-94 points Spectator: "An elegant, stylish wine 2002 Hyde de Villaine "HdV"\$49.99 that succeeds with finesse and grace." DOMESTIC WHITES 2002 Justin, Paso Robles.....\$18.99 2001 Flora Springs, Napa\$21.99 "The region's character shines through with its 2001 Forefathers, Alexander Vly\$34.99 Sokol Blosser "Evolution No. 9"......\$13.99 alluring warmth of rich, silky currants and gentle 2001 Groth, Napa\$39.98 spices," Marin Reyes 2002 Alban Estate Roussane.....\$36.99 2001 Hess Estate, Napa.....\$16.99 2002 Brandborg Umpqua Riesling ..\$11.99 2002 Justin "Justification"\$36.99 2001 Hess Collection, Napa\$34.99 2002 Ken Wright F.H. Pinot Blanc....\$19.99 2002 Justin Reserve Paso Robles\$39.99 2001 Honig, Napa.....\$27.99 2002 King Estate Oreg Pinot Gris\$12.99 2002 Lewis, Napa\$58.99 2001 Joseph Phelps, Napa.....\$38.98 2002 Tablas Crk "Cote de Tablas"\$24.99 2002 Philip Togni "Tanbark Hill"\$47.99 2001 Joseph Phelps Insignia.....\$99.00 2003 A to Z Willamette Pinot Gris....\$10.99 2002 Purisima Canyon, North Cst......\$9.99 2001 Judd's Hill, Napa\$34.99 2003 Alban Estate Viognier\$32.99 2002 Ramey Napa Claret\$29.98 2001 Kalinda, Alexander Valley\$17.99 2002 Salus, Napa.....\$49.99 2003 Di Bruno Pinot Grigio......\$13.99 2001 Kamen, Sonoma.....\$49.99 2002 Atrea Old Soul Red\$23.99 2003 Erath Pinot Gris.....\$10.99 2001 Kenwood, Sonoma.....\$11.99 2003 Ethan Central Coast Viognier .. \$17.99 2002 Sebastiani, Alexander\$19.98 2001 L'Aventure, "Optimus"\$44.99 2002 Seven Hills "Ciel du Cheval"\$29.99 2003 MacMurray Ranch Pinot Gris ..\$13.99 2001 Merryvale "Starmont," Napa\$19.99 2003 Poet's Leap Riesling\$20.99 Dense and powerful with gorgeous black fruits! 2001 Merryvale Napa "Profile"\$79.98 2003 Palmina Santa Barb Bianca\$23.99 2002 Simi, Alexander\$17.99 2001 Mount Eden, Santa Cruz\$27.99 2003 Ponzi Pinot Blanc\$12.99 2002 Stephen Vincent, California\$8.99 2001 Miner Family, Napa\$44.99 2003 Viento Washington Viognier \$19.99 2002 House Wine, Washington Red....\$9.99 2001 Opus OneInquire "Gorgeous and exotic nose typifies viognier plus This blend of cabernet (85%), syrah (11%), 2001 Peter Franus, Napa.....\$36.99 an extraordinarily pure and enticing palate," cabernet franc (2%) and merlot (2%) is black

colored and full of chewy, silky smooth fruit.

2002 Turnbull Old Bull Red\$14.99

Shaun Green

2003 Willakenzi Pinot Gris\$15.99

2001 Pine Ridge "Stag's Leap"\$59.98

2001 Pine Ridge Rutherford.....\$27.99

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2000 Talbott "Cuvee Cynthia"\$41.99
2001 Anderson's Conn Valley\$29.99
91 points Parker! From the Fournier Vineyard.
2001 Artesa, Carneros\$10.99
2001 Bernardus\$14.99
2001 Chalk Hill, Sonoma\$29.98
2001 Grgich Hills, Napa\$26.99
2001 James Henry "Woolsey Road"\$39.99
Made by Helen Turley!
2001 Marimar Torres\$21.99
2001 Mayacama, Napa\$29.99
2001 Mer Soleil, Central Coast\$34.99
2001 Mount Eden MacGregor, Edna \$12.99
2001 Olivet Lane, Russian River\$14.99
2001 Onvet Lane, Russian River\$14.59 2001 Perbacco, Edna Valley\$17.99
2001 Ramey "Hyde"\$49.99 2001 Sonoma Cutrer "Cutrer"\$29.99
2001 Sonoma Cutrer "Les Pierre"\$34.99
2002 Amici, Napa\$23.99
2002 Arrowood, Sonoma\$21.98
2002 Beringer "Private Reserve"\$19.99
2002 Beringer "Sbragia"Inquire
2002 Buehler, Russian River\$9.99
2002 Ch Montelena, NapaInquire
2002 Chalone Estate\$19.99
2002 Chasseur "Lorenzo Vineyard"\$47.99
2002 Ch St Jean, Sonoma\$9.99
2002 Far Niente, Napa\$36.99
2002 Ferrari Carano, Alex Valley\$24.99
2002 Fisher "Whitney's"\$39.99
2002 Gainey, Santa Barbara\$12.99
2002 Handley, Dry Creek\$14.99
2002 Hartford, Sonoma Coast\$16.99
2002 Hyde de Villaine "HdV"\$44.98
2002 Jospeh Phelps "Ovation"\$42.99
2002 Lambert Bridge, Sonoma\$13.99
Aromas of pear and grapefruit combine with
flavors of toasted hazelnut.
2002 Landmark "Overlook" \$19.99
2002 Lockwood, Monterey\$9.99
2002 Logan, "Sleepy Hollow"\$12.99
2002 Matanzas Creek, Sonoma\$19.99
2002 Merryvale "Starmont," Napa\$13.99
2002 Morgan, Monterey\$15.99
2002 Nickel & Nickel "Truchard"\$29.99
2002 Pine Ridge "Dijon Clones"\$21.99
2002 Ramey, Carneros\$29.98
2002 Ramey, Russian River\$29.98
2002 Ridge "Home Ranch"\$36.99
2002 Rudd "Baciagalupi"\$49.98
2002 Simi, Sonoma\$11.99
2002 Solitude, Carneros\$23.99
2002 St Francis, Sonoma\$8.98
2002 Testarossa "Castello"\$21.99
2002 Thomas Fogarty, Santa Cruz\$19.99
2002 Thomas Fogarty, Santa Cruz\$13.39 2002 Toasted Head Dunnigan Hills \$10.99
2002 Tor "2 Rivers Ranch," Napa\$39.99
2002 101 2 Mirelo Mallelly Trapa (3)7.77

2002 Trefethen, Napa\$18.99
2002 Villa Mnt Eden, Bien Nacido\$12.99
2002 Walter Hansel, RR\$26.99
2002 Wente "Riva Ranch," Montry\$12.99
2002 West Slope, Edna Valley\$9.99
This wines shows sweet toasty oak, rich creamy
middle with tons of tropical fruit and sweet oak.
2002 ZD, California\$21.99
2003 Acacia, Carneros\$15.99
2003 Beringer "Founders Estate"\$7.98
2003 Bogle, California\$7.99
2003 Cakebread, Napa\$31.99
2003 Cambria Katherine's Vineyard \$12.99
2003 Cartlidge & Browne, CA\$8.99
2003 Château Souverain, Sonoma\$10.98
2003 Chehalem "Inox," Oregon\$14.99
No oak, no ML = all fruit!
2003 Clos du Bois, California\$8.99
2003 Cinnabar, Monterey\$13.99
2003 Edna Valley Vineyards\$10.99
2003 Elizabeth Spencer, Sonoma\$18.99
2003 Esser, California\$7.99
2003 Forman, Napa\$31.99
2003 Foxglove, Edna Valley\$9.99
2003 Groth, Napa\$19.98
2003 Hawkcrest, California\$7.99
2003 Heitz, Napa\$12.99
2005 Henz, Napa
Name and a salar a
Never overly oaky or buttery, this is another in a
line of balanced, crisp, food-friendly whites.
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line of balanced, crisp, food-friendly whites. 2003 Heron, California
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line of balanced, crisp, food-friendly whites. 2003 Heron, California

FUME/SB CON'T

2002 Flora Springs "Soliloquoy"\$17.99
100% sauv blanc aged on lees in neutral wood.
2002 Husch, Mendocino\$8.99
2002 Justin, Edna Valley\$12.99
2002 Mayacamas, Napa\$18.99
Rich and deep with great acidity!
2002 Wattle Creek, Mendocino\$17.99
Aromas of exotic lime and lemon citrus!
2003 Cakebread, Napa\$19.99
2003 Clos du Bois, Sonoma\$7.99
2003 Duckhorn, Napa\$19.99
2003 Ferrari Carano, Sonoma\$11.99
2003 Frog's Leap, Napa\$12.98
2003 Geyser Peak, California\$6.99
2003 Grgich Hills, Napa\$16.99
2003 Groth, Napa\$12.98
2003 Honig, Napa\$11.99
2003 Kalinda, Lake County\$9.99
Lip-smacking tropical fruit, crisp acidity!
2003 Kenwood, Sonoma\$7.99
2003 Martinelli, Sonoma\$18.99
2003 Mason, Napa\$14.99
2003 Murphy Goode "Tin Roof"\$6.98
2003 L'Ete Saisons des Vins, Mendo\$12.99
2003 Peter Franus Carneros\$16.99
2003 Saracina, Mendocino\$21.99
John Fetzer and David Ramey have produced this
Sauvignon Blanc from 40-year-old, dry-farmed organic vines. No new oak and no ML.
2003 Selene "Hyde Vineyard"\$23.99
2003 St Supéry, Napa
* * * * * * * * * * * * * * * * * * *
2003 Sterling, Napa\$9.99
2003 Voss, Napa\$14.98 2003 Whitehall Lane, Napa\$13.99
2003 Work, Napa\$13.99
90 points from the <i>Wine Spectator!</i>
so points from the wine spectator:

DOMESTIC SPARKLERS

NV Gloria Ferrer Brut/Blanc Noir\$14.99
NV Sofia Coppola Blanc de Blanc\$16.99
NV Mumm, Napa Brut\$13.99
NV Mumm Blanc de Blanc\$14.99
NV Domaine Chandon Brut /Noir\$14.99
NV Roederer Estate\$16.99
NV Sharffenberger Brut\$14.99
NV Sofia-Coppola Blanc de Blanc\$16.99
1997 Domaine Carneros "Le Reve"\$39.99
1998 Domaine Chandon "Etoile"\$26.99
1999 Argyle Willamette Valley Brut \$16.99
1999 Iron Horse Classic Brut\$24.99
1999 J Wine Company\$23.99
1999 Roederer "l'Ermitage"\$32.99
2000 Iron Horse "Wedding Cuvee"\$21.99
2000 Schramsberg B de B/B de N\$23.99
2001 Domaine Carneros Brut\$18.99
2001 Schramsberg Brut Rose\$26.99

Leans toward the fruity (and non-grassy) style.

