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December, 2007

Dear Wine Club Members,

First of all, I would like to wish all of our members very happy holidays and all the best for the coming new year. Also, I want to make one last plug for the clubs as a great holiday gift. It is quick and easy for the giver and provides the recipient great pleasure for many months to come. Just give us a call at 800-247-5987 x2766, email us at theclubs@klwines.com or visit our award-winning web site: <http://www.klwines.com/wineofthemonth.asp> to set up a gift subscription.

This month the Champagne Club features a very fine multi-vintage wine from a small, family producer, and a very subtle and delicate rosé from another quality-conscious small house. We are very proud to have both these wines and hope that they make your holidays all the more enjoyable.

The Signature Red Club features two very serious Cabernet-based wines from Napa Valley. Both are blends of Cabernet Sauvignon and Cabernet Franc from excellent vineyard sites. They are full-bodied and bursting with great Napa fruit and will go great with hearty holiday fare.

The Premium Club features two great wines from France. The Château Dubourg is a 2005 from St. Emilion and gives us a first taste of that great vintage. The white is a Chardonnay from a small producer in Pouilly whose wines we have begun to import. I have personally bought these wines in the past and was very glad to get one for the club.

The Best Buy Club features a fantastic red from Italy and a crisp and clean Sauvignon Blanc from New Zealand. Both of these wines are really delicious and would be great for any holiday party or dinner.

Make sure you take a look at the special offers on our back page. We are offering a Champagne six pack and a Holiday Party pack. Each offers significant savings off of the already attractive club prices.

I also want to mention that our Club Italiano will begin in the first quarter of 2008. If you are a fan of Italian wines and interested in joining our Italian Club, please give me a call or send an email to theclubs@klwines.com and we will sign you up. The cost will be \$39.95 per month and the wines will start shipping in February or March of 2008.

I hope you enjoy this month's selections!

Cheers,

Thornton Jacobs
K&L Wine Club Director
K&L Wine Merchants

Champagne Club

Mandois Brut Origine

The Mandois family have been growers in Pierry, a suburb of Epernay, since 1735. Today their estate comprises 35 hectares of vines; that is about 87 acres. Estate-grown fruit still supplies them with 70% of their needs for the 20,000 cases per year that they produce. Claude Mandois believes firmly in the use of barrels for making top-notch Champagne, so all of his wines are produced in oak. The Origine is a brand-new cuvée, a blend of grapes from 18 different vineyard sites and three vintages. The wine is tank fermented and then aged in old barrels for six months before being aged an additional three years on the lees. It is composed of 40% Chardonnay, 30% Meunier and 30% Pinot Noir and dosed at only seven grams per liter, exactly half of the maximum allowed for brut Champagne. The wine has a pale straw color and a creamy, restrained nose. This Champagne is muscular, quite dry and framed rather than flavored by the wood. The finish is solid and lingering, confirming its special cuvée quality over that of a normal non vintage.



Barrel aging plays an important role in the complexity of the Mandois wines.

– Gary Westby, K&L Champagne Buyer

Louis Barthélemy Rosé

Here is a wonderful Champagne from a superb small négociant in Epernay. The Louis Barthélemy house was founded in 1923 by a Russian princess who fled the unrest in Moscow and settled in Epernay. It was later acquired by one of Epernay's oldest, most respected wine making families, the Lombard family. Lacking a direct descendent to carry on the business, the Lombards chose in 2002 to sell to another family business, JB Chancel, owners of the prestigious Château Val Joanis estate in the Lubéron. The Chancel family made investments to bring the house, with its miles of Crayères cellars, back to its former luster. Being new to Champagne, they were keen to continue to benefit from the Lombard family's three generations and more than 80 years of expertise. Members of the Lombard family are still employed to run the cellars and manage the long-term grape contracts.



Pressing grapes at Barthelemy using a traditional Coquard press.

The house has a very distinct and elegant wine style, characterized by a small dosage but a long-on-lees ageing. The base wine is selected from a large palette of different crus, using exclusively the initial juice of the grapes (*la cuvée*) while the pressings (*les tailles*) are rigorously discarded. The first fermentation is in temperature-controlled, stainless-steel vats. The blending incorporates a small quantity of red wine from Champagne, which is added to the Chardonnay. The wines are then stabilized using cold temperature and slightly filtered, before being bottled and aged "on lattes" for about three years.

Bruce Sanderson of The Wine Spectator liked this wine as much as we did and recently gave it 91 points. We found this wine to be a wonderful, elegant rosé with a lovely salmon color and a subtly toasty nose of wild strawberries. The flavors mirror the nose with additional hints of bread and flowers. It has surprising length given its delicacy on the palate, and a perfect medium texture. You can enjoy this as an apéritif or as a dinner wine.

The Mandois can be reordered for only \$29.99 per bottle (retail price is \$39.99).

The Barthelemy can be reordered for only \$37.99 per bottle (retail price is \$42.99).

Signature Red Wine Club

2003 S.P. Drummer, Blair Vineyard, Napa Valley Red Wine

Scott Peterson, the one-man band behind S.P. Drummer, came to the wine world via the restaurant business, where he had developed a love of fine wine. His interest led him to earn degree in Enology at UC Davis in 1988. Scott's first winemaking position was with Villa Mt. Eden; that was followed by stints at Conn Creek and Kendall Jackson. At Conn Creek Winery, Scott collaborated with "the father of California winemaking," Andre Tchelistcheff. Scott was in his mid-twenties at the time and Tchelistcheff was in his early eighties. Tchelistcheff had trained a generation of winemakers, including the Mondavis. His profound knowledge and systematic, scientific approach to winemaking had a great influence on Scott, and so did his humble personality. He instilled in Scott the notion that with extreme attention to detail in the vineyard and timely intervention in the cellar, special wines can be created.

Scott rapidly moved up the corporate ladder at Kendall Jackson but eventually opted out of corporate winemaking to start his own consulting business and produce his own wine. His first consulting position was with Argentina's flagship producer Catena, where he succeeded Paul Hobbs as consulting winemaker. Scott produced the first vintage of his own wine in 1999. He named his blend S.P. Drummer. Why that name? Growing up in Colonial Williamsburg, Scott had played the drums for six years as a member of the Fife and Drum Corps.

The 2003 S.P. Drummer is a blend of Cabernet Sauvignon (55%) and Cabernet Franc (45%) from the Blair Vineyard, which is located between St. Helena and Calistoga on the Silverado Trail in Napa Valley. Other notable brands to make wine from this special site include Duckhorn, Rombauer, and Blair Estate Wines. The vineyard site, bordered by the Silverado Trail, Larkmead Lane, and Selby Creek, is characterized by alluvial deposit soils. Scott has observed that "Cabernet Sauvignon grown on rocky sites such as Blair Vineyard produces small berries with chalky tannins, which are important for mouth structure. Winemakers normally choose Cabernet Franc for its perfume; it's always floral with an herbal or oregano note. Blair Cabernet Franc is reminiscent of exotic black flowers and has an incredible density of flavor, almost atypical for this variety. I believe it is one of the top two or three sites for Cabernet Franc in North America."

The 2003 harvest was a warm one in Napa Valley, producing fully ripened fruit and ripe, almost oily tannins. The components were fermented separately prior to blending. The Cabernet Sauvignon required heavy doses of oxygen and was racked three to four times in the first six months, followed by an additional two rackings in the next year. It developed a beautiful, viscous mouthfeel. While the wine is matured in 60% new French oak, Scott believes that oak should not to be a flavor on its own but should augment the aromatics and add structure to round out the wine's mouthfeel. The nose is very aromatic and perfumed. On the palate the wine is full of creamy, currant fruit with leafy, spice-cake notes. It is both powerful and elegant. The tannins are fine grained and the finish is long. Drink over the next five years.



Scott Peterson, the driving force behind SP Drummer wines.

2003 Long Meadow Ranch, Napa Valley Cabernet Sauvignon

Long Meadow Ranch is an historic 650-acre ranch nestled high atop the Mayacamas Mountains above the Napa Valley. In this special place, Ted, Laddie, and Christopher Hall produce handcrafted wines, extra-virgin olive oils, eggs, grass-fed beef, and heirloom fruits and vegetables. The Halls re-established vineyards that were first planted on the ranch in the 1870s. Respected industry leader and organic farming pioneer Frank Leeds manages the vineyards. The winemaker is the talented Ashley Heisey.

Long Meadow Ranch is a sustainable agricultural operation. All of its energy needs are met by solar panel arrays; biodiesel fuels are used in all of the farm equipment. The ranch and surrounding lands are protected by conservation easements that will safeguard this unique rural environment for future generations. "Estate" fertilizers are created through an extensive composting operation that relies on organic material from each segment of the Ranch. Soil erosion is controlled and new soils are built through the extensive use of permanent cover crops made up of carefully selected grasses, clovers, and legumes. All crops on the ranch are grown without the use of herbicides, pesticides, or chemical fertilizers; they are certified organic by the California Certified Organic Farmers.

The fruit for this wine comes from the Bear Canyon Vineyard (79%) and the Church Vineyard (21%). Both are atop the Mayacamas Mountains at the edge of Bear Canyon. Re-development of the historic sites began in 1990 with the Bear Canyon Vineyard and was managed by organic pioneer Frank Leeds. The budwood was hand-selected from the Bella Oaks Vineyard in Rutherford and Jordan Vineyard in Alexander Valley. The Church Vineyard is located on the site first planted by E.J. Church in the 1870s at an elevation of about 1300 feet and is the oldest vineyard site at Long Meadow Ranch.

At Long Meadow Ranch, the 2003 growing season began with a series of early heat spikes in March, followed by the wettest April on record. A long, cool summer allowed the fruit flavors to evolve beautifully ahead of the sugar accumulation. Very sharp heat spikes in September helped move the harvest forward after many felt it would be a late year. The fruit was sourced entirely from estate vineyards. The wine is a blend of 96% Cabernet Sauvignon and 4% Cabernet Franc. The grapes were harvested on September 23 to 30, 2003 with a brix of 24.0°. The wine was matured for 26 months in 50 percent new Seguin-Moreau French oak barrels with a medium toast.