2002 Ch St Jean, Sonoma\$9.99

MERLOT	PINOT NOIR	ZINFANDEL
2000 Pine Ridge "Crimson Crk"\$17.99	2001 Anapamu, Monterey\$10.99	NV Rosenblum Cuvée XXVI\$7.98
2001 Atalon, Napa\$24.99	2001 Beaux Freres "Soeurs" & "BF" Inquire	2001 Clos La Chance, El Dorado\$11.99
91 points from Robert Parker!	2001 Benton Lane, Oregon\$13.98	2001 D Cubed, Napa\$21.99
2001 Benziger, Sonoma\$12.99	2001 Chehalem Rion Reserve\$44.99	2001 Howell Mnt "Old Vines"\$19.99
2001 Cakebread, Napa\$49.99	2001 Domaine Drouhin, Oregon\$36.99	2001 Joseph Swan "Frati," RR\$23.99
2001 Ch Souverain, Sonoma\$12.98	2001 Domaine Serene "Evanstad"\$39.99	2001 Justin, Paso Robles\$18.99
2001 Ch St Jean, Sonoma\$17.98	2001 Iron Horse, Russian River\$24.99	2001 JC Cellars "Cuvee Isabel"\$31.99
2001 Clos du Bois, Sonoma\$11.99	2001 Fort Ross Reserve Sonoma\$36.99	Super rich, intense and concentrated while still
2001 Cloverdale Ranch, Alex\$16.99	2001 Robert Sinskey, Carneros\$26.99	showing a silky smooth texture and finish!
Loads and loads of plum and currant fruit, well-	2001 Roessler Cellars "Dutton"\$32.99	2001 Klinker Brick "OV," Lodi\$14.99
integrated oak flavors with subtle vanilla and cin-	2001 Walter Hansel "Cahill Lane"\$27.99	2001 Little 8 Ottimino, RR\$29.99
namon spice. Wonderful!	2002 Adelsheim "Elizabeth Res"\$32.99	2001 Ravenswood Vintners Blend\$7.98
2001 Dynamite, North Coast\$10.99	93 points from Robert Parker!	2001 Renwood "Old Vines"\$12.99
2001 Echelon, California	2002 Amici, Mendocino\$31.99	2001 Ridge Sonoma Station\$18.99
berry fruit and a smooth, round and silky finish.	2002 Andrew Rich, Willamette\$24.99	2001 Rombauer, El Dorado\$23.99
2001 Franciscan, Napa\$16.99	2002 Aubin Cellars "Verve" R.R\$29.99	2001 Rosenblum "Annettes"\$19.98
2001 Gainey, Santa Ynez\$13.99	2002 Belle Glos Single VineyardsInquire	2001 St Francis Old Vine Sonoma\$14.99
2001 Groth, Napa\$26.99	2002 Brandborg, Umpqua Valley\$19.99	2001 Storrs "Rusty Ridge"\$23.99
2001 Hall Vineyards\$24.99	2002 Cambria "Julia's"\$14.99	2001 Terraces, Napa\$26.99
2001 Markham, Napa\$14.98	2002 Chalone Estate, Monterey\$19.99	2002 Amici "Old Vine," Napa\$29.99
2001 Nickel & Nickel "Harris"\$34.99	2002 Chehalem "3 Vineyards"\$19.99	2002 Bogle Old Vine\$8.98
2001 Paradigm, Napa\$38.99	2002 Elk Cove, Willamette\$18.99	2002 Buehler, Napa
2001 Provenance, Carneros\$19.99	2002 Erath, Oregon\$12.99	2002 Carlisle "Carlisle Vineyard"\$34.99 Super rich and focused, this wine shows amazing
2001 Robert Sinskey, Carneros\$21.99	"For a charming, drinking pinot that pairs well with many courses (even a few white wine cours-	concentration of fruit and balance.
2001 Rombauer, Napa\$26.99	es) this one as a must try," Martin Reyes	2002 Cline, California\$7.98
New vintage and better than ever!	2002 Etude, Carneros\$36.99	2002 Dashe Cellars, Dry Creek\$18.99
2001 Sandhill, Red Mnts Wash\$21.99	2002 Flying Goat "Dierberg Viney"\$31.99	2002 Five Vintners, California\$14.99
2001 Simi, Alexander Valley\$14.99	2002 Handley, Anderson Valley\$17.99	2002 Folie à Deux Menage à Trois\$9.99
2001 Sirita, Napa\$41.99	2002 Hatcher, Willamette Valley\$32.99	2002 Four Vines "Old Vine"\$9.99
2001 Sterling, Napa\$18.98	2002 Joseph Swan "Cuv de Trois"\$19.99	2002 Green & Red "Chiles Mill"\$21.99
2001 Stonestreet, Sonoma\$14.99	A balanced, fragrant and generous wine with	2002 MD Phillips "7 Deadly Zins"\$12.99
2001 Swanson, Napa\$24.99	hints of lavender and spice.	2002 Peter Franus, Napa\$22.99
2001 Twomey, Napa\$59.99	2002 Keller Estate, Sonoma\$26.99	Creamy cinnamon, white pepper notes, rose petal
From Silver Oak!	2002 Londer "Paraboll," Ander V\$39.99	and sweet vanilla overtones lead you in to an
2001 Whitehall Lane, Napa\$21.98	2002 Miner Family "Gary's"\$44.99	extravaganza of cassis, boysenberry, and blue- berry jam! Balanced with good structure.
2002 Blackstone, California\$8.99	2002 Orogeny, Green Valley\$24.99	2002 Quivira, Dry Creek\$16.99
2002 Bogle, California\$7.99	2002 Patz & Hall "Alder Springs" Inquire	2002 Rancho Zabaco "Heritage"\$9.98
2002 Cinnabar, Paso Robles\$14.99	2002 Penner Ash, Willamette\$36.99	2002 Rancho Zabaco "Dancing Bull" \$6.98
2002 Duckhorn, Napa\$43.99	2002 Rex Hill "King's Ridge"\$13.99	2002 Renwood "Sierra Series"\$9.99
2002 Flora Springs, Napa\$17.99	2002 Siduri, Russian River\$26.99	2002 Ridge ZinsInquire
The aromas of this Merlot are alluring with dark plums and black cherries predominating. The fla-	2002 Steele "Goodchild" S.B\$16.99	Too many to list! Call for pricing and availability.
vors are lush, smooth and lingering.	This delicate wine reveals slightly smoky aromas of almond and sweet cherries along with a nutty,	2002 Rosenblum ZinfandelsInquire
2002 Francis Coppola Diamond\$12.98	red fruit palate.	2002 Seghesio "Old Vines"\$26.99
2002 Hacienda, California\$4.99	2002 Testarossa "Palazzio"\$29.99	2002 Shenandoah Spec Reserve\$7.99
2002 Jewel, California\$9.99	2002 Willakenzie, Oregon\$16.99	2002 Storybook Mnt "Mayacamus"\$25.99
This rich, value-priced Merlot offers toasted oak	2003 A to Z, Willamette Valley\$15.99	2002 Tin Barn, Russian River\$24.99
aromas and thick, coating black cherry and plum	2003 Acacia, Carneros\$19.99	2002 Titus, Mendocino\$23.99
flavors.	2003 Avila, San Luis Obispo\$9.99	2003 Alexander Valley "SinZin"\$16.99
2002 L'Ecole No. 41 Columbia Vly\$29.99	2003 Echelon, California\$8.99	2003 Cosentino "CigarZin"\$16.99
2002 Marilyn Pose #2 Collect Box 1.5\$199	2003 Edna Valley "Paragon"\$12.98	This wine shows ripe blackberry and raspberry
2002 Matanzas Creek, Sonoma\$19.99	2003 La Crema, Sonoma Coast\$12.98	fruit with a lush, smooth finish. Great with
2002 Praxis, Dry Creek\$12.99	2003 Lachini "S," Willamette Vly\$31.99	chocolate!
2002 Seven Hills, Columbia Vly\$18.99	Very rich, lush and exotic for Oregon Pinot! Very	2003 Folie a Deux "Menage a Trios"\$9.99
	typical of the very warm 2003 vintage in Oregon.	2003 Joel Gott, California\$15.99
2002 Shafer, Napa\$36.99		
2002 Tamarack, Columbia Valley\$17.99	2003 MacMurray Ranch, Sonoma\$13.99	2003 Seghesio, Sonoma\$13.98
-	2003 MacMurray Ranch, Sonoma\$13.99 2003 Melville, Santa Rita Hills\$25.99 2003 Parker Station, Santa Barbara\$9.99	2003 Seghesio, Sonoma\$13.98 2003 Sobon "Rocky Top", Amador\$12.99

New Finds From California!

Recently I attended the annual Family Winemakers of California tasting in San Francisco, which features about 405 wineries. My goal was to find new and exciting wines, such as:

2002 Flying Goat Cellars "Dierberg Vineyard" Santa Maria Pinot Noir (\$31.99) This is the second vintage of this wine, which comes from the Dierberg Vineyard, a 161-acre vineyard in the Santa Maria Valley. This wine is lush, exotic and loaded with flavors of smoke, sweet herbs and blackberries. Enjoy tonight!

2002 Aubin Cellars "Verve" Russian River Pinot Noir (\$29.99) Winemaker Fred Scherrer handcrafted this tiny production Pinot Noir, which shows flavors of earth and red cherry fruit, along with a lush texture and soft, supple finish. This wine is elegant and balanced with great complexity and depth of fruit.

2002 Carlisle Winery "Carlisle Vineyard" Russian River Zinfandel (\$34.99) This is a blend of 86% zinfandel and a 14% mixture of petite sirah, alicate bouschet, grand noir and carignane. The wine shows aromas of spice, ripe raspberries and toast and intense flavors of mocha, cassis and blackberries. This wine is a monster but it is still balanced, and the fruit is the center of attention here!

2002 Saracina Vineyards Mendocino Sauvignon Blanc (\$21.99) John Fetzer and David Ramey have produced this Sauvignon Blanc from 40-year-old, dry-farmed organic vines. No new oak and no ML, this wine shows a rare pedigree and style, and an unrivaled varietal purity.

2002 Atrea Old Soul Red (\$23.99) A "second label" from Saracina, this red blend consists of 46% zinfandel, 37% syrah, 10% petite sirah and 7% malbec. This wine is for those of you looking for something a bit different that can be enjoyed immediately. Spicy, lush and complex, the fruit is full and forward while the finish is warm and polished.

—Trey Beffa

Three Good Ones...

Alexander Valley is a great place to find terrific values in Cabernet and Merlot. It is also a good compromise between the dense, insistent wines of Napa and the ultra-soft ripeness of Paso Robles. A perfect example is the incredibly well priced 2001 Cloverdale Ranch Alexander Valley Cabernet Sauvignon (\$16.99). This wine is firm enough to be taken for a serious Cabernet, yet yielding enough to welcome back those who've become weary of treacherous reds. The fruit teases your nose with a fragrant elegance not uncommon to pricier Cabernets you might have had.

Peter Franus is a recent addition to our Cabernet section, so we decided to try some additional wines from this producer. Talk about a nice surprise! One taste and I knew we'd found two more winners to bring onboard. Rising from the ideal coolness of Carneros, the 2003 Peter Franus Carneros Sauvignon Blanc (\$16.99) is a seriously good wine. It has the inviting fragrance of a well-defined Pouilly-Fume but tactfully weaves in the expressive tropical fruit notes and rich textures so beloved in the "new world" Kiwi style. I do believe this is one of the more intriguing domestic sauvignon blancs I've had in a while. Then there's the Zinfandel. Nice job, Mr. Franus! The 2002 Peter Franus Napa Zinfandel (\$22.99) offers quality Napa structure, ripe flavors and a hint of spicy mountain fruit, a distinctly balanced Zinfandel with immediate appeal. Nowadays, most Zinfandels try too hard or don't try hard enough. This hits it perfectly on all fronts. Bravo!