The 2003 Long Meadow Ranch Cabernet Sauvignon is a burly wine with deep purple color and good body. The nose is marked by notes of cedar, tobacco, and ripe black fruit. On the palate, powerful tannins frame loads of dark fruit with well balanced acidity. The wine has a rich, full-bodied mouth feel and a long finish. This wine will work well with any substantial holiday fare. Enjoy!

The Signature Red Wines can be reordered for only \$23.95 per bottle.



Long Meadow Ranch produces its wines organically and has created a sustainable agricultural operation.

As a K&L Wine Club member, you have an existing *online account*. If you don't know your online ID and password, please tell us and we will e-mail your information. Please make sure we have your email address so that you can log onto our website to place orders and manage your account. Feel free to call or email if you have any questions. (800) 247-5987 ext. 2766 or theclubs@klwines.com.

We don't want you to miss any shipments! Please get in touch with us:

- Whenever you change your credit card number or the expiration date changes.
- Whenever you change shipping addresses or phone numbers.
- ***If you will be away when the shipment arrives during the first two weeks of the month. We will hold the shipment until you are there to receive it.***
- To provide or update your e-mail address. This benefits us all. It often allows us to resolve your issues in a more timely fashion. Also, with e-mail we can alert you to member-only specials more quickly than we can with this newsletter.

Premium Wine Club

2005 Château Dubourg, Saint-Emilion

We are very pleased to bring you the first of what we hope will be many 2005 Bordeaux reds in our Club selections. The 2005 vintage was unanimously hailed by the wine press as one of the finest in a generation, and prices for the most exclusive wines are astronomical. Luckily, prices for wines from the smaller châteaux have remained moderate, while the quality is exceptional.

The Dubourg family has been growing vines and making wine for more than two centuries. The family lives in Escoussans, about 35 kilometers (21 miles) southeast of the city of Bordeaux on the right bank of the Garonne. The family enterprise includes Bernard and Nadine Dubourg and their children Benoît and Valérie, along with seven full-time employees. All the wine sold by the family comes from their own vineyards, which extend over 73 hectares (about 180 acres). They produce about 580,000 bottles per year.

In 2005, Benoît Dubourg purchased Château Dubourg, a promising property in St. Emilion. The tiny estate (2.5 hectares or about 6 acres) is located at Saint Sulpice de Faleyrens, 4 km from the village of Saint Emilion. The fruit comes from old vines (around 35 years old) that are grown in an exceptionally favorable site with clay and gravelly, sandy soils. The vineyard is planted to 80% Merlot and 20% Cabernet Franc, fairly typical for the appellation. The wine underwent a traditional fermentation in thermo-regulated vats and was aged in 100% new French oak barrels for eight months. The result is a wine of beautiful color with a nose dominated by vanilla and dark fruits. On the palate, the wine has lots of both bright red fruits and darker fruit with good acidity and a bit of grip. The tannins are fairly well integrated but this wine will no doubt improve with a bit of bottle age. Do not hesitate to open it now, though, to get a peek at this much-heralded vintage.



St Emilion is the one of the great wine villages of Bordeaux.

2006 Domaine Renaud, Pouilly Fuissé

While not as well known as the famous appellations to the north, Pouilly-Fuissé is a appellation of Burgundy that produces lovely, dry white wine made from Chardonnay. The appellation covers 875 hectares (2150 acres), which produce around 5.8 million bottles. Production is restricted to 50hl/ha. The wines are generally pale and refreshing and often quite delicate. While they are not as grand as the big wines of the Côte de Beaune to the north, they are not as expensive either. This white Burgundy should not be confused with Pouilly-Fumé, which is made of Sauvignon Blanc from Pouilly-sur-Loire in the Loire Valley.

The Domaine Renaud is owned and run by a young couple named Pascal and Mireille Renaud, a dynamic and committed pair of vigneron. They recently built a new *couverie*, which is spotlessly clean and allows for more working by gravity after harvest, in order to preserve as much freshness as possible. Their wines are aged in a mixture of stainless steel (to preserve freshness), large upright oak ovals (to give a bit more air), and small *barriques* (traditional small oak barrels). A mixture of wine from both new and used oak barrels is blended with the wine from the tank to produce wines of complexity and freshness.

In 2006 there was extraordinary ripeness in some of the Domaine's vineyards, leading to wines with substantial weight on the palate. This wine is rich and generous, but has a core of minerality from the rocky, limestone-laden soils. There is lots of sweet fruit here, as well as charm and weight. This is a delightful, rich and generous but sophisticated bottle of Chardonnay. Enjoy it as an apéritif or with any kind of fish or white meat.

Premium Wine Club wines can be reordered for only \$13.99 per bottle.

Best Buy Wine Club

2006 Blason Franconia, Venezia Giulia, IGT

Last January, Mike Parres and I were on our annual tour around Italy. That was a little earlier than usual so we had prepared for the nasty cold possible in January. We were blessed with balmy dry weather—which dramatically affected the 2007 vintage! We love Friuli because it is one of the least touristy areas in Italy. Friuli is the easternmost region in Italy east of Venice, and shares a border with Slovenia. This was pretty much a dead end until a few years ago when the Iron Curtain came down and opened the eastern borders. The traffic coming down the A4 is now a long line of trucks flowing in from Eastern Europe along with Romanian and Polish tour buses. One of our favorite stops is always Gradisca d'Isonzo, a small city about four miles from the Slovenian border and about 20 miles north of Trieste. This is one of Italy's most famous wine-growing regions.

This month's wine is something new from Giovanni Blason, who has turned this 37-acre property into a prime source of affordable, good-quality wines. K&L Wine Merchants has been importing the wines directly for six vintages now. The vineyards lie on the left bank of the Isonzo River, famed for its soils, which are rich in red clay

and mixed with gravel. Friuli's unique geographic and climatic characters are accented by the Adriatic Sea to the south and the Julian Alps to the north. Although Friuli has been famous for its white wines, we have also seen a resurgence of indigenous (or non-French) varieties and red varieties.

This month's wine, the 2006 Blason Franconia, is made from Blaufrankisch, probably not a grape varietal many of you will know. It has Austro-Hungarian heritage and is known by more than 40 different names around Eastern and Central Europe, including Blaufränkisch, Frankonia, Lemberger, Limberger Lemberger, Blauer Limberger, Frankovka, Modra frankinja, Kékfrankos and Gamé. It is even grown here in the US, in Washington state, where they've used the Lemberger name (could there be a worse choice out of all of those names?).

I love drinking this wine. It has a supple, ripe and soft richness as it flows across the palate. The texture is warm and reassuring in the mouth and the wine has a rich and warming feel. The nose is complex, highlighted by black pepper and rich, plummy fruit, creating an interplay that might remind one of a Côte du Rhône with hints of Bordeaux. This Franconia finishes with a long, clean and dry finish that just begs for food.

— Greg St. Clair, K&L Italian Wine Buyer



Giovanni Blason (left) with K&L's Greg St. Clair.

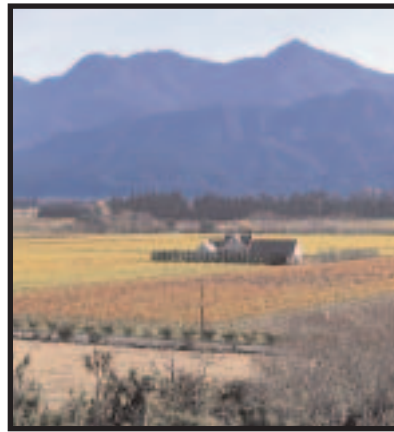
2006 Griffin Sauvignon Blanc, Marlborough, New Zealand

2006 was a tremendous vintage in the Southern Hemisphere and this bold, powerful Sauvignon Blanc is an excellent example of its quality. Marlborough is located close to the heart of New Zealand, on the northeast corner of the South Island, west of Wellington city. For centuries Marlborough has offered safe harbor to travelers sailing to the spectacular South Island: first the Maori traders and war parties; then explorers such as Captain James Cook and Dumont d'Urville; and now, to visitors who seek a retreat from city pressures and are discovering the wine and food heaven that is Marlborough today.

When growers first planted grapes in Marlborough in the 1970s, they probably did not foresee the extent of the growth and fame that the region's wine industry would achieve for a single varietal,

Sauvignon Blanc. The distinctive pungency and zesty fruit flavors of the first wines captured the imagination of the country's winemakers and wine drinkers alike, and sparked an unparalleled boom in vineyard development. Worldwide interest in Marlborough wines, particularly Sauvignon Blanc, has continued to fuel that regional wine boom. Marlborough is now the largest-wine producing region in the country; it produced an estimated 9877 hectares in 2005, almost 57% of New Zealand's total active wine production. This represents an increase of more than 400% in the past ten years.

This wine is 100% Sauvignon Blanc. It was tank-fermented with lees contact. The nose has the classic Sauvignon Blanc grassy notes and a certain minerality, which not all New Zealand Sauvignon Blancs have. On the palate, the wine is clean, crisp and focused with gooseberry fruit, undertones of white peach and excellent acid structure. With its richness, the wine drinks well on its own, but would be a great match with seafood, particularly shellfish. Drink now and over the next couple of years.



A view of some pristine vineyards in Marlborough, New Zealand.

Best Buy Wine Club wines can be reordered for only \$9.49 per bottle.

Re-order Form

As a member of a K&L Wine Club, you have the opportunity to order previous offerings of any of our clubs. The following pages contain a "backlist" of each club. Please note the prices for each wine. The phone number to place orders is 800-247-5987. The order desk is open Monday through Friday from 9:00 a.m. to 5:00 p.m. If you have any wine-club-related issues you can call the wine clubs to resolve them at extension 2766. We have a voice-mail system, and if we can't take your call immediately we will return it as soon as possible. In addition, you can e-mail us at theclubs@klwines.com.

All wine can be purchased by the single bottle. Prices are shown after each wine listed

Tax (in California) and shipping will be added to each order.