-Martin Reyes

San Francisco Focus

I want to tell you about a little gem of a property in the Napa Valley, **Salvestrin**. This vineyard was first planted by Dr. George Crane in 1860 and bought by John Salvestrin in 1932. Three generations later the family continues to work the property. They are farmers who in 1994 decided to produce their own wine. Anybody can visit the winery, which includes a beautiful B&B along with vines dating back to 1890.

We currently have two wines from this estate:

2001 Salvestrin Napa Valley Estate Cabernet Sauvignon (\$41.99) This 2001 Cabernet Sauvignon, from a tremendous Napa Valley vintage, has complex aromas featuring black cherry, black currant and blackberry fruit, along with a little cinnamon/nutmeg spice. Sweet vanilla and cedar tones extracted from extended barrel aging (22 months in 80% French and 20% American; 60% of which is new). The wine has a full, smooth texture and rich dark fruit flavors balanced by well integrated silky tannins. 1,800 cases produced

2001 Salvestrin Napa Retaggio (\$24.99)

A fantastic attempt at a Super Tuscan-style wine, the Retaggio is a very versatile red that compliments a wide array of food. 36% sangiovese, 31% merlot and 23% cabernet sauvignon, aged in barrel for 15 months (80% French, 20% American; 20% of which is new). Like the cabernet, sweet vanilla and cedar tones are very apparent. This elegant food-friendly wine opens with fresh raspberry, vanilla, clove and cocoa. It is extremely smooth on the palate with soft integrated tannins. The wine finishes with big long waves of currants and delightful red fruit with just a hint of spicy toast. 600 cases made.

See you in the City... —*Mike Jordan*

Rich Winter Cabs

As you get this newsletter, I'll be basking in the (hopefully warmer) southern beaches of Portugal, and turning 40. Of course I wouldn't leave you without some suggestions of rich reds to warm up your own January evenings, and these four cabs should do just the trick.

2002 House Wine Red (\$9.99), from the Columbia Valley in Washington, is a great wine with a strange name. 85% cabernet sauvignon, 11% syrah, and 2% each of cabernet franc and merlot. The Bordelais may get into trouble adding syrah, but thankfully we don't! Rich and mouth-filling with lovely black cherry fruit, very smooth and with a hint of a pepper spice from the syrah. This is one of the best priced cabs I've tasted in quite a while, and everyone should be trying some

2000 Heitz Napa Cabernet Sauvignon (\$29.99) is from an estate everyone knows by now, and this wine carries its tradition proudly. It has a ripe nose with hints of sweet herbs, and a sweet plump mouthful of juicy fruit laced with creamy toasty oak notes. The tannins are all smooth and easy, with a very nice silky-velvety texture.

2002 Stag's Leap "Artemis" Cabernet Sauvignon (\$39.98) In case you had not heard by now, this is now the name for Stag's Leap regular Napa cab. A classic California red, this wine shows the lovely ripeness and forward character of the 2002 vintage, with very pretty and sexy cherry fruit. A bit more accessible than the 2001, this is a wine that brings a smile to any face.

2001 Miner Family Oakville Cabernet Sauvignon (\$44.99) Here's a blockbuster wine for the cult wine enthusiast. Big and powerful with deep black currant fruit, mouth-coating density and a sturdy structured core. Sweet French oak (60% new with 10% new American), cocoa notes and dusty tannins that end with a long lush finish. Fabulous! Cheers!

—Shaun Green

ARGENTINA/CHILE/PORTUGAL/SPAIN

Chile, Argentina

2003 Concha y Toro Xplorador Cabernet Sauvignon (Chile)	
2003 Elsa Malbec (Argentina)	
2002 Two Brothers Tattoo Red (Chile)	
2003 Casa Lapostolle Merlot (Chile)	
2003 Nandu Malbec (Argentina)	
2002 Altos Las Hormigas Malbec (Argentina)	
2002 Bodega Cicchitti Cabernet/Malbec (Argentina)	
2003 El Felino Malbec (Argentina)	
2002 Felipe Rutini Malbec (Argentina) 90 points from the <i>Wine Spectator.</i>	\$11.99
	411.00
2002 Luis Correas "Malbec Oak" (Argentina)	
2001 Apaltagua Envero, Colchagua Valley (Chile)	
2002 Valentin Bianchi Cabernet or Malbec (Arg)	
1999 Casa Lapostolle, Cuvee Alexandre Cabernet (Chile)	
2002 Concha y Toro Marq de Casa Concha Cabernet (Chile)	
2002 Ricardo Santos Malbec (Argentina)	
2001 Casa Lapostolle, Cuvee Alexandre Merlot (Chile)	
2002 BenMarco Malbec (Argentina)	
2002 Catena Malbec (Argentina)	\$18.99
# 67 in the Wine Spectator's Top 100 for 2004!	
2002 Antiyal (Chile)	
2001 Cheval des Andes (Argentina)-From Cheval Blanc	
2000 Casa Lapostolle Clos Apalta (Chile)-Spectator Top Ten	\$69.99
<u>Portugal/Spain</u>	
2002 Cecile Chassagne Tempranillo, Navarra	
2003 Bodegas Castano Monastrell, Yecla	
2001 Sierra Cantabria Tinto, Rioja	\$6.99
2003 Wrongo Dongo, Jumilla	
2002 Viña Alarba Old Vine Grenache, Catatayud	
2002 Atazuri, Artazu, Navarra	
2003 Muga Rosado	
2002 Capcanes Mas Donis Barrica-90 points Parker	\$9.99
2003 Naia Rueda Blanc	
2001 Olivares Altos de la Hoya, Jumilla	\$9.99
2001 Castell del Remei Gotim Bru	\$9.99
2003 Seguras Vidas Creu de Levit	\$9.99
2002 Bodegas Castano Solanera, Yecla-90 points Parker	\$10.99
2001 Finca Sobreno Tinto Crianza, Toro-90 points Parker	\$11.99
2000 Sierra Cantabria Crianza Rioja	\$13.99
2001 Bodegas del Muni, Corpus del Muni Vina Lucia	\$14.99
2002 Gamez Alba Red	\$15.99
2000 Bodegas Muga Reserva Rioja	\$16.99
1999 Falset Marca Castell de Falset	\$16.99
2001 Alejandro Fernandez Condado de Haza-91 points Parker	\$19.99
2000 Bodegas Castano Casa Cisca	\$19.99
2001 Pesquera Crianza, Ribera del Duero	\$19.99
2001 Mas Doix, Solanque, Priorat	\$23.99
2001 Emilio Moro, Ribera del Duero, Tinto	
1998 Muga Seleccion Especial Rioja	
2001 Logos I, Navarra	
2002 Vall Llach Embruix, Priorat	
2001 Pago de Carraovejas Crianza, Ribera del Duero	
2001 Venus la Universal, Monstant	
2002 Vall Llach Idus Priorat	
2002 Vall Llach Priorat	\$69.99

Big Points No Whammies!

2003 Panarroz, Jumilla (\$7.99) 90 points from Robert Parker: "A gorgeous tank-fermented and aged Spanish red, Panarroz's deep ruby/purple-colored 2003 is a super value from Jumilla." This GSM...yes folks it's an equal blend of grenache, syrah and mourvèdre...is full and rich and easy to drink. Enjoy this with braised lamb shanks served with white beans or polenta.

2003 Adegas Condes de Albarei Albariño (\$13.99) 90 points from the *Wine Spectator*! I love this yummy white wine from Galicia! It lovely aromas of white peach and lime and a long, crisp, minerally finish. Stock up on this white wine to enjoy all during Dungeness crab season!

2001 Pintia, Toro (\$49.95) 95 points Parker: "The spectacular 2001 boasts an inky/purple color in addition to wonderful aromas of creme de cassis, melted licorice, truffles, and smoky, toasty oak. Intensely concentrated but not overdone, this voluptuously thick, rich red possesses fine acidity as well as well-integrated, sweet tannin." This full-throttle red from is the newest project from the famed Ribera del Duero winery, Vega Sicilia. The wine is made from 100% tinto de toro (tempranillo) aged for 12-14 months in a mix of new French (70%) and American oak. Fat and luscious with a big structure, the Pintia has a breed and style that only the winemakers of Vega Sicilia can achieve. A MUST for those who love the Numathia!

2000 Casa Lapostolle Clos Apalta, Chile (\$69.99) #3 in the *Wine Spectator* Top 100 of 2003! 94 points and a Highly Recommended from the *Wine Spectator*! They say, "This is our highest rated Chilean wine to date ... coats the palate with cassis, blackberry and boysenberry, but stays focused and pure. Vanilla, spice and toast notes chime in on the palate for added effect. The finish resonates purity. Thoroughly seductive. Drink now through 2009." Buen Cata!

—Anne Pickett

Jim C's View Down Under

2003 Excelsior Cabernet Sauvignon, South Africa (\$8.99) From the warmer region of Robertson, Excelsior has fashioned a plump juicy Cabernet packed with ripe blackberry and cassis flavors that leap from the glass. On the palate there are notes of tar and earth that add complexity along with soft supple tannins and good length.

2004 Neil Ellis "Sincerely" Sauvignon Blanc, South Africa (\$10.99) Neil Ellis makes very fine wines across the board, but I love his Sauvignon Blanc. As the name would imply, this is a tip of the hat to Sancerre. The bouquet has elements of citrus, wet stone, snap pea and a trace of minerality. On the palate, some rounder melon notes emerge supported by juicy acidity and a long persistent finish.

2003 Thorn-Clarke "Shotfire Ridge" Shiraz, Barossa Valley, Australia (\$14.99) This wine was on fire last year with its 94-point rating. 2003 was a more difficult vintage, and we lost a few points. That being said, Thorn-Clarke has once again made a very fine value in Aussie Shiraz. There is a bit more structure and tannin in the 2003 (a little decanting time will reward you). The nose offers plenty of ripe dark fruits, licorice, chocolate, pepper and a hint of earth.

2004 Pike & Joyce Adelaide Hills Sauvignon Blanc, Australia (\$17.99) Neil Pike makes his own wines in the Clare Valley. He created this new wine with the Joyce family in the Lenswood region of the Adelaide Hills. The aromatics soar from the glass with passion fruit, lemongrass and minerals. On the palate, the wine shows great acid balance with some richer melon notes, a creamy texture and fine length. Try it with oysters. Happy New Year!