For a complete, up-to-date inventory listing visit us online at: www.klwines.com

Champagne Club: Previous Offerings

_____ Bottle(s) of Philippe Gonet Brut Blanc de Blanc @ \$27.99 per bottle

This is a very floral Blanc de Blancs, and makes an excellent apéritif. It is almost clear, so delicate is the pressing process from those old Coquard presses. The nose is like spring with wild flowers supported by a dough-like bass note. In the mouth the wine is feather light and extraordinarily refreshing.

_____ Bottle(s) of JM Gobillard & Fils Brut Cuvée Tradition @ \$37.99 per bottle

The Cuvée Tradition is a blend of one-third each Chardonnay, Pinot Noir and Pinot Meunier. In the glass the wine has a fine bead but is initially reticent on the nose, only opening up fully after a few minutes to reveal the typical doughy elements along with honeysuckle and notes of red fruits. On the palate the wine is supple with good fruit. The finish shows good persistence and focus. Enjoy as an apéritif or with all manner of fare excepting red meats. At our house, Champagne is served as the dinner wine on many occasions, especially with Asian cuisine. Enjoy!

_____ Bottle(s) of De Castellane Rosé @ \$33.99 per bottle

The Champagne House De Castellane was founded by Vicomte Florens De Castellane at Epernay in 1895. De

Castellane soon established itself as a favorite in *Belle Epoque* Paris. De Castellane is now part of the Laurent-Perrier house. The De Castellane rosé has a floral nose and is round and sumptuous on the palate. It is well suited as an apéritif and pairs well with berries and fruit desserts.

_____ Bottle(s) of Laurent Perrier Ultra Brut @ \$33.99 per bottle

Hailed by critics, the Ultra Brut has garnered 90-plus-point reviews from *Wine Spectator* and *Wine Enthusiast*. The wine is airy and delicate, yet surprisingly long. Floral and fruit flavors combine with mineral notes to give a wine that is pure without being austere. The finish is long and leaves the palate clean. Pair with all manner of seafood, oysters and rich foods, including foie gras.

_____ Bottle(s) of 2000 Marguet Pere et Fils Grand Cru Brut Champagne @ \$39.99 per bottle

This wine has a majestic equilibrium of the disparate elements. On the palate, it opens with ripe fruit notes framed by hints of dried fruit, nuts and honey that blend together into a harmonious whole. The finish is long and very fine. The wine can be kept up to 20 years in a good cellar. Enjoy as an apéritif or as the main dinner wine with seafood or white meats.

2000 Piper-Heidsieck (Regular K&L price is \$59.99, club price is only \$54.99) ***Special Club Offer!*** 93 points, *Wine Spectator*: "An opulent, energetic bubbly, this has a concentrated essence of vanilla, honey, apricot and citrus notes, with a long finish. The firm structure offsets its richness. A compelling 2000." K&L's notes: This vintage Champagne is a blend of 60% Pinot Noir and 40% Chardonnay, fermented in stainless steel and put through full malolactic. It is very, very toasty and rich given its age. —Gary Westby, K&L

Signature Red Club: Previous Offerings

_____ Bottle(s) of 2000 Ladera, Lone Canyon Cabernet Sauvignon @ \$23.99 per bottle

This is the essence of a rich Napa mountain Cab. The nose is redolent of dark fruits such as blackberries, currants and black cherries and has chocolate and toasty notes. On the palate, the dark fruits are complemented by savory, spicy components like sage and anise. The wine is full bodied with a juicy mid-palate.

_____ Bottle(s) of 2003 Smith Madrone Cabernet Sauvignon @ \$23.99 per bottle

The wine has a very deep, ruby-black color. The nose is briary with black currant and black cherry aromas as well as distinct notes of crushed violets and lavender. Underneath it all are the elegant notes of dark chocolate. On the palate, this wine has gobs of dark fruits with a full, velvety mouthfeel.

_____ Bottle(s) of 2004 Mendel Unus @ \$23.99 per bottle

The 2004 Unus is a blend of 70% Malbec and 30% Cabernet Sauvignon. The aromas of dark cherries, plums and roasted cocoa come leaping out of the glass. This is a big but very suave wine. It has layers of ripe cherry and berry fruits with cocoa and vanilla-oak notes. The tannins are ripe and soft, so this wine drinks well right now but will certainly age for a decade or longer.

_____ Bottle(s) of 2004 Altolandon, Manchuela, Spain @ \$23.99 per bottle

Jay Miller, writing in *Wine Advocate* #169, gave this wine 90 points and noted, "The 2004 Altolandon marks the debut of this wine sourced from an organically farmed, cool-climate vineyard. The wine was aged for 12 months in a mixture of French and American oak. The wine is 50% Syrah with the balance consisting of Merlot, Cabernet Sauvignon, and Grenache. Purple/black in color, it offers up a brooding nose of pepper, grilled meat, sausage, blueberry and black currant. Tightly wound but dense and layered, the wine is slightly compact in the finish. If this wine continues to evolve, my score will appear conservative."

_____ Bottle(s) of 2000 Chateau Coufran, Haut-Médoc @ \$23.99 per bottle

The 2000 vintage was hailed by one of the greatest in a generation and this Coufran reflects both the ripeness and the freshness of that vintage. The 2000 Chateau Coufran is a beautiful dark garnet color. Its orange-hued edges indicate its maturity. An engaging bouquet of cedar, leather and spice leads into loads of plummy fruit on the palate. The structure and concentration of this wine testify to the power of this landmark vintage. The wine will beautifully accompany red meats and strong cheeses.