—Jimmy "C"

GERMANY

The 15th Page Man: Merkelbach



Alfred and Rolf: the hippest bachelors on the Mosel

There could be no clearer window into these two brothers' wines than this picture. The wines are as clear, vital and happy as the smiles on their faces. They are one of the last small classic Mosel estates where everything

is done by the two men you see here—all the vineyard work, all the winemaking, everything. They own 1.9ha of vines in Urzig, Erden and Kinheim, which is less than 5 acres, all ungrafted and all are vinified by parcel in wood ovals. These are quintessential Mosel wines: delicate, racy and pure with wondrous fruit aroma and an underlying core of slate. Every year these two bachelors produce wines of astonishing clarity... vivid elixirs that engage the mind and elevate the soul. Drinking these wines you cannot help but give yourself over to giddy bliss. And wait till you see the prices! Even with a weak dollar these represent some of the best values in the wine world.

The 2003 Alfred Merkelbach Kinheimer Rosenberg Spätlese (\$15.99) is seething with slate and walks a high wire of minerality and brilliant acidity. Very finely etched flavors with just a suggestive hint of rose petal and ripe vellow apples. Will keep well. From Urzig, the 2003 Alfred Merkelbach Ürziger Würzgarten Spätlese (\$15.99) is crackling with salty mineral. The fruit is still reserved but poised to emerge in a few years. This wine is hauntingly clear, delineated, focused and very, very long. The 2003 Alfred Merkelbach Ürziger Würzgarten Auslese #17 (\$20.99)...I remember this from my tasting at the estate in May as being the "live wire" Auslese, it was so kinetic yet seemingly weightless. This is an example of having intensity, depth and lightness without bulk. This wine is a ghost that passes through you, leaving a whisper of strawberry essence and a feeling of contentment. Lastly, the odd man out is the 2003 Alfred Merkelbach Ürziger Würzgarten Auslese #14 (\$24.99). My notes say unevolved and a bit ornery, yet tons of potential. The wine was tight and spicy with a firm constitution and a heart of stone—a good thing in this case. The most masculine and powerful of the bunch, a promising wine that I will happily tame in my cellar. One last word on the Merkelbach wines, you can keep them far longer than you think, and they will reward you for it. Give them time. Be Happy, drink Merkelbach! —Jeff Vierra

AUSTRIA

2003 Iby Zweigelt Classic\$12	
2002 Türk Grüner Veltliner "Vom Urgentein"\$12	
Old vines in primary rock give this wine an intense, clean and vibrant persona.	
2003 Hiedler Grüner Veltliner "Loess"	
2003 Hirsch Grüner Veltliner # 1-Silly deer label\$13.	
2003 Felsner Grüner Veltliner Moosburgerin\$13	
2002 Peter Schandl Pinot Blanc\$14	.99
2001 Weingut Schmelz Riesling Smaragd Durnsteiner	
Freiheit\$14	.99
Bracing and stony, very clear and detailed, deep and powerful.	
2002 Iby Blaufränkisch Hochäcker\$17.	.99
2002 Peter Schandl Blaufränkisch Ried Kreften\$18.	.99
2001Weninger Blaufränkisch Reserve "Barrique"\$19.	.99
2003 Walter Glatzer Zweigelt "Rubin Carnuntum"\$19	.99
2003 Hirsch Grüner Veltliner "Heiligenstein"\$19.	.99
2003 Walter Glatzer Zweigelt "Dornenvogel"\$26.	
Dornenvogel (thorn-bird) is Glatzer's term for his best lots because these thieving birds like to eat the ripest grapes. Sexy Red!	-
1999 Alzinger Grüner Veltliner Smaragd Mühlpoint\$31	.99
One of the great wines of Austria, no one should miss this.	
2002 Hirsch Grüner Veltliner Lamm "September"\$34	.99
2002 Hirsch Riesling Gaisberg "April"\$34	.99
These are late-bottled masterpieces that should not be missed!!	
2003 Nigl Riesling Senftenberger Piri\$34	.99
2001 Prager Riesling Smaragd Wachstum Bodenstein\$39	.99
2002 Emmerich Knoll Riesling Smaragd Loibenberg\$51	.99

Why Not Experiment?

2002 Iby Twoigalt Classic

about experimenting with the wines of Austria for your holiday meals or maybe you took the lead from some of the top sommeliers in the world and saw how wonderfully these wines interact with even "hardto-match" foods. Well, just because the holidays are over, there is no need to stop experimenting. This month, let's try Blaufränkisch! Blaufränkisch is a red grape that tends to have the weight of a zin, flavors hinting at cabernet franc and malbec, and a personality all its own. The 2002 Iby Blaufränkisch Hochäcker (\$17.99) is a lovely introduction to the varietal. Not as big as some examples can be, this is all about elegance, silk and class. The color is a deep ruby-purple, the nose offers dried currant/cherry aromas, and the palate is plumy, smoky, spicy and juicy. At 13.5% alcohol, this is a real wine that you can actually have with a meal, a balanced beauty that does not try to snatch all the attention to its greedy little self at the dinner table. Every time I try it I imagine all the food matching possibilities: pork tenderloin, lamb chops, roasted chicken, paella... hey, experiment away!

The holidays are over, and perhaps you accepted a friend's advice

No discussion of Austrian wines would be complete without a Grüner Veltliner, and this month we have an example from one of the very best: Weingut Bründlmayer. Wine critic Jancis Robinson mentions this estate in her list of the 25 best new wine producers in Europe: "Since 1980 this talented winemaker has transformed 125 acres of terraces, set above the Danube in Langenlois, into a beacon for Austrian wine." Although it is considered his "entry-level" Grüner, the 2003 Bründlmayer Grüner Veltliner "Kamptaler Terrassen" (\$17.99) is a benchmark example. It has density, weight and ripeness, yet retains a spine-tingling zing, ripe citrus and spice flavors swirling in a paradoxical vortex that is both "fat" and "svelte." It is forward, extroverted and much more "giving" than its 2002 counterpart. —Marco DeFreitas

Noodling Around in January

The other morning I was struggling up the usual hills on my bicycle with random thoughts punctuating that mindless passage of time called repetition. Around one bend on the way down the hill, telephone wires are strung across the road. There are pieces of a tree suspended from the wire, logs actually, that the arborists could not remove for being too close to the electrical supply lines. As I pass underneath, I always think of the T.V. show "Six Feet Under" and the freak accidents of each opening scene. I daydream about those logs falling off the wires and onto my head, which would make a great opener for the show. It is an odd association, and it happens every single time I pass that particular spot. Wine is like that, a series of associations. Whether it be a sensory memory of a wine tasted or a general perception of a property or vintage. These associations can be beneficial, as in the linking of a wine to a particular memory; they can be meaningless, like riding under the electrical wires; or detrimental if one associates with the flawed logic of generalization. The perception of wine is riddled with misconceptions, such as: The 1989 vintage in California...so much rain, dilute, green wines lacking charm and aging potential. Not so fast. Ever try the '89 Forman Cab?

Merlot does not age. Yeah, well, decades old Sterling will change your mind. And don't forget Petrus.

1984 was a total washout in Bordeaux. This one's close to true, but the 1984 Domaine de Chevalier is an absolute joy.

White wine demands early consumption. Don't drink it before noon (kidding), but shame on anyone for buying into this one. 1959 in

Germany, '88 in Burgundy plus Sauternes, Chablis, Vin Santo, Champagne—I'll stop there for lack of space.

And the properties: Louis Martini—that's right, Martini—made a lot of great wine. I had the 1958 Special Selection on my birthday a few years ago, and it was magic. The old Barberas are a real treat as well. Gallo...some superior wines are coming from this estate, and with all of that vineyard land and technology there is no excuse for not raising the bar

Inexpensive Bordeaux from 1994 can't be all that good. Let's quell this one with some examples that you can sink your palate into! The 1994 Les Ormes de Pez, a delicious offering with aromas of cassis and overtones of spice and earth. And priced for guiltless drinking. The wine shows its St-Estèphe character on the palate with bit more firmness. Very well balanced, enjoyable now, a steal.

The 1994 Pichon-Baron has come into its own recently, rough edges

having smoothed out. Weight has thankfully returned to the mid palate, and the oak nuances are secondary now. A great success. 1994 Palmer, very true to the house style, vanillin notes and a warm right-bank texture. The nose is a mix of red and black fruits, cedar and spice. Stellar to drink now, but if you don't get to it there is no need to worry; this chapter of Palmer will be a good read a half decade from now as well.

You know, sometimes generalizing an association IS flawless logic. Like Jim Barr and lazy...

—Joe Zugelder

Jim's New Year's Gems

It is rather difficult to believe that Christmas is less than four weeks away and that I am putting this column together for our January 2005 newsletter. What happened to that blur called 2004? In any case, I hope that everyone had a wonderful holiday season and that 2005 will be just a tad slower in passing than the previous year.

Several Vin Italys ago Greg St. Clair met Giovanni Blason (a very small producer from the Isonzo area north of Trieste next to the Slovenian border) and was thoroughly impressed with the super high quality of his entire production line. More importantly, Greg was shocked by their low-price-to-high-quality ratio. It was not a question of whether or not Greg should import the Blason wines, but just how much he should bring in. With the arrival of the first container, it was clear that Greg erred on the side of caution and had not ordered enough cases. We were sold out of the entire line within weeks of their arrival. The same event took place several months later when the next container of Blason wines arrived; they were gone in less than two months. Did he learn a valuable lesson with those initial mistakes? No! He is still not ordering enough of these gems and, once again, these lovely wines will soon be gone from our floor for months.

The Pinot Grigio is of one my two favorite killer PGs in the store (the other is Ermacora's 2003), and along with the Blason Chardonnay will

be my house white for this month. As with most of the ripe European 2003s, this gem is heady stuff, with opulent, rich aromas of white peach, jasmine and nectarine. In the mouth, you will be treated to a viscous, lush, broadly fruited white that is a pure delight to drink. Try this lovely gem with sushi. You should stockpile both wines in case quantities.

Ebb's claws are out—cats are sooo demanding—letting me know in her oh-so-subtle way that there is a third wine that will be "our" house white for the month, and that is the 2003 Cave Haut Poitou Demoiselle de Brizay Sauvignon Blanc (\$9.99). Normally, this is a light, crisp, clean little wine, but this gem has depth, richness, viscosity (check the vintage!) without being overdone. The 2003 is alive with broad fruit flavors and a decadent litchi nut to mango quality in its aromatics and flavors. This is our usual wine suggestion to have with a half-dozen Kumamotos, and the 2003 will more than continue that recommendation. Enjoy! (

Happy New Year, enjoy the wine, and if you need to reach me, you can either email me at jimbarr@klwines.com or send a nasty, threatening message to Joe Zugelder.