_____ Bottle(s) of 2004 Chante Cigale, Châteauneuf-du-Pape @ \$23.99 per bottle

Parker gave the 2004 Chante Cigale 89 points and noted, "Their 2004 Châteauneuf du Pape (a blend of 60% Grenache, 20% Syrah, and the rest equal parts Mourvèdre and Cinsault) has an open, heady nose of Provencal spices, pepper, kirsch liqueur and the classic dusty garrigue notes. Smoky, earthy notes follow through on the palate with heady alcohol, plenty of fruit, and a soft texture with good freshness and purity. This wine should be drunk over the next decade."

_____ Bottle(s) of 1999 Château Coufran, Haut-Médoc @ *Special Price: \$19.99 per bottle*

The 1999 Coufran has a deep color and earthy, aromatic black fruit on the nose. On the palate, a combination of initial red currant and raspberry flavors is followed by sweet, plummy dark fruit notes set in a firm but ripe tannic structure. The wine is marked by a seductive, smoky, plummy richness. It is well-balanced with a nice elegant finish.

Premium Wine Club: Previous Offerings

_____ Bottle(s) of 2001 Joseph Swan "Mancini Ranch" Zinfandel @ \$13.99 per bottle

This Russian River Valley Zinfandel is a knockout. It wows not with its alcohol, extraction or residual sugar, but with its sheer balance. With persistent earthiness this wine's nose is cemented with red plum, pomegranate and charred pork ribs. If that isn't enough, the fleshy, plump mouthfeel, cracked black pepper and tobacco spice and layered blueberry fruit should do the trick.

_____ Bottle(s) of 2002 Joseph Swan Sonoma Zinfandel @ \$13.99 per bottle

With notes of baker's chocolate and tiramisu on the nose, this wine seems heavy and rich at first, but that impression is squelched quickly by its unmistakable acidity. A tang of cranberry, red currant and Rainer cherry fruit gives this Zin huge lift and brightness. Finishing with orange peel, black tea and pithy raspberry fruit, this is miles away from most Zinfandels produced these days.

_____ Bottle(s) of 2005 Poggiarellino, Rosso di Montalcino @ \$13.99 per bottle

On the nose, this wine has lots of dark fruit and rose aromas framed by hints of earth and tar. On the palate, the wine has surprisingly good weight for a Rosso and lovely Sangiovese fruit that explodes in the mouth. Great fruit and acid balance; this is a very well made and complete wine.

_____ Bottle(s) of 2004 Chateau Cantelys Blanc, Pessac-Leognan @ \$13.99 per bottle

The 2004 Chateau Cantelys Blanc has a lovely nose of white flowers, pear and lanolin. On the palate the wine is light, delicate and focused with lots of grapefruit and tangerine notes and a good persistence on the finish.

_____ Bottle(s) of 2006 Alvaro Castro, Dão, Portugal @ \$13.99 per bottle

The 2006 Alvaro Castro, Dão, Portugal is a blend of fruit from the two Quintas. It is composed of 65% Tinta Roriz (Tempranillo) and Jaen, 35% Touriga Nacional and Alfrocheiro. The wine has a lovely ruby color with ripe fruit, violets and dusty tannin on the nose. On the palate, the wine is medium bodied with sweet, dark fruits. You can serve this with all manner of fare including meats and cheeses.

_____ Bottle(s) of 2005 Pascal Bouchard, Chablis @ \$13.99 per bottle

The fermentation took place in a mixture of tanks (70%), and neutral oak (30%). The result is a Chablis with concentration, drive, and lots of mid-palate weight. We are very happy to have found this producer and hope you like the wine as much as we do. Serve it as an apéritif or with fish, shellfish or white meat.

_____ Bottle(s) of 2001 Etienne Le Riche Cabernet Sauvignon South Africa @ \$13.99 per bottle

The 2001 Etienne Le Riche Cabernet Sauvignon displays good color and weight. On the nose, it presents a core of dark cassis fruit supported by an earthy, mushroom-y nose. On the palate, the wine has plenty of spicy Cabernet fruit followed by a focused finish. It is enjoyable now and will continue to evolve over the next 5 to 10 years.

_____ Bottle(s) of 2003 Caronne Ste. Gemme @ \$13.99 per bottle

Back by Popular Demand! The 2003 Caronne Ste. Gemme was awarded 4 Stars in the November 2006 Decanter blind tasting and 5 Stars from the prestigious *Revue des Vins de France*. Clive Coates writes: "Good colour. Good

plump fruit here on the nose. Very well-made. Medium to medium-full. Plenty of ripe, ample, stylish fruit. Good tannins. Plenty of grip. All very well put together. No undue astringency at all. Good plus.”