—Jim, Anderson, and Ebby

CHAMPAGNE/SPARKLING WINE

J Laurens Brut (Cremant de Limoux)-Great and less than \$10!\$9.9	
Eart Robert Plageoles Mauzac Nature Sparkling Wine\$13.9	9
Ariston Carte Blanche Brut\$22.9	9
Our best deal in bubbles? Powerful!	
Franck Bonville Brut Selection Blanc de Blancs-What richness! \$24.9	
Marguet-Bonnerave "Cuvee Reserve" \$24.9	
Michel Dervin Brut\$24.9	
Marguet-Bonnerave Brut Rosé-It's finally back!\$25.9	
Launois "Sable" Brut Blanc de Blanc\$25.9	9
Launois "Cuvee Reserve" Brut Blanc de Blanc\$25.9	
Laurent Perrier Brut\$25.9	
Michel Arnould Verzenay Brut Reserve Champagne\$25.9	
Tarlant Brut Reserve-Quality-obsessed grower, direct pricing!\$26.9	
Tarlant Brut Zero-Gary's desert island Champagne\$26.9	
1998 Franck Bonville Brut Millesime Blanc de Blanc\$27.9	
De Meric Sous Bois Brut- Delicious\$27.9	
Michel Arnould Grand Cuvee Brut Champagne\$29.9	
Louis Roederer Brut-One of Clyde's favorites\$29.9	
A Margaine Demi-Sec\$29.9	
1998 Michel Dervin Brut\$29.9	
1998 Launois Brut Blanc de Blanc\$29.9	
1996 Ariston Vintage Brut \$29.9	
1996 Franck Bonville Brut Millesime Blanc de Blanc\$29.9	9
1996 Franck Bonville Brut Millesime Blanc de Blanc\$29.9 Veuve-Clicquot Brut-One of the nation's best prices! Inquir	9 re
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LOIRE VALLEY 1996 Vouvray Moelleux "Clos Naudin," Philippe Foreau.......\$34.99

2002 Sancerre Domiane Daulny, Clos de Chaudenay VV\$1	6.99
1999 Savennieres "Clos des Perrieres" Pierre Yves Tijou\$1	
2000 Chinon Couly Dutheil Clos de l'Echo\$2	
The domaine's masterpiece, the Clos de l'Echo is a wine of grand proportior is also complex, structured and very age worthy.	
2003 Coteaux du Layon, Chateau Soucherie Y. Tijou\$1	6.99
2002 Domaine Filliatreau Saumur Champigny	
La Grand Vignole\$1	5.99
2002 Chinon, Chateau de Ligre Pierre Ferrand\$1	0.99
2003 Touraine Gamay, Clos Roche Blanche\$1	2.99
2002 Muscadet Sèvre Maine Sur Lie, Domaine de la Pepiere\$	9.99
2002 Vincent Raimbault Vouvray Sec\$1	3.99
2002 Montlouis "Les Choisilles," François Chidaine\$1 Dry long and intensely mineral, from distinct plots all left to ripen late and vinified in a bold rich dry style. Chidaine is the top!	8.99
2002 Saumur-Champigny, Rene Noel Legrand La Chaintre\$1 Pure ripe expression of franc, showing chocolate and minerals.	3.99
2002 Sancerre Rouge, Lucien Crochet "Croix du Roy"\$2	25.99
2002 Vouvray Moelleux "Clos Naudin", Philippe Foreau\$ 4 95 points <i>Wine Spectator.</i>	
2002 Vouvray Sec "Clos Naudin," Philippe Foreau\$2	29.99
2002 Vouvray, Le Bouchet Demi-Sec François Chidaine\$1	

Sherry Email List!

I have a list for fans of the worlds most underappreciated and under-priced great wine—Sherry! Please drop me a line at garywestby@ klwines.com if you would like to be added. My featured "January by the fire" sipper is the **Antonio Barbadillo "Laura"**Moscatel Muscat (\$22.99), a 40-year-old-average age blend of muscat and pedro ximmenez. It is still a fresh, grapey, sweet, ripe wine with a mellow but lively finish. A must try for any dessert wine aficionado!

—Gary Westby

Champagne News at the Speed of Email!

I am always getting myself into trouble with my newsletter articles. Often times I write something up in these pages only to have it sell out before most of our customers have a chance to read about it. Other Champagnes, mostly closeouts and micro-production, direct import gems, never even make it in here. Over the last year we sold fantastic vintage Lanson and Pol Roger at half price; it was gone in less than a day. We also sold every drop of our direct import Rosé from Leclerc-Briant before the newsletter hit. I do apologize. It is difficult to know exactly what I'll have for sale in a month.

One very fast way to see what's coming in or has just arrived is to get on my email list. Please contact me at garywestby@klwines.com, and I will immediately put you on my email list. Then I will be able to

give you up-to-the-second notification on new arrivals, closeouts, tastings and news from Champagne. I will start by sending you an emailed brochure of all of our direct imports. I promise not to bother you too much, and if you don't find it interesting, I will be happy to take you off.

I also promise to deliver a vintage report on the 2004 harvest after my trip to Champagne this year. Early reports are exciting. The growers are relieved to have a more normal harvest after the freakish frost, hail and heat of 2003. I also would love to give any of our customers information on visiting Champagne. If you are headed over the Atlantic, let me know. I would love to tempt you with some fun places in to visit.

Feel free to contact me at 1-800-247-5987 ex 2728. - *Gary Westby*

WHITE BURGUNDY

2002 St Bris (Sauvignon), Moreau & Fils-Chablis minerality\$9.99
2003 Mâcon Solutré, Domaine Renaud-Bright, mineral driven\$10.99
2002 Petit Chablis, Moreau & Fils\$11.99
2002 St-Véran, Domaine de la Croix Senaillet\$13.99
Perennial favorite. Forward and rich with minerality and charm.
2001 Mâcon-Villages, "Les Bruyeres," Lapalus-Extremely rich\$13.99
2002 Bourgogne Aligoté, Domaine Rollin\$12.99
2002 Bourgogne Aligoté, Domaine Pierre Morey\$14.99
2002 Chablis, Domaine Barat-Mineral driven and classic\$14.99
2003 Pouilly Fuissé, Domaine Renaud\$15.99
2002 Bourgogne Blanc, "Les Champlains," Domaine
Simon Bize\$17.99
2003 Macon-Villages, Domaine Heritiers Comte Lafon\$17.99
2002 Chablis, Domaine Long Depaquit\$18.99
2002 Pouilly-Fuissé, Domaine Michel Delorme\$19.99
2001 Bourgogne Blanc, Domaine Henri Gouges
2002 Bourgogne Blanc, Domaine François Mikulski\$20.99
Bright and focused, with Meursault minerality. Very poised rather than rich and fat.
2001 Pouilly Fuissé, Les Moulins, Domaine J.A. Ferret\$23.99
2001 Nuits-Saint-Georges, "Clos de L'Arlot Blanc,"
1er Cru (.375ml)\$31.99
2002 St-Aubin, "Charmois," 1er, Dom Jean-Marc Morey\$33.99
2002 Chassagne-Montrachet, Domaine Jean-Marc Morey\$36.99
2002 Meursault, Château de Puligny Montrachet\$36.99
2002 Puligny-Montrachet, Ch. De Puligny Montrachet\$43.99
2002 Meursault, "Grands Charron," Vincent Dancer\$46.99
2002 Meursault, Domaine François Mikulski\$47.99
2002 Meursault, "Poruzots," 1er Cru, Ch de Pul Montrachet \$48.99
2002 Chablis, "Vaudesirs," Grand Cru, Dom Long Depaquit \$49.95
2002 Chablis, "Les Clos," "Les Preuses" or "Valmur"
Grand Cru, Domaine Christian Moreau Père & Fils\$49.99
2001 Meursault, Domaine Pierre Morey\$49.99 2002 Chass-Mont, "Cailleret," 1er, Domaine J-M Morey\$52.99
2002 Chass-Mont, Cameret, Ter, Domaine J-M Morey\$52.99 2001 Meursault, "Tessons," Domaine Pierre Morey\$56.99
Precise, focused and extremely beautiful wines from Leflaive's winemaker.
2002 Chablis, "Moutonne," Grand Cru, Long Depaquit\$60.99
2002 Puligny-Mont, "Referts," 1er Cru, Dom Louis Jadot\$61.99
2002 Puligny-Mont, "Folatieres," 1er Cru, Ch de Pul Mont\$63.99
2002 Morey-St-Denis, "Mont Luissants," 1er, Dom Dujac\$64.99
2001 Chassagne-Montrachet, "Maltroie," 1er Cru, Niellon\$66.99
2002 Chass-Mont, "Romanée," 1er Cru, Vincent Dancer\$67.99
2002 Chass-Mont, "Tête du Clos," (Morgeot) V. Dancer\$68.99
2002 Puligny Montrachet, "Pucelles," 1er, Olivier Leflaive\$69.99 2002 Chass-Mont, Maltroye, 1er Cru, Dom J-N Gagnard\$69.99
2002 Chass-Mont, Mattroye, Ter Cru, Dom J-N Gagnard\$69.99 2002 Meursault, "Poruzots," 1er Cru, F. Mikulski\$69.99
2002 Chassagne-Montrachet, "Maltroye," 1er Cru, Gagnard\$69.99
2002 Meursault, "Charmes," 1er Cru, F. Mikulski\$73.99
2002 Meursault, "Perrières," 1er Cru, Vincent Dancer\$73.99
2002 Meursault, "Perrières," 1er Cru, Pierre Morey\$82.99
2002 Corton Charlemagne, Grand Cru, Louis Latour\$89.99
2002 Chass-Mont, "Caillerets," 1er Cru, Gagnard\$104.99
2000 Criots -Bâtard-Montrachet, Grand Cru, Louis Jadot\$119.99
2000 Bienvenues-Bâtard-Mont, Grand Cru, Dom Leflaive\$169.95
2002 Bâtard-Montrachet, Grand Cru, Drouhin\$199.95

ALSACE

The following is a sampling of our complete inventory, which can be viewed at www.klwines.com.

Alsace 2002 Pinot Blanc, Charles Baur\$10.99

Charles Baur Cremant d Alsace\$12.99

An elegant and rich sparkler with a fine bead and fruity nose, perfect for parties and holiday gatherings!!	or
2002 Tokay-Pinot Gris Domaine Roland Schmitt	\$12.99
2000 Domaines Schlumberger Riesling Saering Grand Cru	\$14.99
2002 Gewürztraminer, Domaine Roland Schmitt	
Glintzberg Cuvee Lucille	\$17.99
2002 C	#10.00
2002 Gewürztraminer, GC Pfersigberg, Charles Baur	
Very classy, lots of soil character. Properly dry, full of vibrant, refreshing a	

2000 Marcel Deiss Gruenspiel de Bergheim\$55.99

Introducing the Family Becker

Domaine Jean-Philippe et Francois Becker is the latest addition to our direct imports at K&L, and we are very pleased to have their wines. The domaine is located in Zellenberg in one of the few hilltop towns in Alsace and is run by three dynamic siblings. Martine Becker is the sales force, representing the domaine all over the world (and in seven languages). Brother Jean Philippe is the quiet, reflective winemaker whose shy smile hide his intense drive for quality at any cost. Jean-Francois, the youngest, handles all the vineyard work and is a very charming and happy fellow. The Beckers can trace their winegrowing history back 13 generations to 1610, and since then have amassed 16 hectares of vineyards with more than four of them Grand Cru.

The 2002 Muscat Grand Cru Froehn (\$16.99), from the vineyard directly behind the domaine, is south-southeast facing, fairly steep and sits on a bed of white limestone with some clay and schistous marl. It was a Muscat Selection de Grains Nobles in 1988 from the Froehn that made everyone take notice of this small estate. Jean Philippe actually harvested single berries with an escargot fork producing one of only three such wines ever made in Alsace. This dry Muscat is a smoldering beauty that jumps in your arms and seduces you with zesty orange and white flower aromas. The palate is firm and bracing with a long juicy electric finish. I must admit I love Muscat, and you will too! Try it with fresh asparagus.

The 2001 Gewürztraminer Grand Cru Schoenenbourg (\$18.99) is from a very steep south-facing vineyard sitting on marl, limestone and sandstone. Voltaire once owned part of this vineyard, which was renowned in the Middle Ages. The wines from the Schoenenbourg are very rich, strong and aromatic, with good ageing potential and well suited to late harvesting. This is a masculine, powerful expression of Gewürz, intensely spicy with hints of gingerbread, exotic fruits and stone. A dry and restrained style with great finesse and length.

Lastly, we have the **2001 Riesling Grand Cru Froehn** (\$18.99), minerally, properly dry with high-toned aromatics suggesting white flowers, lime blossom and peach. A ravishing, racy Riesling. I hope that you will enjoy this family's wines as much as we do. Happy to be here!

—Jeff Vierra

RED BURGUNDY

2001Bourgogne Rouge, Domaine Olivier Merlin\$8.99
2001 Bourgogne Rouge, Domaine Desertaux-Ferrand\$13.99
2002 Marsannay Rouge, Maison Louis Latour\$14.99
2001 Bourgogne Rouge, Domaine Camus-Brochon\$15.99
2002 Bourgogne Rouge, Domaine Heresztyn\$18.99
2002 Bourgogne Rouge, Domaine Michel Gros\$18.99
2002 Côtes-de-Nuits-Villages, "Le Vaucrain," Louis Jadot\$20.99
From a vineyard next to Clos de Marechal. Lovely bright fruit and length.
2002 Ladoix, "Les Chaillots," Dom Prince de Mèrôde\$21.99
2001 Monthelie Rouge, Maison Bouchard Père & Fils\$21.99
2002 Santenay, Clos de Malte, Domaine Louis Jadot\$23.99
"Juicy, pure black pepper-laced blackberries," Wine Advocate
2001 Marsannay, Domaine Joseph Roty\$24.99
2002 Monthelie, "Les Duresses," 1er, Dom Bouchard P&F\$25.99
2001 Marsannay, "Quartiers," Domaine Roty\$25.99
2002 Savigny-Beaunes, "Clos Guettes," 1er, Domaine Jadot\$26.99
"delicious, intense and persistent wine of notable distinction," Burghound
2001 Savigny-Beaunes, "Narbanton," 1er, Camus Brochon\$26.99
2000 Morey-St-Denis, Domaine Regis Forey\$29.99
2001 Gevrey-Chambertin, "VV," Domaine Heresztyn\$29.99
2002 Nuits, "Clos Fôrets," 1er, Dom l'Arlot (.375ml)\$31.99
2000 Nuits-St-Georges, "Perrieres," 1er, Dom Regis Forey\$36.99
2002 Pommard, "Clos de La Platiere," Prince de Mèrôde\$36.99
2001 Morey-St-Denis, "En la Rue de Vergy," Michel Gros\$36.99
2001 Nuits-St-Georges, "Aus Bas de Combes," Jean Tardy\$39.99
Rich, juicy, oaky and concentrated, due to low yields.
2001 Vosne-Romanée, "Vigneux," Jean Tardy\$39.99
Pretty and charming fruit with a long finish. Nice Vosne-Romanée plushness.
2001 Chambolle-Musigny, "Les Athets," Jean Tardy\$39.99
Gentle oak, Chambolle elegance and lovely fruit. Elegant and understated.
2001 Morey-St-Denis, 1er, Dom Lambrays-(\$69 elsewhere)\$39.99
2001 Gevrey-Chambertin, Champs Chenys, Joseph Roty\$42.99
2001 Chambolle-Musigny, Domaine Georges Roumier\$43.99
2001 Morey-St-Denis, "Clos Bussiere," 1er Cru, Roumier\$43.99
2001 Gevrey-Chambertin, "Corbeaux," 1er Cru, Heresztyn\$43.99
The Corbeaux is dark, rich and spicy.
2002 Nuits-St-Georges, "Chaliots," Domaine Michel Gros\$43.99
2001 Gevrey-Chambertin, "Champs Chenys," Joseph Roty\$43.99
2002 Vosne Romanée, Domaine Michel Gros\$44.99
2002 Chambolle-Musigny, Domaine Heresztyn\$44.99
2002 Chambolle-Musigny, Domaine Michel Gros\$44.99
2001 Volnay, "Taillepieds," 1er Cru, Angerville\$44.99
2002 Nuits-St-Georges, Bas de Combes, Dom Jean Tardy\$47.99
2002 Vosne Romanée, Vigneux, Domaine Jean Tardy\$47.99
2002 Chambolle-Musigny, Les Athets, Dom Jean Tardy\$47.99
2002 Corton Marechaudes, Grand Cru, Prince de Mèrôde\$49.99
2001 Nuits-St-Georges, "Boudots," 1er Cru, Jean Grivot\$53.99
2001 Vosne-Romanée, "Beaux Monts," 1er, Jean Grivot\$4.99
2002 Vosne Romanée, "Chaumes," 1er, Dom Jean Tardy\$57.99
2000 Vosne-Romanée, Domaine E. Rouget\$57.99
Was \$69.99. Last few bottles at a special price!
2002 Corton Renardes, Grand Cru, Prince de Mèrôde\$59.99
2002 Nuits-St-Georges, "Boudots," 1er, Dom Jean Tardy\$59.99
2002 Corton Bressandes, Grand Cru, Prince de Mèrôde\$67.99
2002 Corton Clos du Roi, Grand Cru, Prince de Mèrôde\$69.99
2002 Nuits "Clos Argillieres," 1er, Dom Patrice Rion\$71.99
2002 Echézeaux, Grand Cru, Dom Gros Frère & Soeur\$74.99

2002 Vosne-Romanee, "Clos Reas," 1er, Dom Michel Gros\$76.99
2002 Vosne-Romanée, "Brulées," 1er, Dom Michel Gros\$76.99
2002 Clos de Vougeot, Hudelot Noellat\$99.95
2002 Clos Vougeot, Grand Cru, Domaine Michel Gros\$108.99
2002 Bonnes Mares, Grand Cru, Domaine Groffier\$159.99
2000 Romanée-St-Vivant, Domaine de la Romanée Conti\$239.95
<u>Beaujolais</u>
2004 Beaujolais Nouveau, Louis Tête\$9.99
2004 Beaujolais-Villages Nouveau, Domaine Piron\$10.99
2004 Beaujolais-Villages Nouveau, Domaine Bacarra\$10.99
2004 Beaujolais-Villages Nouveau, Domaine Geo Duboeuf\$11.49
The Tete is soft and fruity; the Piron is the San Jose Mercury pick, the Bacarra the LA Times, and the Duboeuf a perennial favorite.
2003 Chenas, Bernard Santé-Charm and spice\$13.99
2002 Julienas, Pascal Granger-Lovely aromatics\$13.99
2002 Moulin-a-Vent, Château des Jacques (Jadot)\$15.99
2003 Fleurie, Les Garants, Domaine de Vissoux\$19.99

2002 Voena Domanáa "Clos Dage" Lar Dom Michal Cros

Pour Votre Plaisir

Rebirth at Champy

We've made it through the holidays, and it is time to welcome in a New Year once again. Those of us in the wine trade breathe a sigh of relief, as we put our busiest period behind us. Now we can actually have weekends off, and see our friends and families more than in passing. And we begin looking forward—to more newly arriving wines, to our next trip to France and to another vintage. And part of what we look forward to is that more of the wonderfully charming 2002 Burgundies continue to roll in.

The wines of **Maison Champy** have been steadily improving, and they are now among the best new style negociants. They are smaller in size, committed to quality, more than willing to do things by hand. They avoid pumping and mechanical processes, and produce both red and white wines with a clear sense of terroir. Hats off to Pierre Meurgey, proprietor, and Dmitri Bazas, winemaker.

The 2003 Bourgogne Chardonnay (\$16.99) is the best they have made. Gentle toasty oak is balanced by charming minerality and length. The 2002 St-Aubin, Murgers Dent de Chien, 1er Cru (\$29.99) is located next to Puligny-Montrachet Champs Gain, 1er Cru, and has lovely minerality. The 2002 Puligny Montrachet, Les Ensieignières (\$39.99) comes from a vineyard directly below Bâtard and shows the power and richness you would expect from this neighborhood.

The 2002 Marsannay Rouge (\$18.99) is very charming, both fine and balanced, but with enough rustic charm and dark ripe fruit to produce a sense of presence far beyond the very modest price. The 2002 Beaune Vielles Vignes (\$23.99) is focused and bright, with cherry notes, lots of structure and the brightness that is classic for good Beaunes. The 2002 Vosne-Romanée, Beaumonts, 1er Cru, (\$64.99) is rich, chocolaty and round—classic Beaumonts, with all of the weight, roundness and polish you expect from this vineyard in skilled hands. The 2002 Vosne-Romanée, "Les Suchots," 1er Cru (\$67.99) is brighter with red fruit notes. It is long and lovely and very fine. À Santé.

—Keith Wollenberg

ITALIAN WINES

For questions about Italian wines email Greg at greg@ klwines.com or call at ex 2713. If you can't get me directly I put tremendous faith in these Italian wine colleagues' opinions. You should too!

In San Francisco the one and only Mike Parres mikep@klwines.com In Redwood City Jeff Vierra jeffv@klwines.com at ex 2736 or Kirk Walker kirkw@ klwines.com. Or visit www.klwines.com.

Tuscany

2003 Maritma Sangiovese "4 Old Guys"	49
2003 Teruzzi & Puthod Vernaccia di San Gimignano\$9.	99
2002 San Felice Chianti Classico\$11.	99
2000 Castello di Monastero Chianti Classico\$13.	99
2000 Castello di Meleto Chianti Classico\$13.	99
2001 Castello della Paneretta Chianti Classico\$14.	99
2002 Aia Vecchia Lagone\$14.	99
2001 Felsina Chianti Classico-Best in a decade!\$17.	
2000 Castello di Monsanto Chianti Classico Riserva\$16.	99
2001 Isole e Olena Chianti Classico\$16.	99
2001 Carobbio Chianti Classico-2 Glasses Gambero Rosso\$16.	99
2002 Teruzzi & Puthod Terre di Tufi\$16.	
2001 Antinori Chianti Classico "Peppoli"\$17.	95
2001 Avignonesi Vino Nobile di Montepulciano\$20.	99
2001 San Vincenti Chianti Classico\$21.	99
2001 Poliziano Vino Nobile di Montepulciano\$21.	99
Truly wonderful Vino Nobile and drinking perfectly now! Spectacular vintage.	
1999 Castello di Volpaia Chianti Classico Riserva\$22.	99
2001 Fonterutoli Chianti Classico\$23.	99
2001 Fontodi Chianti Classico\$23.	99
1999 Felsina Chianti Classico Riserva "Rancia"\$26.	99
2001 Castello della Paneretta Chianti "Torre a Destra"\$28.	99
Superb Chianti, great drinkability. 94 points Wine Spectator.	