Best Buy Wine Club: Previous Offerings

_____ Bottle(s) of 2006 Via Terra Red @ \$9.49 per bottle

The 2006 Via Terra Red is composed primarily of red Grenache with a very small amount of old vine Carignan. The wine was aged for four months in French oak. On the nose, the 2006 Via Terra Red has loads of dark fruit aromas and notes of violets. On the palate, the wine is medium-bodied and round, with lots of blueberry and blackberry flavors along with a bit of spice. This will work great with a stew or any kind of grilled meat.

_____ Bottle(s) of 2006 Via Terra White @ \$9.49 per bottle

The Via Terra Garnacha Blanca 2006 is composed of primarily Garnacha Blanc with a very small amount of Macabeo. The wine was aged for four months in French oak. The wine is nicely aromatic on the nose with white flowers and stone fruit notes. On the palate, there are ripe flavors of pear and lychee with a very nice underlying minerality. This wine will make a great apéritif but also go well with any fish or white meat.

_____ Bottle(s) of 2006 Chateau Cantelys, Bordeaux Rosé @ \$9.49 per bottle

This a lovely wine with a delicate nose of red fruits and hibiscus. On the palate it explodes with light red fruit flavors such as strawberry, raspberry and watermelon. The wine has a good fruit/acid balance and finishes clean with some sage-like savory notes that keep it from being just a simple fruit bomb and make it great with food.

_____ Bottle(s) of 2004 Duseigneur, Laudun, Côtes-du-Rhône Villages @ \$9.49

The 2004 Domaine Duseigneur, Laudun, Côtes du Rhône Villages has a pretty ruby color with a pronounced nose of fresh red fruits, especially cherry. On the palate, the wine is very fresh and lively with good fruit and a supple mouth feel with a long, elegant finish.

_____ Bottle(s) of 2005 Domaine Clermont-Tonnerre, Côtes-du-Rhône, La Bérardièrre @ \$9.49 per bottle

Robert Parker gave this wine 89 points in *Wine Advocate* #169 and noted, “A real sleeper of the vintage is the 2005 La Bérardièrre Très Vieilles Vignes, which shows terrific black cherry fruit in a luscious format. With its dark ruby/purple color, big aromatics, and excellent acidity and texture, this is a beauty to drink over the next four to five years. This Cuvée comes from old vines that, according to the importer, are at least 60 to 70 years of age.”

_____ Bottle(s) of 2006 Ayama, Paarl, South Africa, Chardonnay @ \$9.49 per bottle

The 2006 Ayama Chardonnay is lightly oaked and well balanced, with aromas of baked pear, citrus and notes of buttered toast. On the palate, it has complex flavors of tropical fruit and ripe citrus ending on a clear, crisp note, with traces of clove and ginger, rich butterscotch and vanilla. It is ready for immediate enjoyment but will mature well for up to three years. Enjoy this lovely wine with shellfish, light meat dishes or salmon, or as an apéritif.

_____ Bottle(s) of 2003 Kirkham Peak Clare Cabernet / Shiraz @ \$9.49 per bottle

The 2003 Kirkham Peak Clare Cabernet/Shiraz is a full-bodied wine loaded with spice and fruit. The nose has notes of eucalyptus, clove and blueberry. The wine is nicely balanced on the palate with notes of cocoa powder and fresh, cooling menthol playing off of the sweet fruit.

_____ Bottle(s) of 2006 Kalinda Sauvignon Blanc, Redwood Valley @ \$9.49 per bottle

This is composed of 99% Sauvignon Blanc from yields of less than four tons per acre and about 1% barrel-fermented Viognier. The wine has great balance, a nice fleshiness on the palate paired with great acidity and an overall elegance that will lead you back again and again for another sip. The wine shows notes of jasmine, tangerine and grapefruit on the nose and follows through with flavors of pink grapefruit, guava and white peaches.

_____ Bottle(s) of 2006 Watershed Semillon / Sauvignon Blanc @ \$9.49 per bottle

The 2006 Watershed blend of Sauvignon Blanc and Semillon is one of the classic Margaret River wine styles. The wine displays aromas of melon, citrus, lychees and gooseberry. On the palate citrus and tropical fruit flavors

continue, balanced by a crisp acidity level. This is pleasant to drink on its own but also makes a suitable companion for food, particularly Asian cuisine.

_____ Bottle(s) of 2005 Jean-Louis Denois Grenache Noir @ \$9.49 per bottle

The 2005 Denois Grenache Noir is brilliant ruby in color. The nose also displays classic Grenache characteristics of licorice, black cherry, and violet. A note of crushed rocks adds a lovely minerality and depth to the sweetness of the fruit. On the palate the wine is light and vibrant and offers bright acidity. This is the perfect light and refreshing red.

_____ Bottle(s) of 2005 Bleasdale Verdelho @ \$9.49 per bottle

This exhibits aromas of orange blossom, melons and tropical fruits. On the palate, ripe citrus and pineapple notes combine rich and lively fruit with excellent acid balance and freshness. This makes a great aperitif.

_____ Bottle(s) of 2005 Domaine L'Attilon Caladoc @ \$8.49 per bottle

Bright fuchsia in color, this wine is equally bold on the palate. Fragrant, heady and firmly structured, it packs quite a punch! With dusty floral scents, violet, garrigue and spice, this wine clearly hails from the south. The wine is sweet and luscious on the attack, and the firm tannins give body and definition to the wine. Sweet plummy fruit, violets and spice dominate all the way through to the finish. Enjoy with roasted meats and hard cheeses.