2000 Poliziano Vino Nobile di Montepulciano "Asinone"\$27.99 91 points Robert Parker.
1999 Castello di Volpaia Chianti Classico Ris "Coltassala"\$33.99
<u>Montalcino</u>
2002 Baricci Rosso di Montalcino
1997 Pian dell'Orino "Piandorino" Super Tuscan\$18.99
90 points Wine Spectator for this 1997 sangiovese/merlot blend.
Jan Erbach and Caroline Probitzer's small vineyard with its tiny 500-case production overlooks the historic vineyards of Biondi Santi a bit to the southeast of the town of Montalcino. The wine has a nose full of blackberry and plum aromas intertwined with a subtle touch of toasted oak. This classic full-bodied Brunello flows across the palate with satiny tannins, coupling the rich plumy flavors of this sangiovese with traces of spice, raw meat and a subtle yet captivating smokiness that leads to a long, clean and focused finish. A superb balance of ripe fruit, yet with structure, so well balanced that it is easy to drink now but ideally will be best with some cellar time.
1999 La Mannella\$38.99
1999 Verbena-91 points Wine Spectator\$39.99
1999 Cinelli-Colombini\$39.99
90 points Wine Spectator and 2 Glasses Gambero Rosso.
1999 Coldisole Brunello\$39.99
1999 Piancornello-3 Glasses Gambero Rosso\$42.99
1999 Val di Suga-90 points Spectator, 2 Glasses Gambero Rosso\$44.99
1999 Poggio San Polo-93 points Wine Spectator\$46.99
1999 La Togata-91 points Spectator, 2 Red Glasses Gambero Rosso\$47.99
1999 Casanuova delle Cerbaie -2 Glasses <i>Gambero Rosso</i> \$57.99 Dense, powerful, needs a decanting now or 3-5 yrs cellaring a powerhouse!
1999 Valdicava-94 points Wine Spectator\$79.99

Sotto la Pergola Inclinata

Panzano is now the most famous name in Chianti Classico, not because Italy's most famous butcher Dario Cecchini has his shop there but because of the number of TOP wine producers who hail from this tiny village: Fontodi, Castello dei Rampolla, La Massa, Villa Cafaggio, Vecchie Terre di Montefili, Carobbio, Le Cinciole, Casaloste, to name just a few of Panzano's top producers. Il Molino di Grace, translated as the "Windmill of Grace," is a new addition to the panoply of Panzano producers. The Grace part of the name actually comes from American Frank Grace who purchased the 142-acre property in 1997. Frank, like many of us, fell in love with the region, its magical light, timeless vistas and potential for making great sangiovese-based wine. Frank splits most of his time between San Francisco and London and shares a passion for art and wine with Gerhard Hirmer, a German businessman who co-founded with Frank this amazing property. They sought out Franco Bernabei, one of Italy's most famous consulting winemakers. He saw the potential of the property immediately but was most impressed with the commitment behind it.

I was struck by the elegance of the wines I tasted from the property, the pure sangiovese aromatics, that wild cherry and sweet plum nose, united with classic balance on the palate, straightforward yet yielding, soft yet concentrated and finishing with a real sense of place. You can almost feel the sun shine on your face when you taste the wines, and

Bernabei's winemaking is subtle and restrained, letting the vineyard speak rather than having the wine say "Franco Bernabei made this," which is unfortunately all too common for famous winemakers today.

1997 Pertimali Livio Sassetti Riserva-92 points Parker\$99.99

The 2000 Il Molino di Grace Chianti Classico (\$20.99) is a wonderful introduction to the property, showing the richness of the warm 2000 vintage. Soft and broad, but still Chianti, this is perfect for pasta, roasted fowl or picnic cheeses. The 1999 Il Molino di Grace Chianti Classico Riserva (\$29.99) shows the structure of 1999, more linear in nature, more complexity, showing spice, earth and a bit of what the Italians call sotto bosco or the flavor of the forest floor. This wine is well suited for rich, filled pasta with cream- and cheese-based sauces. The 1999 Il Molino di Grace Chianti Classico Riserva "Margone" (\$39.99) has the structure of 1999 but has layers of concentration wrapped around the core. Long with elegant structure, wild cherry aromatics, a rich fruit center and slight hints of vanilla in the finish, have it with a roasted pork loin. The 2000 Il Molino di Grace "Gratius" (\$42.99) is a powerhouse but not an exploding fruit-laden blockbuster. This wine is focused yet supple on the palate with toasted almonds, ripe and potent with a long lasting finish. Three Glasses Gambero Rosso for this wine. The 2002 "Il Volano" (\$11.99) is declassified Chianti from a vintage where many producers pushed all of their wines into a base wine. Very tasty for the price! —Greg St. Clair

ITALIAN WINES

<u>Piedmont</u>
2002 Bera Dolcetto d'Alba\$9.99
2002 Agostino Pavia Barbera d'Asti Bricco Blina\$10.99
2003 Bera Moscato d'Asti\$10.99
2002 Ruggeri Corsini Dolcetto d'Alba-1 Glass Gambero Rosso\$11.99
2003 Boroli Moscato d'Asti\$11.99
Richly textured, bursting with flavor, Mike and I found this on our last trip!
2001 Anna Maria Abbona Dolcetto Dogliani, Sori dij But\$12.99
2003 Saracco Moscato d'Asti-2 Glasses Gambero Rosso\$13.99
2001 Ruggeri Corsini Nebbiolo d'Alba -1 Glass <i>Gambero Rosso</i> \$15.99 A mini Barolo for a bargain price, this is really superb wine, drinkable now.
2003 Cascina Val de Prete Barbera d'Alba Serra de Gatti\$15.99
Super rich 2003 vintage! Mario Roagna's new vineyard source is fabulous!
2003 Cascina Val de Prete Arneis "Luet"\$15.99
2003 Monchiero Carbone Arneis "Recit"-1 Glass Gambero Rosso \$15.99
This is so good it doesn't seem possible to be Arneis!
2002 Barone Riccati Dolcetto, Il Colombo\$15.99
2002 G.D. Vajra Dolcetto d'Alba Coste & Fossati\$16.99
2003 Villa Sparina Gavi di Gavi "La Villa"\$17.99
2001 Cascina Castle't Barbera d'Asti Superiore "Passum"\$24.99
Stunning Barbera from dried grapes, incredible richness and great drinking!
Barolo/Barbaresco
2000 Massolino Barolo -92 points <i>Wine Spectator</i> \$33.99
2000 Cordero di Montezemolo Barolo "Monfalletto"\$39.99
1993 Famiglia Anselma Barolo -(Yes, 1993!) \$47.99
Complex, balanced, drinkable Barolo at an excellent price. What a concept!
1997 Famiglia Anselma Barolo\$47.99
1998 Famiglia Anselma Barolo
2000 Elio Grasso Barolo Ginestra "Casa Mate"\$33.99
1995 Famiglia Anselma Barolo "Adasi"
2001 Albino Rocca Barbaresco "Bric Ronchi"\$53.99
2001 Albino Rocca Barbaresco "Bric Ronchi"\$53.99 2 Red Glasses <i>Gambero Rosso</i> . If you thought that 2000 was a 100-point vintage then 2001 has to be a 101-point vintage!
2001 Albino Rocca Barbaresco "Bric Ronchi"\$53.99 2 Red Glasses <i>Gambero Rosso</i> . If you thought that 2000 was a 100-point vintage then 2001 has to be a 101-point vintage! 1996 Famiglia Anselma Barolo "Adasi"\$55.99
2001 Albino Rocca Barbaresco "Bric Ronchi"

2 Red Glasses *Gambero Rosso*. "Spectacular! The nose has incredible floralness, and in the glass you'll find rose petals as well minerality, very pretty melon fruit and acidity so crisp it almost slaps you in the face," Mike Parres

and defaity so enspire annose staps you in the face, Twince Faires	
2002 Blason "Vencjar" Bordeaux Blend (1.5L)	\$39.99
2000 Lageder Pinot Nero "Krafuss"	\$31.99
2000 Muri-Gries Lagrein "Abtei Riserva"-3 Glasses Gam Rosso	\$34.99
2001 H. Lun "Albertus" Lagrein Riserva	\$34.99
Lombardia, Sicily, Umbria, Veneto and Other	
2002 Arancio Grillo Bianco	\$5.99
2001 Arancio Nero d'Avola	\$5.99
2001 Arancio Syrah	\$5.99
2002 Zandotti Frascati	
2003 Colosi Bianco	\$7.99
2002 Colosi Rosso	\$7.99
2001 Trullari Primitivo del Tarantino	\$8.99
2001 Corte Rugolin Valpolicella-2 Glasses Gambero Rosso	
Ca' de Medici "Terra Calda"	
Join the throngs who adore this dry, purple, frothy wonder. Staff favor	
NV Col Sandago Prosecco Extra Dry Valdobbiadene	
Excellent quality! Clean, bright, crisp, it should be on your table tonigh	
2003 Gulfi Nero d'Avola Rossojbleo	\$14.99
2000 D'Angelo Aglianico del Vulture	
2001 Corte Rugolin Valpolicella Ripasso-2 Glasses Gamb Ross	
This is a must try for any Amarone lover-concentrated, powerful and lu	uscious!
2003 Torti Pinot Nero Bianco-Pinot Noir vinified white!	
2001 Gulfi Nero d'Avola Nerojbleo-2 Glasses Gambero Rosso	
2001 Torti Bonarda Oltrepo Pavese	
2000 Luigi Righetti Amarone	
2000 Scacciadiavoli Sagrantino di Montefalco-91 points Parke	
1999 Bruno Coati Amarone	
2001 Corte Rugolin Amarone "M Danieli" -2 Glasses <i>G Rosso</i> .	
1999 Allegrini Amarone-95 points Parker	\$58.99

January Sippers

2003 Maritma Sangiovese (\$7.49) They're back! Many of you know this wine as the "four old guys." Black cherries and strawberries mingle on the palate with a little leather and mushroom on the finish. Dry with good acidity. Pizza or pasta? Perfetto!

2001 CascinaCastle't Barbera d'Asti Superiore "Passum" (\$24.99)

Big name, BIG WINE. From the Asti region of Piemonte, these barbera grapes are harvested in September and partially dried till December, (think Amarone). Rich and powerful, this wine shows dried cherries and plum and a spicy finish. Ample weight and alcohol make it well suited to red meat dishes, mushroom stew or mature cheeses.

2000 Cordero di Montezemolo "Monfalletto" Barolo (\$39.99)

From one of the most famous names in Italian viticulture, this is the Cordero brothers' flagship Barolo from a single vineyard in the coveted district of La Morra. This is also one of the best values you'll find in Barolo today. A classic cherry-garnet color with an intensely spicy and complex nose. It will drink well now with hearty foods, but will also develop beautifully in the cellar over the next 5 to 10 years.

2002 Blason Vencjar (1.5L \$39.99) Vencjar is Friulian dialect for a local wild willow plant whose branches are used to hand tie the grape vines' fruiting canes. From a 3.7-acre vineyard planted in 1950, this is made up of equal parts cabernet sauvignon, cabernet franc and merlot. Black berries, cassis, walnut and leather, with sweet tannins that all come together in a richly textured finish. Salute!

—Mike Parres

SINGLE MALTS

Speyburn 10-year-old	\$20.99
Tobermory 10-year-old Isle of Mull	
Bowmore 12-year-old Distillery Bottling	
Glen Elgin 12-year-old, 1991, Whisky Galore	
Compass Box Asyla Blended Whisky	
Compass Box Orangerie Infused Blended Whisky (.375ml)	
Highland Park 12-year-old Distillery Bottling	
Longmorn, 16-year-old, 1987, Whisky Galore	
Glengarioch, 15-year-old, 1988, Whisky Galore	
Auchentoshan 10-year-old, 1992, Murray McDavid	
Glenlossie 10-year-old, 1993, Murray McDavid	
Isle of Jura Superstition	
Macallan 12-year-old Distillery Bottling	
Ardbeg 10-year-old Single Malt Distillery Bottling	
Macallan "Fine Oak" 10-year-old Distillery Bottling	
Compass Box The Peat Monster Vatted Malt Whisky	\$41.99
Mortlach 12-year-old, 1990, Murray McDavid	\$41.99
Tomintoul 16-year-old	\$43.99
Arran Single Island Malt Whisky Non-Chill filtered	
Clynelish 14-year-old, Distillery Bottling	
Glendronach 14-year-old, 1990, Murray McDavid	
Longmorn 14-year-old, 1990, Murray McDavid	
Bruichladdich 10-year-old, Islay Malt	
Compass Box Eleuthera Vatted Malt Whisky	
Edradour 10-year-old Distillery Bottling	
Caol Ila 1990, 13-year-old, Signatory Single Malt	
Bladnoch, 11-year-old, Signatory Single Malt	
Macallan "Fine Oak" 15-year-old Distillery Bottling	
Michel Couvreur 12-year-old Malt Unfiltered	
Caol Ila 14-year-old, 1989, Murray McDavid	
Bruichladdich 15-year-old Islay Malt	
Balvenie 21 year Port Wood	
Highland Park 18-year-old, Distillery Bottling	
Arran Single Island Malt Whisky Single Cask	\$75.99
Balvenie 21 year Port Wood	
Michel Couvreur 12-year-old Pale Single-Single Whisky	\$78.99
Bruichladdich 14-year-old "Links Series Augusta"	
Compass Box Hedonism Vatted Grain Whisky	
Classic Of Islay 21-year-old	
Michel Couvreur Special Vatting Scotch Whisky	
Glenlossie, 25-year-old, 1978, Duncan Taylor-Special price!	
Bruichladdich, 17-year-old Islay Malt	
Macallan 18-year-old, Distillery Bottling	
Clynelish, 20-year-old, 1983, Murray McDavid Mission #3	
Tomatin, 37-year-old, 1965, Duncan Taylor-Special price!	
Brora 21-year-old, 1981, Signatory	
Old Rhosdhu, 24 year, 1979, Murray McDavid Mission #3	
Strathisla, 1976, Murray McDavid Mission #3	
Strathmill, 28-year-old, 1975, Duncan Taylor-Special price!	
Glen Scotia, 28 year, 1975, Murray McDavid Mission #3	
Glenugie, 26 year, 1977, Murray McDavid Mission #3	
Craigellachie, 33 year, 1970, Murray McDavid Mission #3	
Caperdonich, 1970, Murray McDavid Mission #3	\$164.99
Bruichladdich 20-year-old "Flirtation"	\$179.99
Strathisla, 1967, 36-year-old, Duncan Taylor	
Macallan "Fine Oak" 21-year-old Distillery Bottling	
Bruichladdich, 1973–Staff favorite!	
Michel Couvreur Very Sherried Single-Single Whisky	
,	

SPECIALTY SPIRITS

Armagnac

Armagnac	
Gabriel & Andreu Fins Bois\$24.99	,
Dartigalongue XO 10-year-old\$35.99	,
Château de Pellehaut Bas Armagnac, Tenareze\$35.99	,
Castarede Bas-Armagnac VSOP\$36.99	,
Briat Hor d'Age\$45.99	
Castarede Bas-Armagnac XO\$55.99	,
Darroze Armagnac Reserve Speciale\$59.99	,
Château de Ravignan, 1982\$68.99	
Château de Ravignan, 1979	
Baron de Lustrac, 1973, Folle Blanche, Domaine Courros\$89.99	
Baron de Lustrac, 1970, Folle Blanche Domaine Courros\$99.99	
Darroze Bas Armagnac Domaine de Rieston, 1975\$124.99	
Darroze Bas Armagnac, Domaine de Peyrot, 1965\$259.99	
Brandy/Cognac	
Balzac From the House of Fillioux VSOP\$22.99	
Osocalis Alambic Brandy (.375ml) \$23.99	
Bessière VSOP	
Maison Surrenne Petite Champagne \$30.99	
1 0	
Prunier Axel Gay Grande Champagne\$31.99	
Brillet Selection Petite Champagne\$34.99	
Dudognon Reserve	
Germain-Robin Fine Alambic \$34.99	
Ferrand Ambre 10-year-old\$35.99	
Osocalis Alambic Brandy\$36.99	
Montifaud Fine Petite Champagne VSOP\$39.99	
Gabriel & Andreu Borderies\$42.99	
Germain-Robin XO California Alambic Brandy (.375ml)\$45.99	
Cardinal Mendoza Spanish Brandy\$49.99	
Germain-Robin Shareholder's Reserve Brandy \$49.99	
Gran Duque D'Alba Spanish Brandy \$49.99	
Ferrand Reserve 20-year-old\$55.99	
Prunier Family Reserve\$56.99	
Francois Peyrot 18-year-old Extra Reserve\$57.99	
Jean Fillioux Cep D'Or Grande Champagne\$59.99	
Francois Peyrot XO 25-year-old\$67.99	
Prunier Château De Brives Petite Champagne\$69.99	
Jean Fillioux Tres Vieux Grande Champagne\$74.99	
Brillet Tres Vieille Reserve XO Grande Champagne\$78.99)
Germain-Robin Old Havana\$85.99	
Germain-Robin XO California Alambic Brandy\$89.99)
Jean Fillioux XO Reserve Grande Champagne\$89.99)
Ferrand Selection Des Anges 30-year-old\$109.99	,
Prunier XO Grande Champagne\$109.99	,
Francois Peyrot Heritage 50-year-old\$149.99	,
Calvados	
Coeur de Lion Selection\$23.99	,
Berneroy Fine\$29.99	
Roger Groult Reserve Pay d'Auge\$35.99	
LeMorton Reserve 6-year-old\$38.99	
Roger Groult 8-year-old Pay d'Auge\$52.99	
Coeur de Lion Pays d'Auge VSOP\$59.99	
Berneroy 25-year-old \$63.99	
Roger Groult 15-year-old Pay d'Auge\$65.99	
Roger Groult 20-year-old Pay d'Auge\$76.99	
LeMorton, 1976, Domfrontais\$97.99	
Coeur de Lion, 1975, Pay d'Auge	
Cocur de Lion, 1973, ray d'Auge\$109.99	

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Champagne Prestige	\$15.99	\$95.94
(6 per case)		
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Single Malt (6 per case)	\$13.99	\$83.94

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	per giass
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Burgundy glass (6 per case)	\$6.99
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Whisperkool 3000 (650 cu ft) \$1189
Whisperkool 4200 (1,000 cu ft) \$1289
Whisperkool 6000 (1,500 cu ft) \$1689
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Models	BOTTLES	RETAIL	K&L
Vinotheque 320	264	\$3650	\$2179
Vinotheque 500	368	\$3975	\$2489
Vinotheque 550	428	\$4325	\$2689
Vinotheque 700	528	\$4675	\$2789
QT Models			
Vinotheque 320	264	\$4750	\$2689
Vinotheque 500	368	\$5295	\$3189
Vinotheque 550	428	\$6225	\$3489
Vinotheque 700	528	\$6850	\$3789

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The minimum rental period is six months.

Our lockers are temporarily full. To get on the waiting list, please call Sharon at (650) 364-8544, ex 2733. For billing, call Sharon at ex 2733.

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Screwpull Lever Pull \$79.95

Instapull Wine Opener \$10.99

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We now have wine storage lockers in our San Francisco store. These lockers have a capacity of between 24-30 cases. Cost is \$180 for six-months rental. Call Sharon at (650) 364-8544 ex 2733.

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Join One of Our "Wine of the Month" Clubs

I often hear from members of our Wine Clubs who are surprised that we offer certain wines at such low prices. Many of the wines we send out each month are well known and can be found in fine wine shops across the country. Sometimes the prices at your local wine shop can be three times or more what a Wine Club member pays. We are able to offer these gems for a number of reasons. It is ultimately the quality, however, that determines whether or not a wine becomes a monthly selection. We have many talented and specialized palates among our tremendous staff, and we use their abilities to help choose the winners. The employees at K&L can be quite vocal when a wine displeases them, and all comments are welcome. Those few wines chosen have certainly met the test.

We also often include some of our direct imports. With the Euro at an all-time high, import prices continue to rise. Each year, we send each of our buyers to the country and region of their specialty, and they come back with wonderful wines that we directly import, resulting in huge savings. We are able to offer these wines at tremendous savings. As with our domestic purchases, the quality of the wine is of paramount importance.

Wine Club members are now able to take advantage of numerous special offers and Wine Club re-orders directly through our website. The benefits of being a Club member have dramatically increased, and we invite you to join one (or more) of our Clubs and see why we have so many happy, and oftentimes surprised, members.

Cheers! —Dave Rosenzweig

The following prices are according to the *Wine Spectator* website listings as of 12/1/2004.

SIGNATURE RED COLLECTION

This is a Club for the connoisseur and the passionate wine lover. Two magnificent bottles of red will arrive each month. Though drinkable now, they would benefit from cellaring. Wines in this Club normally sell for between \$30 and \$50 a bottle. Monthly Cost: Only \$49.95 + Shipping (+ Tax for CA residents only). All reorders are \$23.95 per bottle. Previous Signature selections (*Wine Spectator*-listed prices): 2000 Pine Ridge "Stags Leap" Cabernet (\$70), 2000 Signorello Cabernet (\$48) and 2000 Flora Springs "Trilogy" (\$60).

PREMIUM WINE CLUB

This Club features a tremendous selection of wines from around the world. These wines show complexity and true varietal character and are a step up from the everyday table wine. See below for two of our past selections. Usually, but not always, we include a white and a red. Wines in this Club normally sell for between \$18 and \$30 a bottle. Monthly Cost: Only \$29.95 + Shipping (+ Tax for CA residents only). All reorders are \$13.99 per bottle. Previous Premium selections: (*Wine Spectator*-listed prices) 2000 Frazier "Lupine Hill" Cabernet (\$45) and 2002 Torbreck "Juveniles" (\$29).

BEST BUY WINE CLUB

A great way to learn about wines from around the world with a very high quality-to-price ratio. Usually we include a white and a red. Wines in this Club normally sell for between \$10 and \$15 a bottle. Monthly Cost: Only \$17.95 + Shipping (+ Tax for CA residents only). All reorders are \$8.49 per bottle. Previous Best Buy selections: (*Wine Spectator*-listed prices) 2000 Davis Bynum "Boar-doe" (\$18) and 2002 McDowell Syrah (\$16).



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