_____ Bottle(s) of 2005 Richmond Grove Cabernet-Merlot @ \$8.49 per bottle

The Weathervane is a delicious blend of Cab and Merlot, aged in a combination of French and American oak for 12 months. It is a gorgeously perfumed wine, with notes of blackberry, eucalyptus and even sassafras. The palate boasts flavors of blackberry, eucalyptus and black pepper, with an incredibly lively mouth feel. This is a great-value Aussie blend that will be great as an apéritif or with a wide range of fare.

_____ Bottle(s) of 2005 Richmond Grove French Cask Chardonnay @ \$8.49 per bottle

In the glass the wine is medium straw-yellow with green hues. On the nose, there are notes of white peach and citrus fruit with a very subtle hint of nutty oak and buttery complexity. On the palate, the wine reveals peachy fruit flavors with fresh citrus notes. The French oak flavors contribute subtle vanilla, spice and cedar notes which harmonize with the fruit. The texture is soft and creamy yet balanced by a fresh acid finish. Enjoy this wine as an apéritif or with a wide range of fare including seafood and poultry.



Schott Zwiesel Titanium Stemware

Proper glassware, correctly shaped and sized, is essential to the full enjoyment of your fine wines. Schott Zwiesel ultra-durable wine glasses, available for Cabernet, Pinot Noir, Champagne, Chardonnay and Zinfandel/Chianti, are a must for every wine lover. We can offer you the wonderful Schott Zwiesel Titanium stemware at the best price in the US. These beautiful glasses generally retail for \$12.99, but K&L's club price is only \$47.94 per case of 6 (that's only \$7.99 per stem), a truly outstanding bargain! We can ship in full cases only, but you can purchase the glasses individually at this price in our stores.

(Shown at left: Tritan Burgundy Glass by Schott Zwiesel.)

Additional Club Specials

2005 Anwilka, Club Price only \$29.99 (regular K&L price \$32.99)

90 points from Stephan Tanzer's *International Wine Cellar*: "(63% cabernet sauvignon and 37% shiraz; a joint project of Bruno Prats, Hubert de Bouïard and Klein Constantia's Lowell Jooste) Ruby-red. Aromas of raspberry, currant, licorice and spicy oak. Suave on entry, then broad and fine-grained in the middle, with a sneaky intensity to the flavors of raspberry and spice. A tad medicinal and dry on the back half, finishing with fine tannins and some chocolaty oak." (Mar/Apr 07)

2005 Chryseia, Portugal, Club Price only \$39.99 (regular K&L price \$44.99)

The Symingtons, owners of Dow's and Graham's ports, among others, pair up with Bruno Prats of Cos d'Estournel fame to produce this wine. In many respects, you can call this lineup from Prats & Symington one of the more modern faces of the Douro. No one will call these wines "rustic."

2003 Chateau Beaumont, Club Price only \$14.99 (regular K&L price \$15.99)

This is the perfect wine for holiday gatherings: a great Cru Bourgeois Bordeaux from an excellent vintage at a very attractive price. This Château is owned by the Beychevelle people; great expertise and care went into the production of this wine. A must try for value-happy Bordeaux lovers.

2003 Fourcas Hosten, Lustrac, Club Price only \$13.99 (Regular K&L Price \$16.99)

The vineyards of Fourcas-Hosten are planted with 45% Cabernet Sauvignon, 45% Merlot and 10% Cabernet Franc. The average age of the vines is 25 years. The wines spend one year in barrel before release. This is a classically styled wine from a very hot, ripe vintage. The wine shows lovely cassis and black cherry flavors, balanced by firm tannins and excellent acidity. This is not an in-your-face style of wine, but rather a medium-bodied, complex wine that is best complemented at the dining table.

Wine Club Champagne Six Pack

Price: only \$169.00. Regular club price for these wines would be \$203.86.

Inside our Champagne Club six pack for 2007 you will find two bottles of each of the following delicious Champagne club wines: Pehu Simmonet Brut, De Castellane Brut Rosé and Gobillard Cuvee Tradition Brut. In the store, a regular K&L customer would pay \$241.94. As a member of the clubs you would pay \$203.86, but while the limited supply lasts you will only pay \$169 for these six bottles of Champagne!

Wine Club Holiday Party Pack

Price: only \$90. Regular club price for these wines would be \$109.88.

We have put together a case of Best Buy club wines that would be a great start for any holiday party. Just add friends and family and you're ready to go. This mixed case also makes a great gift. The Holiday Party Pack includes 2 bottles each of:

2006 Ayama Chardonnay (white)

2005 Bleasdale Verdelho (white)

2004 Richmond Grove Cabernet/Merlot (red)

2004 Duseigneur, Laudun, cotes-du-Rhone (red)

2005 Domaine d'Attilon Caladoc (red)

2003 Kirkham Peak Shiraz / Cabernet (red)

Normally, as a club member, you would pay \$109.88 for these 12 wines. For this special case deal, you will pay only \$90.00.